



# RITRANSPARENCY REPORT 2020

Solaris Investment Management Limited





## About this report

The PRI Reporting Framework is a key step in the journey towards building a common language and industry standard for reporting responsible investment (RI) activities. This RI Transparency Report is one of the key outputs of this Framework. Its primary objective is to enable signatory transparency on RI activities and facilitate dialogue between investors and their clients, beneficiaries and other stakeholders. A copy of this report will be publicly disclosed for all reporting signatories on the PRI website, ensuring accountability of the PRI Initiative and its signatories.

This report is an export of the individual Signatory organisation's response to the PRI during the 2020 reporting cycle. It includes their responses to mandatory indicators, as well as responses to voluntary indicators the signatory has agreed to make public. The information is presented exactly as it was reported. Where an indicator offers a response option that is multiple-choice, all options that were available to the signatory to select are presented in this report. Presenting the information exactly as reported is a result of signatory feedback which suggested the PRI not summarise the information. As a result, the reports can be extensive. However, to help easily locate information, there is a **Principles index** which highlights where the information can be found and summarises the indicators that signatories complete and disclose.

#### Understanding the Principles Index

The Principles Index summarises the response status for the individual indicators and modules and shows how these relate to the six <u>Principles for Responsible Investment</u>. It can be used by stakeholders as an 'at-a-glance' summary of reported information and to identify particular themes or areas of interest.

Indicators can refer to one or more Principles. Some indicators are not specific to any Principle. These are highlighted in the 'General' column. When multiple Principles are covered across numerous indicators, in order to avoid repetition, only the main Principle covered is highlighted.

All indicators within a module are presented below. The status of indicators is shown with the following symbols:

Symbol	Status
✓	The signatory has completed all mandatory parts of this indicator
Ø	The signatory has completed some parts of this indicator
8	This indicator was not relevant for this signatory
-	The signatory did not complete any part of this indicator
Ъ	The signatory has flagged this indicator for internal review

Within the table, indicators marked in blue are mandatory to complete. Indicators marked in grey are voluntary to complete.



# Principles Index



Organisa	ational Overview				Р	rin	cip	le		General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
OO TG	·	8	n/a							
00 01	Signatory category and services	<b>✓</b>	Public							<b>√</b>
00 02	Headquarters and operational countries	<b>✓</b>	Public							<b>√</b>
00 03	Subsidiaries that are separate PRI signatories	✓	Public							✓
OO 04	Reporting year and AUM	✓	Public							✓
OO 05	Breakdown of AUM by asset class	~	Asset mix disclosed in OO 06							<b>√</b>
OO 06	How would you like to disclose your asset class mix	✓	Public							✓
OO 07	Fixed income AUM breakdown	8	n/a							✓
OO 08	Segregated mandates or pooled funds	8	n/a							✓
OO 09	Breakdown of AUM by market	✓	Public							✓
OO 10	Active ownership practices for listed assets	✓	Public							✓
00 11	ESG incorporation practices for all assets	✓	Public							✓
OO 12	Modules and sections required to complete	✓	Public							✓
OO LE 01	Breakdown of listed equity investments by passive and active strategies	✓	Public							✓
OO LE 02	Reporting on strategies that are <10% of actively managed listed equities	8	n/a							✓
OO FI 01	Breakdown of fixed income investments by passive and active strategies	8	n/a							✓
OO FI 02	Reporting on strategies that are <10% of actively managed fixed income	8	n/a							✓
OO FI 03	Fixed income breakdown by market and credit quality	8	n/a							✓
OO SAM 01	Breakdown of externally managed investments by passive and active strategies	8	n/a							✓
OO PE 01	Breakdown of private equity investments by strategy	8	n/a							✓
OO PE 02	Typical level of ownership in private equity investments	8	n/a							✓
00 PR 01	Breakdown of property investments	8	n/a							✓
00 PR 02	Breakdown of property assets by management	8	n/a							✓
00 PR 03	Largest property types	8	n/a							✓
OO INF 01	Breakdown of infrastructure investments	8	n/a							✓
OO INF 02	Breakdown of infrastructure assets by management	8	n/a							✓
OO INF 03	Largest infrastructure sectors	8	n/a							✓
OO HF 01	Breakdown of hedge funds investments by strategies	8	n/a							✓
OO End	Module confirmation page	✓	-							

CCStrate	gy and Governance				P	rin	cip	le		General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
SG 01	RI policy and coverage	✓	Public							✓
SG 01 CC	Climate risk	✓	Private							✓
SG 02	Publicly available RI policy or guidance documents	✓	Public						✓	
SG 03	Conflicts of interest	✓	Public							✓
SG 04	Identifying incidents occurring within portfolios	✓	Private							✓
SG 05	RI goals and objectives	✓	Public							✓
SG 06	Main goals/objectives this year	✓	Private							✓
SG 07	RI roles and responsibilities	✓	Public							✓
SG 07 CC	Climate-issues roles and responsibilities	✓	Private							✓
SG 08	RI in performance management, reward and/or personal development	✓	Private							✓
SG 09	Collaborative organisations / initiatives	✓	Public				✓	✓		
SG 09.2	Assets managed by PRI signatories	8	n/a	✓						
SG 10	Promoting RI independently	✓	Public				✓			
SG 11	Dialogue with public policy makers or standard setters	✓	Private				✓	✓	✓	
SG 12	Role of investment consultants/fiduciary managers	✓	Public				✓			
SG 13	ESG issues in strategic asset allocation	✓	Public	✓						
SG 13 CC		✓	Private							✓
SG 14	Long term investment risks and opportunity	✓	Private	<b>✓</b>						
SG 14 CC		✓	Private							✓
SG 15	Allocation of assets to environmental and social themed areas	✓	Private	<b>✓</b>						
SG 16	ESG issues for internally managed assets not reported in framework	8	n/a							✓
SG 17	ESG issues for externally managed assets not reported in framework	8	n/a							✓
SG 18	Innovative features of approach to RI	✓	Private							✓
SG 19	Communication	✓	Public		<b>✓</b>				<b>✓</b>	
SG End	Module confirmation page	✓	-							

Direct - I	Listed Equity Incorporation				P	rin	cip	le		General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
LEI 01	Percentage of each incorporation strategy	✓	Public	~						
LEI 02	Type of ESG information used in investment decision	✓	Private	<b>✓</b>						
LEI 03	Information from engagement and/or voting used in investment decision-making	✓	Private	~						
LEI 04	Types of screening applied	✓	Public	✓						
LEI 05	Processes to ensure screening is based on robust analysis	✓	Public	<b>✓</b>						
LEI 06	Processes to ensure fund criteria are not breached	✓	Private	<b>✓</b>						
LEI 07	Types of sustainability thematic funds/mandates	8	n/a	<b>✓</b>						
LEI 08	Review ESG issues while researching companies/sectors	✓	Public	<b>✓</b>						
LEI 09	Processes to ensure integration is based on robust analysis	✓	Public	<b>✓</b>						
LEI 10	Aspects of analysis ESG information is integrated into	✓	Private	<b>✓</b>						
LEI 11	ESG issues in index construction	8	n/a	✓						
LEI 12	How ESG incorporation has influenced portfolio composition	<b>✓</b>	Private	~						
LEI 13	Examples of ESG issues that affected your investment view / performance	✓	Private	<b>✓</b>						
LEI End	Module confirmation page	✓	-							

Direct - L	isted Equity Active Ownership				Р	rin	cip	le		General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
LEA 01	Description of approach to engagement	✓	Public		✓					
LEA 02	Reasoning for interaction on ESG issues	✓	Public	<b>✓</b>	<b>✓</b>	✓				
LEA 03	Process for identifying and prioritising engagement activities	✓	Public		✓					
LEA 04	Objectives for engagement activities	✓	Public		✓					
LEA 05	Process for identifying and prioritising collaborative engagement	✓	Public		✓					
LEA 06	Role in engagement process	✓	Public		✓		✓			
LEA 07	Share insights from engagements with internal/external managers	✓	Private	<b>✓</b>	✓					
LEA 08	Tracking number of engagements	✓	Public		✓					
LEA 09	Number of companies engaged with, intensity of engagement and effort	✓	Private		<b>✓</b>					
LEA 10	Engagement methods	✓	Private		✓					
LEA 11	Examples of ESG engagements	✓	Private		✓					
LEA 12	Typical approach to (proxy) voting decisions	✓	Public		<b>✓</b>					
LEA 13	Percentage of voting recommendations reviewed	8	n/a		✓					
LEA 14	Securities lending programme	✓	Private		✓					
LEA 15	Informing companies of the rationale of abstaining/voting against management	✓	Public		✓					
LEA 16	Informing companies of the rationale of abstaining/voting against management	✓	Public		✓					
LEA 17	Percentage of (proxy) votes cast	✓	Public		✓					
LEA 18	Proportion of ballot items that were for/against/abstentions	✓	Private		✓					
LEA 19	Proportion of ballot items that were for/against/abstentions	✓	Public		✓					
LEA 20	Shareholder resolutions	✓	Private		<b>✓</b>					
LEA 21	Examples of (proxy) voting activities	✓	Private		<b>✓</b>					
LEA End	Module confirmation page	✓	-							

