



# RI TRANSPARENCY REPORT

## 2020

La Française Group

## About this report

The PRI Reporting Framework is a key step in the journey towards building a common language and industry standard for reporting responsible investment (RI) activities. This RI Transparency Report is one of the key outputs of this Framework. Its primary objective is to enable signatory transparency on RI activities and facilitate dialogue between investors and their clients, beneficiaries and other stakeholders. A copy of this report will be publicly disclosed for all reporting signatories on the [PRI website](#), ensuring accountability of the PRI Initiative and its signatories.

This report is an export of the individual Signatory organisation's response to the PRI during the 2020 reporting cycle. It includes their responses to mandatory indicators, as well as responses to voluntary indicators the signatory has agreed to make public. The information is presented exactly as it was reported. Where an indicator offers a response option that is multiple-choice, all options that were available to the signatory to select are presented in this report. Presenting the information exactly as reported is a result of signatory feedback which suggested the PRI not summarise the information. As a result, the reports can be extensive. However, to help easily locate information, there is a **Principles index** which highlights where the information can be found and summarises the indicators that signatories complete and disclose.

## Understanding the Principles Index

The Principles Index summarises the response status for the individual indicators and modules and shows how these relate to the six [Principles for Responsible Investment](#). It can be used by stakeholders as an 'at-a-glance' summary of reported information and to identify particular themes or areas of interest.

Indicators can refer to one or more Principles. Some indicators are not specific to any Principle. These are highlighted in the 'General' column. When multiple Principles are covered across numerous indicators, in order to avoid repetition, only the main Principle covered is highlighted.

All indicators within a module are presented below. The status of indicators is shown with the following symbols:

Symbol	Status
✓	The signatory has completed all mandatory parts of this indicator
☑	The signatory has completed some parts of this indicator
🔒	This indicator was not relevant for this signatory
-	The signatory did not complete any part of this indicator
🔍	The signatory has flagged this indicator for internal review

Within the table, indicators marked in blue are mandatory to complete. Indicators marked in grey are voluntary to complete.

# Principles Index

Organisational Overview				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
OO TG		🔒	n/a							
OO 01	Signatory category and services	✓	Public							✓
OO 02	Headquarters and operational countries	✓	Public							✓
OO 03	Subsidiaries that are separate PRI signatories	✓	Public							✓
OO 04	Reporting year and AUM	✓	Public							✓
OO 05	Breakdown of AUM by asset class	✓	Asset mix disclosed in OO 06							✓
OO 06	How would you like to disclose your asset class mix	✓	Public							✓
OO 07	Fixed income AUM breakdown	✓	Public							✓
OO 08	Segregated mandates or pooled funds	🔒	n/a							✓
OO 09	Breakdown of AUM by market	✓	Public							✓
OO 10	Active ownership practices for listed assets	✓	Public							✓
OO 11	ESG incorporation practices for all assets	✓	Public							✓
OO 12	Modules and sections required to complete	✓	Public							✓
OO LE 01	Breakdown of listed equity investments by passive and active strategies	✓	Public							✓
OO LE 02	Reporting on strategies that are <10% of actively managed listed equities	🔒	n/a							✓
OO FI 01	Breakdown of fixed income investments by passive and active strategies	✓	Public							✓
OO FI 02	Reporting on strategies that are <10% of actively managed fixed income	🔒	n/a							✓
OO FI 03	Fixed income breakdown by market and credit quality	✓	Public							✓
OO SAM 01	Breakdown of externally managed investments by passive and active strategies	🔒	n/a							✓
OO PE 01	Breakdown of private equity investments by strategy	🔒	n/a							✓
OO PE 02	Typical level of ownership in private equity investments	🔒	n/a							✓
OO PR 01	Breakdown of property investments	✓	Public							✓
OO PR 02	Breakdown of property assets by management	✓	Public							✓
OO PR 03	Largest property types	✓	Public							✓
OO INF 01	Breakdown of infrastructure investments	🔒	n/a							✓
OO INF 02	Breakdown of infrastructure assets by management	🔒	n/a							✓
OO INF 03	Largest infrastructure sectors	🔒	n/a							✓
OO HF 01	Breakdown of hedge funds investments by strategies	🔒	n/a							✓
OO End	Module confirmation page	✓	-							

CCStrategy and Governance				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
SG 01	RI policy and coverage	✓	Public							✓
SG 01 CC	Climate risk	✓	Public							✓
SG 02	Publicly available RI policy or guidance documents	✓	Public						✓	
SG 03	Conflicts of interest	✓	Public							✓
SG 04	Identifying incidents occurring within portfolios	✓	Public							✓
SG 05	RI goals and objectives	✓	Public							✓
SG 06	Main goals/objectives this year	✓	Public							✓
SG 07	RI roles and responsibilities	✓	Public							✓
SG 07 CC	Climate-issues roles and responsibilities	✓	Public							✓
SG 08	RI in performance management, reward and/or personal development	✓	Public							✓
SG 09	Collaborative organisations / initiatives	✓	Public				✓	✓		
SG 09.2	Assets managed by PRI signatories	🔒	n/a	✓						
SG 10	Promoting RI independently	✓	Public				✓			
SG 11	Dialogue with public policy makers or standard setters	✓	Public				✓	✓	✓	
SG 12	Role of investment consultants/fiduciary managers	✓	Public				✓			
SG 13	ESG issues in strategic asset allocation	✓	Public	✓						
SG 13 CC		✓	Public							✓
SG 14	Long term investment risks and opportunity	✓	Public	✓						
SG 14 CC		✓	Public							✓
SG 15	Allocation of assets to environmental and social themed areas	✓	Public	✓						
SG 16	ESG issues for internally managed assets not reported in framework	✓	Public							✓
SG 17	ESG issues for externally managed assets not reported in framework	🔒	n/a							✓
SG 18	Innovative features of approach to RI	✓	Public							✓
SG 19	Communication	✓	Public		✓				✓	
SG End	Module confirmation page	✓	-							