Confider	nce building measures				P	rin	cip	le		General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
CM1 01	Assurance, verification, or review	✓	Public							✓
CM1 02	Assurance of last year's PRI data	✓	Public							✓
CM1 03	Other confidence building measures	✓	Public							✓
CM1 04	Assurance of this year`s PRI data	✓	Public							✓
CM1 05	External assurance	8	n/a							✓
CM1 06	Assurance or internal audit	8	n/a							✓
CM1 07	Internal verification	✓	Public							✓
CM1 01 End	Module confirmation page	✓	-							



# Solaris Investment Management Limited

**Reported Information** 

Public version

Organisational Overview

# PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



Bas	sic info	rmation			
O 01	Mar	ndatory	Public	Gateway/Peering	General
00	01.1	Select the services and funds	you offer		
Select th	e servic	es and funds you offer	% of asse	t under management (AU	M) in ranges
Fund man	agemen	t	<ul><li>○ 0%</li><li>○ &lt;10%</li><li>○ 10-50%</li><li>● &gt;50%</li></ul>	,	
Fund of fu	nds, ma	nager of managers, sub-advised	ed products	,	
Other			<ul><li>● 0%</li><li>○ &lt;10%</li><li>○ 10-50%</li><li>○ &gt;50%</li></ul>		
Total 100%	%				
		Further options (may be selec	eted in addition to the a	above)	
	ledge fu	nds edge funds			
O 02	Mar	ndatory	Public	Peering	Genera
00	02.1	Select the location of your org	ganisation's headquart	ers.	
Aus	tralia				
00	02.2	Indicate the number of countr	ies in which you have	offices (including your head	lquarters).
<ul><li>1</li><li>2</li><li>6</li></ul>					



○ >10

OO 02.3 Indicate the approximate number of staff in your organisation in full-time equivalents (FTE).

FTE

11

ı

OO 03 Mandatory Public Descriptive General

00 03.1

Indicate whether you have subsidiaries within your organisation that are also PRI signatories in their own right.

O Yes

No

OO 04 Mandatory Public Gateway/Peering General

00 04.1

Indicate the year end date for your reporting year.

31/12/2019

OO 04.2 Indicate your total AUM at the end of your reporting year.

Include the AUM of subsidiaries, but exclude advisory/execution only assets, and exclude the assets of your PRI signatory subsidiaries that you have chosen not to report on in OO 03.2

	trillions	billions	millions	thousands	hundreds
Total AUM		9	453	000	000
Currency	AUD				
Assets in USD		6	403	458	514

 $\hfill\square$  Not applicable as we are in the fund-raising process

00 04.4

Indicate the assets which are subject to an execution and/or advisory approach. Provide this figure based on the end of your reporting year

☑ Not applicable as we do not have any assets under execution and/or advisory approach



OO 06 Mandatory Public Descriptive General

00 06.1

Select how you would like to disclose your asset class mix.

#### • as percentage breakdown

	Internally managed (%)	Externally managed (%)
Listed equity	100	0
Fixed income	0	0
Private equity	0	0
Property	0	0
Infrastructure	0	0
Commodities	0	0
Hedge funds	0	0
Fund of hedge funds	0	0
Forestry	0	0

Farmland	0	0
Inclusive finance	0	0
Cash	0	0
Money market instruments	0	0
Other (1), specify	0	0
Other (2), specify	0	0

 $\bigcirc$  as broad ranges

OO 06.2 Publish asset class mix as per attached image [Optional].

OO 06.3 Indicate whether your organisation has any off-balance sheet assets [Optional].

O Yes

No

OO 06.5 Indicate whether your organisation uses fiduciary managers.

- O Yes, we use a fiduciary manager and our response to OO 5.1 is reflective of their management of our assets.
- No, we do not use fiduciary managers.

OO 09		Mano	datory	Public	Peering	General
	OO 09.	.1	Indicate the breakdown of your orga	anisation's AUM by	market.	
			Developed Markets			
	100					
			Emerging Markets			
	0					
			Frontier Markets			
	0					
			Other Markets			
	0					



Total 100%

100%

Asse	et clas	s implementation gatewa			
10	Man	ndatory	Public	Gateway	General
00 1	0.1	Select the active ownership	activities your organisa	ntion implemented in the re	porting year.
		Listed equity – engageme	ent		
$\checkmark$	We eng	gage with companies on ESG	factors via our staff, col	laborations or service prov	iders.
	We do	not engage directly and do no	t require external mana	gers to engage with compa	nies on ESG factors
		Listed equity – voting			
V	We cas	st our (proxy) votes directly or	via dedicated voting pro	viders	
		not cast our (proxy) votes dire			on our behalf
		(			
			ony and do not require		
00 1		Select the internally manag investment decisions and/o	Public ed asset classes in whi		orporation into your
00 1	1.1	Select the internally manag	Public ed asset classes in whi	ch you addressed ESG inco	orporation into your
001	1.1 We add	Select the internally manag investment decisions and/o	Public ed asset classes in whi	ch you addressed ESG inco	orporation into your
001	1.1 We add	Select the internally manag investment decisions and/o  Listed equity  dress ESG incorporation.	Public ed asset classes in whi	ch you addressed ESG inco	orporation into your ting year).
<b>00 1 •</b> •	1.1 We add	Select the internally manag investment decisions and/o  Listed equity  dress ESG incorporation.  not do ESG incorporation.	Public  ed asset classes in whire your active ownership  Public  dules or sections you make the senting 10% or more of	Ch you addressed ESG incorpractices (during the report of the second of	orporation into your ting year).  Genera
00 1	1.1 We add	Select the internally managinvestment decisions and/o  Listed equity  dress ESG incorporation.  not do ESG incorporation.  datory  Below are all applicable moreport (asset classes represent)	Public  ed asset classes in whire your active ownership  Public  dules or sections you make the senting 10% or more of	Ch you addressed ESG incorpractices (during the report of the second of	orporation into your ting year).  Genera
00 1	1.1 We add We do Man	Select the internally manage investment decisions and/or Listed equity  dress ESG incorporation.  not do ESG incorporation.  ndatory  Below are all applicable moreport (asset classes represent the column are voluntary to the column are possible.	Public  ed asset classes in whire your active ownership  Public  dules or sections you make the senting 10% or more of	Ch you addressed ESG incorpractices (during the report of the second of	Genera are mandatory to
00 1	1.1 We add We do Man  2.1	Select the internally manage investment decisions and/or Listed equity  dress ESG incorporation.  not do ESG incorporation.  adatory  Below are all applicable moreport (asset classes represent the control of the cont	Public  ed asset classes in whire your active ownership  Public  dules or sections you make the senting 10% or more of	Ch you addressed ESG incorpractices (during the report of the second of	orporation into your ting year).  Genera
00 1	1.1 We add We do Man  2.1	Select the internally manage investment decisions and/or Listed equity  dress ESG incorporation.  Indatory  Below are all applicable more report (asset classes represent the component of the co	Public  ed asset classes in white your active ownership  Public  dules or sections you menting 10% or more of the report on can be opten	Gateway  May report on. Those which your AUM) are already ticked into by ticking the box.	General are mandatory to
00 1	1.1 We add We do Man  2.1	Select the internally manage investment decisions and/or Listed equity  dress ESG incorporation.  Indatory  Below are all applicable more report (asset classes represent the component of the co	Public  ed asset classes in white your active ownership  Public  dules or sections you menting 10% or more of the report on can be opten	Gateway  May report on. Those which your AUM) are already ticked into by ticking the box.	General are mandatory to



☑ Listed Equity incorporation

Direct - Listed Equity active ownership

☑ Engagements
☑ (Proxy) voting

Closing module

#### **Peering questions**

☑ Closing module

OO LE 01 Mandatory to Report Voluntary to Disclose Public Gateway General

00 LE 01.1 Provide a breakdown of your internally managed listed equities by passive, active - quantitative (quant), active - fundamental and active - other strategies.

#### Percentage of internally managed listed equities

Passive

O

Active - quantitative (quant)

O

Active - fundamental and active - other

100

Total

100%



# Solaris Investment Management Limited

**Reported Information** 

Public version

Strategy and Governance

# PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



#### **Investment policy**

SG 01 Mandatory Public Core Assessed General

New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 01.1

Indicate if you have an investment policy that covers your responsible investment approach.

Yes

SG 01.2

Indicate the components/types and coverage of your policy.

#### Select all that apply

Policy components/types	Coverage by AUM
☑ Policy setting out your overall approach	Applicable policies cover all AUM
☐ Formalised guidelines on environmental factors	O Applicable policies cover a majority of AUM
☐ Formalised guidelines on social factors	O Applicable policies cover a minority of AUM
☐ Formalised guidelines on corporate governance factors	
☐ Fiduciary (or equivalent) duties	
☐ Asset class-specific RI guidelines	
☐ Sector specific RI guidelines	
☑ Screening / exclusions policy	
☑ Engagement policy	
☑ (Proxy) voting policy	
☐ Other, specify (1)	
☐ Other, specify(2)	



SG 01.3	Indicate if the investment policy covers any of the following		
	anisation's definition of ESG and/or responsible investment and it's relation to investments		
✓ Your inverse	☑ Your investment objectives that take ESG factors/real economy influence into account		
☐ Time horizon of your investment			
☑ Governance structure of organisational ESG responsibilities			
☑ ESG incorporation approaches			
☑ Active ownership approaches			
☑ Reporting			
☑ Climate c	hange		
☐ Understanding and incorporating client / beneficiary sustainability preferences			
☐ Other RI	considerations, specify (1)		
☐ Other RI	☐ Other RI considerations, specify (2)		

SG 01.4

Describe your organisation's investment principles and overall investment strategy, interpretation of fiduciary (or equivalent) duties, and how they consider ESG factors and real economy impact.

Solaris picks stocks using fundamental analysis to exploit market inefficiencies in forecasts and valuations.

To optimise the conversion of fundamental research into investment portfolios, we empower our analysts by combining their analytical role with that of portfolio manager. This combination ensures the portfolio is constructed purely from the ground-up using the knowledge and skill of the people at the analytical 'coal face'. Within this process, the analyst actively considers ESG factors as part of the bottom up stock assessment and this assessment directly influences whether the stock is included or excluded from the portfolio.

The analyst is responsible for the stock-picking decision from beginning to end and is held accountable by crystal-clear performance attribution. This performance attribution then drives their annual remuneration outcomes.

SG 01.5

Provide a brief description of the key elements, any variations or exceptions to your investment policy that covers your responsible investment approach. [Optional]

There are no exceptions to the investment policy

 $\bigcirc \ \mathsf{No}$ 

SG 02 Mandatory Public Core Assessed PRI 6

New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 02.1

Indicate which of your investment policy documents (if any) are publicly available. Provide a URL and an attachment of the document.

☑ Policy setting out your overall approach

URL/Attachment

**☑** URL



URL

https://www.solariswealth.com.au/about-solaris/investment-process/#

☐ Attachment (will be made public)

☑ Screening / exclusions policy

URL/Attachment

**☑** URL

URL

https://www.fiducian.com.au/wp-content/uploads/funds\_docs/FiducianDiversifiedSocialAspirationsFund.pdf

☐ Attachment (will be made public)

☑ Engagement policy

URL/Attachment

**☑** URL

URL

https://www.solariswealth.com.au/about-solaris/investment-process/#

☐ Attachment (will be made public)

☑ (Proxy) voting policy

**URL/Attachment** 

**☑** URL

URL

https://www.solariswealth.com.au/about-solaris/investment-process/#

☐ Attachment (will be made public)

☐ We do not publicly disclose our investment policy documents

SG 02.2

Indicate if any of your investment policy components are publicly available. Provide URL and an attachment of the document.

 $\ensuremath{\square}$  Your organisation's definition of ESG and/or responsible investment and it's relation to investments



URL/Attachment
☑ URL
URL
http://www.solariswealth.com.au/about-solaris/investment-process/#
☐ Attachment
✓ Your investment objectives that take ESG factors/real economy influence into account
URL/Attachment
☑ URL
URL
http://www.solariswealth.com.au/about-solaris/investment-process/#
☐ Attachment ☑ Governance structure of organisational ESG responsibilities
URL/Attachment
☑ URL
URL
http://www.solariswealth.com.au/about-solaris/investment-process/#
☐ Attachment
☑ ESG incorporation approaches
URL/Attachment
☑ URL
URL
http://www.solariswealth.com.au/about-solaris/investment-process/#
□ Attackers and
☐ Attachment ☑ Active ownership approaches
LIDI /Awashwart
URL/Attachment  ☑ URL



URL

http://www.solariswealth.com.au/about-solaris/investment-process/#

□ Attachment
☑ Reporting

URL/Attachment
☑ URL

URL

☐ Attachment

☑ Climate change

URL/Attachment

**☑** URL

URL

http://www.solariswealth.com.au/about-solaris/investment-process/#

http://www.solariswealth.com.au/about-solaris/investment-process/#

□ Attachment

 $\square$  We do not publicly disclose any investment policy components

SG 02.3 Additional information [Optional].

Solaris Investment Management has an ESG Policy that describes how ESG factors are incorporated into our every day investment decision making. The ESG Policy is an integral part of our investment process. The Solaris team has been actively involved in assessing the impacts of ESG factors for over 20 years (both at Solaris and previously at another funds management group). We have witnessed the impacts of ESG factors on stock valuations and consider ESG factors as another important source of stock value drivers. We see structural shifts occurring in investment markets as sustainability becomes more "front of mind" for investors and believe that understanding ESG factors is key to reducing portfolio risks and identifying investment opportunities as they evolve.

The existing Solaris ESG Policy was first adopted in 2010 and is reviewed and approved by the Solaris Board annually.

Solaris now manages three negatively screened investment products which operate as part of our overall investment process with additional screening applied as per the clients' exclusions. The exclusions are monitored as per the clients' Individual Mandate Agreements (IMAs).

SG 03 Mandatory Public Core Assessed General



SG 03.1

Indicate if your organisation has a policy on managing potential conflicts of interest in the investment process.

Yes

SG 03.2

Describe your policy on managing potential conflicts of interest in the investment process.

Conflicts of Interest are specifically dealt with in the Solaris Conflicts of Interest Policy. For Solaris' purposes, a conflict of interest will include any matter which impacts on our ability to ensure that financial services authorised by our licence are provided efficiently, honestly and fairly. Solaris adheres to the principle that the Board will always ensure the Company conducts its financial services business in a fair, honest and professional manner in line with the regulatory objective of ensuring the confident and informed participation of consumers and investors in the Australian financial system. For a disclosure to be adequate it should provide detail in a clear, concise and effective form to allow clients to make an informed decision. Sections 912A(1)(aa) of the Corporations Act 2001, section 601FC(1)(C) and 601FD(1)(c) of the Act describe Solaris' obligations.

○ No

	Objectives and strategies					
SG 0	Mandatory		ndatory	Public	Gateway/Core Assessed	General
	SG 05.	1	Indicate if and how frequently your investment activities.	organisation se	ets and reviews objectives for its resp	oonsible
	Quarterly or more frequently					
	○ Biannually					
<ul><li>Annually</li></ul>						
	O Less frequently than annually					
	○ Ad-hoc basis					
	O It is	not se	et/reviewed			

# Governance and human resources SG 07 Mandatory Public Core Assessed General Indicate the internal and/or external roles used by your organisation, and indicate for each whether they have oversight and/or implementation responsibilities for responsible investment. Roles Board members or trustees Oversight/accountability for responsible investment Implementation of responsible investment No oversight/accountability or implementation responsibility for responsible investment Internal Roles (triggers other options)



#### Select from the below internal roles

☑ Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO), Investment Committee	
☑ Oversight/accountability for responsible investment	
☑ Implementation of responsible investment	
$\hfill\square$ No oversight/accountability or implementation responsibility for responsible investment	
☐ Other Chief-level staff or head of department, specify	
✓ Portfolio managers	
☐ Oversight/accountability for responsible investment	
☑ Implementation of responsible investment	
$\hfill\square$ No oversight/accountability or implementation responsibility for responsible investment	
✓ Investment analysts	
☐ Oversight/accountability for responsible investment	
☑ Implementation of responsible investment	
$\hfill\square$ No oversight/accountability or implementation responsibility for responsible investment	
☑ Dedicated responsible investment staff	
☑ Oversight/accountability for responsible investment	
☑ Implementation of responsible investment	
$\hfill \square$ No oversight/accountability or implementation responsibility for responsible investment	
□ Investor relations	
☐ Other role, specify (1)	
☐ Other role, specify (2)	
External managers or service providers	
☐ Oversight/accountability for responsible investment	
☐ Implementation of responsible investment	
$\ensuremath{ullet}$ No oversight/accountability or implementation responsibility for responsible investment	
For the roles for which you have RI oversight/accountability or implementation responsibilities, indicate how you execute these responsibilities.	
ard of Solaris reviews and approves the ESG Policy and the Proxy Voting & Engagement Policy annually.	

The Boa Reporting

The CEO and joint CIOs are directly involved on a day to day basis in the integration of ESG factors in the investment process.

The ESG Analyst and the ESG Portfolio Manager (same person) is actively involved on a day to day basis with the integration of ESG at Solaris as are the Investment Analysts and Portfolio Managers (same people fulfill these roles).

SG 07.3	Indicate the number of dedicated responsible investment staff your organisation has.
	Number



1

 $\sqrt{\phantom{a}}$ 

SG 0

Mar	ndatory	Public	Core Assessed	PRI 4,5
SG 09.1	Select the collaborative o which it participated durin		ives of which your organisation If the role you played.	is a member or in
Select all th  ☑ Principles	nat apply s for Responsible Investmen	t		
			the reporting period (see defin	nitions)
☑ Ba	asic			
	oderate			
□ Ac	dvanced			
	Provide a brief comm [Optional]	entary on the level of you	ur organisation's involvement i	n the initiative.
	natory untry Network Event attende	ee		
	I in Person attendee	-		
	rious initiativesMontreal Carb	oon Pledge Participant		
	E Signatory natory to the Paris Pledge fo	or Action		
_	9 Global Investor Statemen		natory	
	nate Action 100+ Australian			
_	natory to "Financing Climate ticipant in the PRI Carbon D		n the Banking Sector collabora	iive engagement
	natory to PRI Investor State		rn Slavery Act	
_	natory to Investor Statemen			
• TC	FD Supporter			
•				
□ Asian Co	rporate Governance Associa	ation		
	n Council of Superannuation			
⊻ Australiar				



☐ Moderate☐ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

- Conference attendee
- Participant in ACSI sponsored Board Confidence Study

□ AVCA: Sustainability Committee	
☐ France Invest – La Commission ESG	
□ BVCA – Responsible Investment Advisory Board	
□ CDP Climate Change	
□ CDP Forests	
□ CDP Water	
□ CFA Institute Centre for Financial Market Integrity	
☑ Climate Action 100+	
Your organisation's role in the initiative during the reporting period (see defini	tions)
□ Basic	
✓ Moderate	
☐ Advanced	
Provide a brief commentary on the level of your organisation's involvement in [Optional]	the initiative.
Supporting investor for Woodside Petroleum - Solaris CIO contributed financial insights to init	iative
Attended Climate Action 100+ Conference Calls	lative
□ Code for Responsible Investment in SA (CRISA)	
☐ Council of Institutional Investors (CII)	
□ Eumedion	
☐ Extractive Industries Transparency Initiative (EITI)	
☑ ESG Research Australia	
Your organisation's role in the initiative during the reporting period (see defini	itions)
☑ Basic	
☐ Moderate	
☐ Advanced	
Provide a brief commentary on the level of your organisation's involvement in [Optional]	the initiative.
t share and	

- Vote in the annual Research Evaluation
- Awards attendee



☐ Invest Europe Responsible Investment Roundtable
☐ Global Investors Governance Network (GIGN)
☐ Global Impact Investing Network (GIIN)
☐ Global Real Estate Sustainability Benchmark (GRESB)
☐ Green Bond Principles
☐ HKVCA: ESG Committee
☐ Institutional Investors Group on Climate Change (IIGCC)
☑ Interfaith Center on Corporate Responsibility (ICCR)
Your organisation's role in the initiative during the reporting period (see definitions)
☑ Basic
☐ Moderate
☐ Advanced
Provide a brief commentary on the level of your organisation's involvement in the initiative.  [Optional]
Signatory to Bangladesh Investor Initiative
☐ International Corporate Governance Network (ICGN)
☑ Investor Group on Climate Change, Australia/New Zealand (IGCC)
Your organisation's role in the initiative during the reporting period (see definitions)
Your organisation's role in the initiative during the reporting period (see definitions)  ☑ Basic
Your organisation's role in the initiative during the reporting period (see definitions)  ☑ Basic ☐ Moderate
Your organisation's role in the initiative during the reporting period (see definitions)  ☑ Basic
Your organisation's role in the initiative during the reporting period (see definitions)  ☑ Basic ☐ Moderate
Your organisation's role in the initiative during the reporting period (see definitions)  ☑ Basic ☐ Moderate ☐ Advanced  Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]
Your organisation's role in the initiative during the reporting period (see definitions)  ☑ Basic ☐ Moderate ☐ Advanced  Provide a brief commentary on the level of your organisation's involvement in the initiative.
Your organisation's role in the initiative during the reporting period (see definitions)  Basic  Moderate Advanced  Provide a brief commentary on the level of your organisation's involvement in the initiative.  [Optional]  Teleconference attendee
Your organisation's role in the initiative during the reporting period (see definitions)  ☑ Basic ☐ Moderate ☐ Advanced  Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]  • Teleconference attendee • Conference Attendee
Your organisation's role in the initiative during the reporting period (see definitions)  Basic Moderate Advanced  Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]  Teleconference attendee Conference Attendee
Your organisation's role in the initiative during the reporting period (see definitions)  Basic Moderate Advanced  Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]  Teleconference attendee Conference Attendee  International Integrated Reporting Council (IIRC) Investor Network on Climate Risk (INCR)/CERES
Your organisation's role in the initiative during the reporting period (see definitions)  ☑ Basic ☐ Moderate ☐ Advanced  Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]  • Teleconference attendee • Conference Attendee  ☐ International Integrated Reporting Council (IIRC) ☐ Investor Network on Climate Risk (INCR)/CERES ☐ Local Authority Pension Fund Forum
Your organisation's role in the initiative during the reporting period (see definitions)  Basic Moderate Advanced  Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]  Teleconference attendee Conference Attendee  International Integrated Reporting Council (IIRC) Investor Network on Climate Risk (INCR)/CERES Local Authority Pension Fund Forum Principles for Financial Action in the 21st Century
Your organisation's role in the initiative during the reporting period (see definitions)  ☑ Basic ☐ Moderate ☐ Advanced  Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]  • Teleconference attendee • Conference Attendee  ☐ International Integrated Reporting Council (IIRC) ☐ Investor Network on Climate Risk (INCR)/CERES ☐ Local Authority Pension Fund Forum



Your organisation's role in the initiative during the reporting period (see definitions)	
□ Basic	
☐ Moderate	
☑ Advanced	
Provide a brief commentary on the level of your organisation's involvement in the initiative [Optional]	e.
RIAA	
<ul> <li>Working Group member - Human Rights Working Group, Company Engagement Working Group, FSC/RIAA Modern Slavery Working Group</li> <li>Conference attendee</li> </ul>	
□ Responsible Finance Principles in Inclusive Finance	
☐ Shareholder Association for Research and Education (Share)	
☐ United Nations Environmental Program Finance Initiative (UNEP FI)	
☐ United Nations Global Compact	
☑ Other collaborative organisation/initiative, specify	
FAIRR	
Your organisation's role in the initiative during the reporting year (see definitions)	
☑ Basic	
☐ Moderate	
☐ Advanced	
Provide a brief commentary on the level of your organisation's involvement in the initiative [Optional]	re.
FAIRR	
Global investor statement on antibiotic use signatory	
Member of FAIRR network	
✓ Other collaborative organisation/initiative, specify	
Church of England	
Your organisation's role in the initiative during the reporting year (see definitions)	
☑ Basic	
☐ Moderate	
☐ Advanced	



Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

#### Signatory Investor Mining & Tailings Safety Initiative

Ulter collaborative organisation/initiative, suc		Other	collaborative	organisation/initiative,	specify
--	--	-------	---------------	--------------------------	---------

☐ Other collaborative organisation/initiative, specify

SG 10 Mandatory Public Core Assessed PRI 4

SG 10.1

Indicate if your organisation promotes responsible investment, independently of collaborative initiatives.

Yes

SG 10.2

Indicate the actions your organisation has taken to promote responsible investment independently of collaborative initiatives. Provide a description of your role in contributing to the objectives of the selected action and the typical frequency of your participation/contribution.

☑ Provided or supported education or training programmes (this includes peer to peer RI support) Your education or training may be for clients, investment managers, actuaries, broker/dealers, investment consultants, legal advisers etc.)

Description

Organised inhouse training for the Solaris Investment team. Additionally provided inhouse ESG training to an Intern that was with the Solaris Team for 6 weeks.

#### Frequency of contribution

- O Quarterly or more frequently
- Biannually
- Annually
- O Less frequently than annually
- O Ad hoc
- Other
- $\hfill\square$  Provided financial support for academic or industry research on responsible investment
- ☐ Provided input and/or collaborated with academia on RI related work
- ☑ Encouraged better transparency and disclosure of responsible investment practices across the investment industry

Description

Had meetings with various industry participants including industry superannuation funds, large retail fund managers and asset consultants and shared views on how to encourage better transparency from their fund managers.



	Frequency of contribution
○ Quarterl	y or more frequently
○ Biannua	illy
○ Annually	
○ Less fre	quently than annually
<ul><li>Ad hoc</li></ul>	
○ Other	
☐ Spoke public	ly at events and conferences to promote responsible investment
$\square$ Wrote and pu	ublished in-house research papers on responsible investment
☑ Encouraged for a second	the adoption of the PRI
	Description
Spoke with of	ther funds management groups and super funds re the benefits of PRI membership
	Frequency of contribution
○ Quarterl	y or more frequently
○ Biannua	illy
○ Annually	
○ Less fre	quently than annually
<ul><li>Ad hoc</li></ul>	
○ Other	
☐ Responded to	o RI related consultations by non-governmental organisations (OECD, FSB etc.)
$\square$ Wrote and pu	ublished articles on responsible investment in the media
$\square$ A member of	abilished articles of responsible investment in the media
	PRI advisory committees/ working groups, specify
☐ On the Board	
<ul><li>☐ On the Board</li><li>☐ Other, specify</li></ul>	PRI advisory committees/ working groups, specify of, or officially advising, other RI organisations (e.g. local SIFs)
	PRI advisory committees/ working groups, specify of, or officially advising, other RI organisations (e.g. local SIFs)

SG 10.3

Describe any additional actions and initiatives that your organisation has taken part in during the reporting year to promote responsible investment [Optional]

- Member of RIAA Corporate Engagement Working Group
- Member of RIAA Human Rights Working Group co-author of Investor Toolkit Human Rights with focus on supply chain
- Member of FSC/RIAA Working Group on Modern Slavery Act due diligence
- Produce a quarterly in-house report on Solaris' ESG activities and their relevance to our investment process.
- Encouraged specific broker research pieces

Outsourcing to fiduciary managers and investment consultants



SG 12	Mandatory	Public	Core Assessed	PRI 4

SG 12.1	Indicate whether your organisation uses investment consultants.			
☐ Yes, we use investment consultants				
☑ No, we do not use investment consultants.				

#### ESG issues in asset allocation

SG 13 Mandatory Public Descriptive PRI 1

SG 13.1

Indicate whether the organisation carries out scenario analysis and/or modelling, and if it does, provide a description of the scenario analysis (by asset class, sector, strategic asset allocation, etc.).

- ☐ Yes, in order to assess future ESG factors
- ☑ Yes, in order to assess future climate-related risks and opportunities

Describe

Solaris has prepared a preliminary scenario analysis based around the PRI's Inevitable Policy Response in an effort to give us insight into possible portfolio effects in the future.

☐ No, our organisation does not currently carry out scenario analysis and/or modelling

SG 13.2

Indicate if your organisation considers ESG issues in strategic asset allocation and/or allocation of assets between sectors or geographic markets.

We do the following

- ☐ Allocation between asset classes
- ☐ Determining fixed income duration
- ☐ Allocation of assets between geographic markets
- ☐ Sector weightings
- ☑ Other, specify

We do not perform Strategic Asset Allocation - we are a 100% Australian Equity Investment Manager

 $\square$  We do not consider ESG issues in strategic asset allocation

#### Communication

SG 19 Mandatory Public Core Assessed PRI 2, 6



SG 19.1

Indicate whether your organisation typically discloses asset class specific information proactively. Select the frequency of the disclosure to clients/beneficiaries and the public, and provide a URL to the public information.

#### Listed equity - Incorporation

#### Do you disclose?

- O We do not proactively disclose it to the public and/or clients/beneficiaries
- We disclose to clients/beneficiaries only.
- We disclose it publicly

The information disclosed to clients/beneficiaries is the same

- O Yes
- No

Disclosure to public and URL	Disclosure to clients/beneficiaries		
Disclosure to public and URL	Disclosure to clients/beneficiaries		
Broad approach to ESG incorporation	O Broad approach to ESG incorporation		
O Detailed explanation of ESG incorporation strategy used	<ul> <li>Detailed explanation of ESG incorporation strategy used</li> </ul>		
Frequency	Frequency		
☐ Quarterly or more frequently	☑ Quarterly or more frequently		
☐ Biannually	☐ Biannually		
☑ Annually	☐ Annually		
☐ Less frequently than annually	☐ Less frequently than annually		
☐ Ad-hoc/when requested	☐ Ad-hoc/when requested		
URL  https://solariswealth.com.au/about-solaris/investment-process/#			

Listed equity - Engagement



#### Do you disclose?

- O We do not disclose to either clients/beneficiaries or the public.
- $\ensuremath{\, \bullet \,}$  We disclose to clients/beneficiaries only.
- $\bigcirc$  We disclose to the public

	Disclosure to clients/beneficiaries			
	☐ Details on the overall engagement strategy			
☑ Details on the selection of engagement cases and definition of objectives of the selections, priorities and specific goals				
١	☑ Number of engagements undertaken			
☑ Breakdown of engagements by type/topic				
☐ Breakdown of engagements by region				
☐ An assessment of the current status of the progress achieved and outcomes against defined objectives				
☑ Examples of engagement cases				
☐ Details on eventual escalation strategy taken after the initial dialogue has been unsuccessful (i.e. filing resolutions, issuing a statement, voting against management, divestment etc.)				
☐ Details on whether the provided information has been externally assured				
	☐ Outcomes that have been achieved from the engagement			
	☐ Other information			
	Frequency			
5	☑ Quarterly or more frequently			
□ Biannually				
☐ Annually				
☐ Less frequently than annually				
	☐ Ad-hoc/when requested			

Listed equity – (Proxy) Voting

Do you disclose?

- O We do not disclose to either clients/beneficiaries or the public.
- $\ \bigcirc$  We disclose to clients/beneficiaries only.
- We disclose to the public

The information disclosed to clients/beneficiaries is the same

○ Yes

No



Disclosure to public and URL	Disclosure to clients/beneficiaries			
Disclosure to public and URL	Disclosure to clients/beneficiaries			
Disclose all voting decisions	Disclose all voting decisions			
O Disclose some voting decisions	O Disclose some voting decisions			
Only disclose abstentions and votes against management	Only disclose abstentions and votes against management			
Frequency	Frequency			
☐ Quarterly or more frequently	☑ Quarterly or more frequently			
☐ Biannually	☐ Biannually			
☑ Annually	☐ Annually			
☐ Less frequently than annually	☐ Less frequently than annually			
☐ Ad hoc/when requested	☐ Ad hoc/when requested			
URL				
https://solariswealth.com.au/about-solaris/investment-process/#				
https://solariswealth.com.au/wp-content/uploads/SolarisProxyVotingRecordFY2019-1.pdf				

SG 19.2 Additional information [Optional

All voting decisions are disclosed annually on our website and are available to the public. On a quarterly basis aggregated voting statistics are available publically on the Solaris website.

In addition, clients receive voting rationales regarding contentious issues on an ongoing basis.



# Solaris Investment Management Limited

**Reported Information** 

Public version

**Direct - Listed Equity Incorporation** 

# PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



#### ESG incorporation in actively managed listed equities

### Implementation processes **LEI 01 Mandatory Public Gateway** PRI 1 Indicate which ESG incorporation strategy and/or combination of strategies you apply to your actively managed listed equities; and the breakdown of your actively managed listed equities by **LEI 01.1** strategy or combination of strategies. ESG incorporation strategy (select all that apply) ☐ Screening alone (i.e., not combined with any other strategies) ☐ Thematic alone (i.e., not combined with any other strategies) ☐ Integration alone (i.e., not combined with any other strategies) Percentage of active listed equity to which the strategy is applied — you may estimate +/-% 5% 100 ☐ Thematic and integration strategies ☐ Screening and thematic strategies ☐ All three strategies combined ☐ We do not apply incorporation strategies Total actively managed listed equities 100%

Our primary reason for choosing screening and integration strategies in relation to ESG factors is that it complements our process and is not seen as an add on, but simply part of our every day process.

particular strategy/strategies.

Describe your organisation's approach to ESG incorporation and the reasons for choosing the

Solaris utilises material ESG factors in the same way that our analysts will utilise any material information relevant to a company's operations and therefore valuation.

In the same way that certain factors may render a stock non-investment grade, so too may ESG factors. In some instances we may screen stocks from our investable universe at our initial risk screening stage due to ESG impacts.

As we treat ESG factors as additional pieces of a company's profile, it follows that our analysts also consider ESG factors within our Qualitative assessment stage.

The evaluation of ESG issues is undertaken by the analyst responsible for the company. Analyst empowerment is an important feature of the Solaris investment process. Every company in the S&P/ASX200 is covered by a dedicated analyst and the decision to include or exclude that company in Solaris' investment portfolios is predominantly the decision of that analyst. ESG evaluation forms part of the analysts' overall assessment of that company. It is important to emphasize that this is not a new aspect of the analyst role. All current analysts



**LEI 01.2** 

have, in their past, had to make ESG evaluations. Solaris also employ an ESG Analyst who provides the analysts with additional information and research capacity where required.

ESG factors are considered at two stages within the Solaris Investment process:

- Theinitial risk screening stage where Liquidity, Financial, Geo-political, ESG and Litigation risks are
  assessed. Stocks that fail to pass any of these risk screens are considered non-investment grade and
  are not included in the Solaris universe.
- Qualitative assessment stage The criteria examined by our analysts include:
- Management
- Business Model
- ESG factors
- Balance Sheet
- · Cash Flow profile
- Trend in Return on Equity

The conclusions drawn by analysts from their qualitative assessment feeds into the appropriate rating applied to each company's valuation. For the most commonly used valuation technique: DCF, this involves adjusting the beta to incorporate positive or negative factors discovered in the qualitative assessment. Accordingly, conclusions drawn from the assessment of a company's ESG activities may affect that company's rating and its valuation.

The main portfolio construction technique that Solaris use is based on expected return. Simply put, if a company has a high expected return that company will, prima facie, be included in the portfolio and equally a low expected return (or negative excess return) will see a company not held in the Solaris portfolios. It follows, therefore, that a poor ESG evaluation may result in the company's valuation being marked down and reducing the company's chances of being included in a Solaris portfolio. Conversely a positive ESG evaluation may result in the company's valuation being upgraded and increase its chances of being included in the portfolio.

In addition Solaris manages three negatively screened portfolios under Individual Mandate agreements (IMAs) where the clients require certain stocks that derive a percentage of their revenues from certain activities to be excluded from consideration for investment. In practicality, these exclusions are considered in the Initial Risk Screening stage and the stocks are excluded from the client's investable universe.

#### (A) Implementation: Screening **LEI 04** PRI 1 **Mandatory Public Descriptive** Indicate and describe the type of screening you apply to your internally managed active listed **LEI 04.1** equities. Type of screening ✓ Negative/exclusionary screening Screened by ✓ Product ☑ Activity Sector ☑ Country/geographic region



☑ Environmental and social practices and performance

#### Description

Solaris commenced management of one negatively screened client portfolio during 2016, another negatively screened portfolio in 2017 and another in 2019. Those mandates require that stocks are screened based on products, activities and sectors.

All portfolios participate in the Solaris process where active discussion is held around country / geopolitical risks. Where Solaris feels that these risks are too great we may choose to avoid (or screen out) companies with material exposure to those countries. Similarly companies may exhibit behaviours that are assessed as untenable in terms of investment risk. For example (this list is not exhaustive):

- legacy issues relating to pollution or remediation issues
- inappropriate labour use within the supply chain.
- insufficient governance controls or evidence of poor governance leading to other concerns within the company eg safety failures, exposure to corrupt practices

Companies are assessed on a case by case basis and to date we have excluded a number of stocks on the basis of these concerns.

✓ Positive/best-in-class screening

#### Screened by

Р	ro	d	П	C

□ Activity

☐ Sector

☑ Country/geographic region

☐ Environmental and social practices and performance

☑ Corporate governance

#### Description

Companies that operate in countries or geographic regions that exhibit greater levels of transparency and good governance are typically exposed to less operational risk.

Companies that exhibit leading corporate governance procedures typically have exhibited better risk management strategies and have demonstrated a greater understanding of the challenges and opportunities facing the company.

These companies are typically afforded a governance premium within our valuation assessments.

☐ Norms-based screening

LEI 04.2

Describe how you notify clients and/or beneficiaries when changes are made to your screening criteria.

The Solaris screening criteria was formulated as part of our Initial Risk Screening Stage which has been in place for over 16 years. The Initial Risk Screening Stage (of which the ESG screen forms part) is under constant review as an integral part of our investment process.

It is important to Solaris that this remains a fluid process as we review and reflect on the relevance of screens in a rapidly changing world. This process is an internal one and as such has not been communicated to the public to date.

The screening criteria for the negatively screened portfolios is determined by the clients' Individual Mandate Agreements (IMAs). The data for the negatively screened portfolio is reviewed and reflected in the database at least quarterly. A dialogue is required to occur between Solaris management and the clients' representatives to make any alterations to the IMAs.



LEI 05	Mandatory		Public	Core Assessed	PRI 1		
	LEI 05.1	Indicate which processes your analysis.	organisation uses	to ensure ESG screening is base	d on robust		
		nensive ESG research is undertak	en or sourced to de	etermine companies' activities an	d products.		
	☑ Companies are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies.						
	☐ External research and data used to identify companies to be excluded/included is subject to internal audit by ESG/RI staff, the internal audit function or similar.						
	☑ Third-par	rty ESG ratings are updated regul	arly to ensure that	portfolio holdings comply with fun	d policies.		
	☐ Trading p	platforms blocking / restricting flag	ged securities on t	he black list.			
		ttee, body or similar with represer views some or all screening decis		nt of the individuals who conduct	company		
	☑ A periodi	c review of internal research is ca	arried out.				
	☑ Review a	and evaluation of external researc	h providers.				
	☐ Other; sp	pecify					
	□ None of t	the above					
		Indicate the proportion of your	actively managed I	isted equity portfolio that is subje	ct to		
	LEI 05.2	comprehensive ESG research					
	○ <10%						
	○ 10-50%						
	○ 51-90%						
	>90%						
	LEI 05.3	Indicate how frequently third pa	arty ESG ratings ar	e updated for screening purposes	S.		
	<ul><li>Quarterly</li></ul>	or more frequently					
	O Bi-Annua	ally					
	O Annually						
	O Less fred	quently than annually					
	LEI 05.4	Indicate how frequently you re-	view internal resea	rch that builds your ESG screens.			
	<ul><li>Quarterly</li></ul>	or more frequently					
	O Bi-Annua	ally					
	○ Annually						
	O Less fred	quently than annually					
(C)	Implement	ation: Integration of ESG fac	ctors				
LEI 08	Mandate	ory	Public	Core Assessed	PRI 1		



**LEI 08.1** 

Indicate the proportion of actively managed listed equity portfolios where E, S and G factors are systematically researched as part of your investment analysis.

ESG issues	Proportion	impacted by analysis
Environmental		
		Environmental
	○ <10%	
	O 10-50%	
	● 51-90%	
	○ >90%	
Social		
		Social
	O <10%	
	O 10-50%	
	<b>●</b> 51-90%	
	○ >90%	
Corporate		
Governance		Corporate Governance
	○ <10%	
	O 10-50%	
	○ 51-90%	
	● >90%	

Mandatory		Public	Core Assessed	PRI 1
LEI 09.1	Indicate which processes your analysis.	ndicate which processes your organisation uses to ensure ESG integration is based on robust nalysis.		
	ensive ESG research is undertak	en or sourced to de	etermine companies' activities ar	nd products
	es are given the opportunity by yo inaccuracies	ou or your research	provider to review ESG researc	h on them
☑ Third-part	y ESG ratings are updated regul	arly		
☐ A periodic review of the internal research is carried out				
$\ensuremath{\square}$ Structured, regular ESG specific meetings between responsible investment staff and the fund manager or within the investments team				
☐ ESG risk profile of a portfolio against benchmark				
☑ Analysis of the impact of ESG factors on investment risk and return performance				
☐ Other; specify				
☐ None of the above				



LEI 09.2	Indicate the proportion of your actively managed listed equity portfolio that is subject to comprehensive ESG research as part your integration strategy.				
○ <10%					
O 10-50%					
○ 51-90%					
● >90%					
LEI 09.3	Indicate how frequently third party ESG ratings that inform your ESG integration strategy are updated.				
<ul><li>Quarterly</li></ul>	or more frequently				
O Bi-Annua	lly				
O Annually					
O Less freq	uently than annually				
	,				
LEI 09.5	Describe how ESG information is held and used by your portfolio managers.				
☑ ESG information is held within centralised databases or tools, and it is accessible by all relevant staff					
$\ensuremath{\square}$ ESG information or analysis is a standard section or aspect of all company research notes or industry/sector analysis generated by investment staff					
$\ensuremath{\square}$ Systematic records are kept that capture how ESG information and research were incorporated into investment decisions					
☐ Other; sp	□ Other; specify				
□ None of t	□ None of the above				



# Solaris Investment Management Limited

**Reported Information** 

Public version

**Direct - Listed Equity Active Ownership** 

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



	Overview					
LEA 01	Ma	andatory		Public	Core Assessed	PRI 2
			dded to this in	ndicator. Pleas	se review your prefilled respo	
	LEA 01.1	Indicate whether you voting).	ır organisation	has an active o	ownership policy (includes enga	gement and/or
	<ul><li>Yes</li></ul>					
	LEA 0	1.2 Attach or provid	e a URL to you	ır active owner	ship policy.	
		achment provided: L provided:				
		URL				
	<u>httr</u>	os://www.solariswealth.co	om.au/about-sc	olaris/investme	nt-process/#	
	LEA 0	1.3 Indicate what yo	our active enga	gement policy	covers:	
		General appro	each to Active C	Ownership		
		Conflicts of interest				
		Alignment with national s	tewardship cod	de requirement	S	
	$\checkmark$	Assets/funds covered by	active ownersh	nip policy		
	✓	Expectations and objective	ves			
	✓	Engagement approach				
		Engagem	ent			
	•	☑ ESG issues				
		☐ Prioritisation of enga	agement			
		✓ Methods of engager				
		☐ Transparency of eng		rities		
		☐ Due diligence and m	nonitoring proce	ess		
		☐ Insider information				
		☐ Escalation strategies	S			
		☐ Service Provider spe	ecific criteria			
	☐ Other; (specify)					



☑ (Proxy) voting approach

	Voting				
	☑ ESG issues				
	☐ Prioritisation and scope of voting activities				
	Methods of voting				
	☑ Transparency of voting activities				
	☑ Regional voting practice approach	nes			
	☐ Filing or co-filing resolutions				
	$\square$ Company dialogue pre/post-vote				
	☐ Decision-making processes				
	☐ Securities lending processes				
	☐ Other; (specify)				
	□ Other				
	☐ None of the above				
○ No	○ No				
LEA 0	Do you outsource any of your active ownership activities to service providers?				
○ Yes	3				
<ul><li>No</li></ul>	No     No				
Fore	noment.				
Enga	gement				
LEA 02	Mandatory	Public	Core Assessed	PRI 1,2,3	

Indicate the method of engagement, giving reasons for the interaction.

**LEA 02.1** 

Type of engagement	Reason for interaction
Individual / Internal staff engagements	☑ To influence corporate practice (or identify the need to influence it) on ESG issues
	☑ To encourage improved/increased ESG disclosure
	☑ To gain an understanding of ESG strategy and/or management
	☐ We do not engage via internal staff
Collaborative engagements	☑ To influence corporate practice (or identify the need to influence it) on ESG issues
	☑ To encourage improved/increased ESG disclosure
	☑ To gain an understanding of ESG strategy and/or management
	☐ We do not engage via collaborative engagements
Service provider engagements	☐ To influence corporate practice (or identify the need to influence it) on ESG issues
	☐ To encourage improved/increased ESG disclosure
	$\square$ To gain an understanding of ESG strategy and/or management
	☑ We do not engage via service providers

LEA 03 Mandatory Public Core Assessed PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

**LEA 03.1** 

Indicate whether your organisation has a formal process for identifying and prioritising engagements.

Yes

**LEA 03.2** 

Indicate the criteria used to identify and prioritise engagements for each type of engagement.



Type of engagement	Criteria used to identify/prioritise engagements		
Individual / Internal staff			
engagements	Individual / Internal staff engagements		
	☑ Geography/market of the companies		
	☑ Materiality of the ESG factors		
	☑ Exposure (size of holdings)		
	☑ Responses to ESG impacts that have already occurred		
	☐ Responses to divestment pressure		
	☑ Consultation with clients/beneficiaries		
	☐ Consultation with other stakeholders (e.g. NGOs, trade unions, etc.)		
	☐ Follow-up from a voting decision		
	☐ Client request		
	☐ Breaches of international norms		
	☐ Other; (specify)		
	☐ We do not outline engagement criteria for our individual engagements		
Collaborative engagements			
	Collaborative engagements		
	☑ Potential to enhance knowledge of ESG issues through other investors		
	☑ Ability to have greater impact on ESG issues		
	☑ Ability to add value to the collaboration		
	☑ Geography/market of the companies targeted by the collaboration		
	☑ Materiality of the ESG factors addressed by the collaboration		
	☑ Exposure (size of holdings) to companies targeted by the collaboration		
	☑ Responses to ESG impacts addressed by the collaboration that have already occurred		
	☐ Responses to divestment pressure		
	☐ Follow-up from a voting decision		
	☐ Alleviate the resource burden of engagement		
	☐ Consultation with clients/beneficiaries		
	☑ Consultation with other stakeholders (e.g. NGOs, trade unions, etc.)		
	☐ Other; (specify)		
	☐ We do not outline engagement criteria for our collaborative engagement		

 $\bigcirc$  No

LEA 04 Mandatory Public Core Assessed PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.



LEA 04.1 Indicate whether you define specific objectives for your organisation's engagement activities.

Individual / Internal staff engagements	<ul> <li>All engagement activities</li> <li>Majority of engagement activities</li> <li>Minority of engagement activities</li> <li>We do not define specific objectives for engagement activities carried out by internal staff</li> </ul>
Collaborative engagements	<ul> <li>All engagement activities</li> <li>Majority of engagement activities</li> <li>Minority of engagement activities</li> <li>We do not define specific objectives for engagement activities carried out through collaboration</li> </ul>

LEA 05 Mandatory Public Core Assessed PRI 2

**LEA 05.1** Indicate whether you monitor and/or review engagement outcomes.

Individual / Internal staff engagements	<ul> <li>Yes, in all cases</li> <li>Yes, in a majority of cases</li> <li>Yes, in a minority of cases</li> <li>We do not monitor, or review engagement outcomes when the engagement is carried out by our internal staff.</li> </ul>
Collaborative engagements	<ul> <li>Yes, in all cases</li> <li>Yes, in a majority of cases</li> <li>Yes, in a minority of cases</li> <li>We do not monitor, or review engagement outcomes when the engagement is carried out through collaboration.</li> </ul>

**LEA 05.2** 

Indicate whether you do any of the following to monitor and/or review the progress of engagement activities.



Individual / Internal staff engagements	<ul> <li>☑ Define timelines/milestones for your objectives</li> <li>☑ Track and/or monitor progress against defined objectives and/or KPIs</li> </ul>
	<ul> <li>☑ Track and/or monitor the progress of action taken when original objectives are not met</li> </ul>
	☑ Revisit and, if necessary, revise objectives on a continuous basis
	☑ Other; specify
	Discussion of progress and the potential impacts of the engagement outcomes on stock valuation are held by the investment analyst and ESG Analyst.
Collaborative	☐ Define timelines/milestones for your objectives
engagements	☑ Track and/or monitor progress against defined objectives and/or KPIs
	☐ Track and/or monitor the progress of action taken when original objectives are not met
	☑ Revisit and, if necessary, revise objectives on a continuous basis
	☑ Other; specify
	Discussion of progress and the potential impacts of the engagement outcomes on stock valuation are held by the investment analyst and ESG Analyst.

LEA 06 Mandatory Public Additional Assessed PRI 2,4

**LEA 06.1** 

Indicate whether your organisation has an escalation strategy when engagements are unsuccessful.

Yes

**LEA 06.2** 

Indicate the escalation strategies used at your organisation following unsuccessful engagements.

- ☑ Collaborating with other investors
- ☐ Issuing a public statement
- ☐ Filing/submitting a shareholder resolution
- ☑ Voting against the re-election of the relevant directors
- ☐ Voting against the board of directors or the annual financial report
- $\square$  Submitting nominations for election to the board
- ☐ Seeking legal remedy / litigation
- ☑ Reducing exposure (size of holdings)
- $\ensuremath{\,\boxtimes\,}$  Divestment
- ☐ Other; specify

 $\bigcirc$  No

LEA 08 Mandatory Public Gateway PRI 2

**LEA 08.1** 

Indicate whether you track the number of your engagement activities.



Type of engagement	Tracking engagements	
Individual/Internal staff engagements	<ul><li>Yes, we track the number of our engagements in full</li><li>Yes, we partially track the number of our engagements</li><li>We do not track</li></ul>	
Collaborative engagements	<ul> <li>Yes, we track the number of collaborative engagements in full</li> <li>Yes, we partially track the number of our collaborative engagements</li> <li>We do not track</li> </ul>	

### (Proxy) voting and shareholder resolutions

LEA 12 Mandatory Public Descriptive PRI 2

**LEA 12.1** 

Indicate how you typically make your (proxy) voting decisions.

#### Approach

- O We use our own research or voting team and make voting decisions without the use of service providers.
- We hire service providers who make voting recommendations and/or provide research that we use to guide our voting decisions.

#### Based on

- $\ensuremath{\bigcirc}$  The service-provider voting policy we sign off on
- Our own voting policy
- Our clients' requests or policies
- Other (explain)
- $\bigcirc$  We hire service providers who make voting decisions on our behalf, except in some pre-defined scenarios where we review and make voting decisions.
- $\ensuremath{\bigcirc}$  We hire service providers who make voting decisions on our behalf.

**LEA 12.2** 

Provide an overview of how you ensure that your agreed-upon voting policy is adhered to, giving details of your approach when exceptions to the policy are made.

The ESG Analyst acts as a moderator to ensure that all proxy voting decisions are consistent with the Solaris Voting Policy. A Proxy Voting Database is maintained with rationales for any contentious votes that may have been considered.

A 15 Mandatory	Public	Descriptive	PRI 2
----------------	--------	-------------	-------

LEA 15.1	Indicate the proportion of votes participated in within the reporting year in which where you or the service providers acting on your behalf raised concerns with companies ahead of voting.			
○ 100%				
○ 99-75%				
<b>•</b> 74-50%				
O 49-25%				
O 24-1%				
O Neither w	e nor our service provider(s) raise concerns with companies ahead of voting			
LEA 15.2	Indicate the reasons for raising your concerns with these companies ahead of voting.			
□ Vote(s) co	oncerned selected markets			
□ Vote(s) co	oncerned selected sectors			
✓ Vote(s) co	☑ Vote(s) concerned certain ESG issues			
☑ Vote(s) co	oncerned companies exposed to controversy on specific ESG issues			
□ Vote(s) co	oncerned significant shareholdings			
☐ Client req	uest			
Other				

Explain

To encourage transparency and dialogue with the company so they can fully understand the issue from Solaris' perspective.

LEA 16 Mandatory Public Core Assessed PRI 2

**LEA 16.1** 

Indicate the proportion of votes where you, and/or the service provider(s) acting on your behalf, communicated the rationale to companies for abstaining or voting against management recommendations. Indicate this as a percentage out of all eligible votes.

- 100%
- 99-75%
- 74-50%
- O 49-25%
- O 24-1%
- $\ensuremath{\bigcirc}$  We do not communicate the rationale to companies
- O Not applicable because we and/or our service providers did not abstain or vote against management recommendations



LEA 16.2	Indicate the reasons why your organisation would communicate to companies, the rationale for abstaining or voting against management recommendations.					
□ Vote(s) co	oncern selected markets					
□ Vote(s) co	oncern selected sectors					
☑ Vote(s) co	oncern certain ESG issues					
☑ Vote(s) co	☑ Vote(s) concern companies exposed to controversy on specific ESG issues					
□ Vote(s) co	oncern significant shareholdings					
☐ Client req	uest					
Other						
Explain						
To encourage transparency and dialogue with the company so they can fully understand the issue from Solaris' perspective.						
LEA 16.3	In cases where your organisation does communicate the rationale for abstaining or voting against management recommendations, indicate whether this rationale is made public.					
○ Yes						
<ul><li>No</li></ul>						
LEA 16.4	Additional information. [Optional]					

The rationale is provided directly to our clients, but not disclosed publically.

LEA 1	17	Man	datory	Public	Core Assessed	PRI 2
	LEA 1	7.1	For listed equities in which you or you instructions, indicate the percentage			xy) voting
	• We	do tra	ck or collect this information			
			Votes cast (to the nearest 1%)			
			%			
	9	8.3				
			Specify the basis on which this	percentage is calcu	ulated	
	•	Of th	e total number of ballot items on which	h you could have is	ssued instructions	
	C	Of th	e total number of company meetings a	at which you could	have voted	
	C	Of th	e total value of your listed equity holdi	ings on which you	could have voted	
	$\circ$ We	do no	t track or collect this information			



☐ Sha	ares we	ere blocked			
□ Not	ice, ba	Illots or materials not received on time	ie		
☐ Mis	sed de	eadline			
□ Ge	ograph	ical restrictions (non-home market)			
□ Cos	st				
□ Соі	nflicts o	of interest			
☐ Hol	dings (	deemed too small			
☑ Adr placer		ative impediments (e.g., power of atte	orney requirements	, ineligibility due to participa	tion in share
□ Cli€	ent req	uest			
☑ Oth	er (exp	olain)			
Aus	tralian	market advisory votes for sharehod	er resolutions		
19	Man	datory	Public	Core Assessed	PRI 2
19	Man	datory	Public	Core Assessed	PRI 2
19	Man	datory	Public	Core Assessed	PRI 2
19 LEA 1		datory Indicate whether your organisation			
	9.1				
LEA 1	9.1				
LEA 1	9.1				
LEA 1  • Yes  • No	9.1	Indicate whether your organisation	n has a formal escal	ation strategy following unsu	uccessful voti
LEA 1	9.1		n has a formal escal	ation strategy following unsu	uccessful voti
LEA 1  • Yes  • No	9.1	Indicate whether your organisation	n has a formal escal	ation strategy following unsu	uccessful voti
LEA 1  ② Yes  ○ No  LEA 1	9.1 9.2	Indicate whether your organisation  Indicate the escalation strategies against management.	n has a formal escal	ation strategy following unsu	uccessful voti
LEA 1  • Yes • No  LEA 1  ✓ Con	9.1 9.2 ntacting	Indicate whether your organisation  Indicate the escalation strategies of against management.  Indicate the escalation strategies of the company's board	has a formal escalused at your organis	ation strategy following unsu	uccessful voti
LEA 1  ② Yes  ○ No  LEA 1  ☑ Con ☑ Con □ Issu	9.1 9.2 ntacting	Indicate whether your organisation  Indicate the escalation strategies or against management.  g the company's board g the company's senior management	has a formal escalused at your organis	ation strategy following unsu	uccessful voti
LEA 1  ② Yes  ○ No  LEA 1  ☑ Con ☑ Con □ Issu	9.1 9.2 ntacting a lating in	Indicate whether your organisation  Indicate the escalation strategies or against management.  Indicate the escalation strategies or against management against management public statement explaining the ration	has a formal escalused at your organis	ation strategy following unsu	uccessful voti
LEA 1  • Yes • No  LEA 1  ✓ Cor  ✓ Cor  □ Issu □ Dire	9.1 9.2 9.2 ntacting a pating in ating in acting in acti	Indicate whether your organisation  Indicate the escalation strategies or against management.  Indicate the escalation strategies or against management against management especially the company's senior management public statement explaining the rational individual/collaborative engagement	has a formal escalused at your organis	ation strategy following unsu	uccessful voti
LEA 1	9.1				
LEA 1	9.1				
LEA 1  • Yes  • No	9.1	Indicate whether your organisation	n has a formal escal	ation strategy following unsu	uccessful voti
LEA 1  • Yes  • No	9.1	Indicate whether your organisation	n has a formal escal	ation strategy following unsu	uccessful voti
LEA 1  • Yes  • No	9.1	Indicate whether your organisation  Indicate the escalation strategies against management.	n has a formal escal	ation strategy following unsu	uccessful voti
LEA 1  ② Yes  ○ No  LEA 1	9.1 9.2	Indicate whether your organisation  Indicate the escalation strategies of against management.  Indicate the escalation strategies of the company's board	n has a formal escal	ation strategy following unsu	uccessful voti
LEA 1  • Yes • No  LEA 1  ✓ Con	9.1 9.2 ntacting	Indicate whether your organisation  Indicate the escalation strategies or against management.  g the company's board g the company's senior management	has a formal escalused at your organis	ation strategy following unsu	uccessful voti
LEA 1  • Yes • No  LEA 1  ✓ Con	9.1 9.2 ntacting	Indicate whether your organisation  Indicate the escalation strategies or against management.  g the company's board g the company's senior management	has a formal escalused at your organis	ation strategy following unsu	uccessful voti
LEA 1  ② Yes  ○ No  LEA 1  ☑ Con ☑ Con □ Issu	9.1 9.2 ntacting	Indicate whether your organisation  Indicate the escalation strategies or against management.  Indicate the escalation strategies or against management against management public statement explaining the ration	has a formal escalused at your organis	ation strategy following unsu	uccessful voti
LEA 1  ② Yes  ○ No  LEA 1  ☑ Con ☑ Con □ Issu	9.1 9.2 ntacting a lating in	Indicate whether your organisation  Indicate the escalation strategies or against management.  Indicate the escalation strategies or against management against management especially the company's senior management public statement explaining the rational individual/collaborative engagement	has a formal escalused at your organis	ation strategy following unsu	uccessful voti
LEA 1  • Yes • No  LEA 1  ✓ Cor  ✓ Cor  □ Issu □ Dire	9.1 9.2 9.2 ntacting a pating in ating in acting in acti	Indicate whether your organisation  Indicate the escalation strategies or against management.  Indicate the escalation strategies or against management.  Indicate the escalation strategies or against management against management explaining the ration and individual/collaborative engagement service providers to engage	has a formal escalused at your organis	ation strategy following unsu	uccessful voti
LEA 1  • Yes • No  LEA 1  ✓ Cor  ✓ Cor  □ Issu □ Dire	9.1 9.2 ntacting a lating in acting	Indicate whether your organisation  Indicate the escalation strategies or against management.  Indicate the escalation strategies or against management.  Indicate the escalation strategies or against management against management explaining the ration and individual/collaborative engagement service providers to engage	has a formal escalused at your organis	ation strategy following unsu	uccessful voti

Explain your reason(s) for not voting on certain holdings



LEA 17.2

# Solaris Investment Management Limited

**Reported Information** 

Public version

Confidence building measures

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



Confidence building measures					
CM1 01	Mandatory	Public		Additional Assessed	General
	Indicate whether the re	enarted information you	u bovo provi	ded for your PRI Transparency	Poport this
CM1 (	year has undergone:	eported information you	i nave provi	ued for your FNI Transparency	report triis
☐ Thi	rd party assurance over selecte	ed responses from this	year's PRI	Transparency Report	
	rd party assurance over data ponses this year	oints from other source	s that have	subsequently been used in you	ur PRI
	rd party assurance or audit of this year)	ne correct implementat	ion of RI pro	ocesses (that have been report	ed to the
	ernal audit of the correct implemed to the PRI this year)	nentation of RI process	es and/or ad	ccuracy of RI data (that have b	een
☑ Inte	ernal verification of responses b	efore submission to th	e PRI (e.g. b	by the CEO or the board)	
(	Whole PRI Transparency Rep	oort has been internally	y verified		
(	Selected data has been interr	nally verified			
□ Oth	ner, specify				
□ No	ne of the above				
CM1 02	Mandatory	Public		Descriptive	General
CM1 (	We undertook third pa	rty assurance on last y	ear's PRI Tr	ransparency Report	
O Wh	ole PRI Transparency Report w	vas assured last year			
○ Sel	ected data was assured in last	year's PRI Transparer	cy Report		
• We					
O None of the above, we were in our preparation year and did not report last year.					
CM1 03	Mandatory	Public		Descriptive	General
CM1 (	CM1 03.1  We undertake confidence building measures that are unspecific to the data contained in our PRI Transparency Report:				
□We	☐ We adhere to an RI certification or labelling scheme				
☐ We carry out independent/third party assurance over a whole public report (such as a sustainability report) extracts of which are included in this year's PRI Transparency Report					
□ES	☐ ESG audit of holdings				
□ Oth	☐ Other, specify				
☑ No	ne of the above				
CM1 04	Mandatory	Public		Descriptive	General



CM1 04.1

Do you plan to conduct third party assurance of this year's PRI Transparency report?

- O Whole PRI Transparency Report will be assured
- O Selected data will be assured
- We do not plan to assure this year's PRI Transparency report

CM1 07 Mandatory Public Descriptive General

CM1 07.1

Indicate who has reviewed/verified internally the whole - or selected data of the - PRI Transparency Report . and if this applies to selected data please specify what data was reviewed

#### Who has conducted the verification

☑ CEO or other Chief-Level staff

	Sign-off or review of responses
	☑ Sign-off
	☑ Review of responses
	The Board
	Investment Committee
	Compliance Function
$\checkmark$	RI/ESG Team
	Investment Teams
	Legal Department
	Other (specify)