Direct - Listed Equity Incorporation				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
LEI 01	Percentage of each incorporation strategy	✓	Public	✓						
LEI 02	Type of ESG information used in investment decision	✓	Public	✓						
LEI 03	Information from engagement and/or voting used in investment decision-making	✓	Public	✓						
LEI 04	Types of screening applied	✓	Public	✓						
LEI 05	Processes to ensure screening is based on robust analysis	✓	Public	✓						
LEI 06	Processes to ensure fund criteria are not breached	✓	Public	✓						
LEI 07	Types of sustainability thematic funds/mandates	✓	Public	✓						
LEI 08	Review ESG issues while researching companies/sectors	✓	Public	✓						
LEI 09	Processes to ensure integration is based on robust analysis	✓	Public	✓						
LEI 10	Aspects of analysis ESG information is integrated into	✓	Public	✓						
LEI 11	ESG issues in index construction	🔒	n/a	✓						
LEI 12	How ESG incorporation has influenced portfolio composition	✓	Public	✓						
LEI 13	Examples of ESG issues that affected your investment view / performance	✓	Public	✓						
LEI End	Module confirmation page	✓	-							

Direct - Listed Equity Active Ownership				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
LEA 01	Description of approach to engagement	✓	Public		✓					
LEA 02	Reasoning for interaction on ESG issues	✓	Public	✓	✓	✓				
LEA 03	Process for identifying and prioritising engagement activities	✓	Public		✓					
LEA 04	Objectives for engagement activities	✓	Public		✓					
LEA 05	Process for identifying and prioritising collaborative engagement	✓	Public		✓					
LEA 06	Role in engagement process	✓	Public		✓		✓			
LEA 07	Share insights from engagements with internal/external managers	✓	Public	✓	✓					
LEA 08	Tracking number of engagements	✓	Public		✓					
LEA 09	Number of companies engaged with, intensity of engagement and effort	✓	Public		✓					
LEA 10	Engagement methods	✓	Public		✓					
LEA 11	Examples of ESG engagements	✓	Public		✓					
LEA 12	Typical approach to (proxy) voting decisions	✓	Public		✓					
LEA 13	Percentage of voting recommendations reviewed	✓	Public		✓					
LEA 14	Securities lending programme	✓	Public		✓					
LEA 15	Informing companies of the rationale of abstaining/voting against management	✓	Public		✓					
LEA 16	Informing companies of the rationale of abstaining/voting against management	✓	Public		✓					
LEA 17	Percentage of (proxy) votes cast	✓	Public		✓					
LEA 18	Proportion of ballot items that were for/against/abstentions	✓	Public		✓					
LEA 19	Proportion of ballot items that were for/against/abstentions	✓	Public		✓					
LEA 20	Shareholder resolutions	✓	Public		✓					
LEA 21	Examples of (proxy) voting activities	✓	Public		✓					
LEA End	Module confirmation page	✓	-							

Direct - Fixed Income				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
FI 01	Incorporation strategies applied	✓	Public	✓						
FI 02	ESG issues and issuer research	✓	Public	✓						
FI 03	Processes to ensure analysis is robust	✓	Public	✓						
FI 04	Types of screening applied	✓	Public	✓						
FI 05	Examples of ESG factors in screening process	✓	Public	✓						
FI 06	Screening - ensuring criteria are met	✓	Public	✓						
FI 07	Thematic investing - overview	✓	Public	✓						
FI 08	Thematic investing - themed bond processes	✓	Public	✓						
FI 09	Thematic investing - assessing impact	✓	Public	✓						
FI 10	Integration overview	✓	Public	✓						
FI 11	Integration - ESG information in investment processes	✓	Public	✓						
FI 12	Integration - E,S and G issues reviewed	✓	Public	✓						
FI 13	ESG incorporation in passive funds	🔒	n/a	✓						
FI 14	Engagement overview and coverage	✓	Public		✓					
FI 15	Engagement method	✓	Public	✓	✓					
FI 16	Engagement policy disclosure	✓	Public	✓	✓					
FI 17	Financial/ESG performance	✓	Public							✓
FI 18	Examples - ESG incorporation or engagement	✓	Public	✓	✓					
FI End	Module confirmation page	✓	-							



Direct - Property				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
PR 01	Responsible Property Investment (RPI) policy	✓	Public	✓					✓	
PR 02	Fund placement documents and RI	✓	Public	✓			✓		✓	
PR 03	Formal commitments to RI	✓	Public				✓			
PR 04	Incorporating ESG issues when selecting investments	✓	Public	✓						
PR 05	Types of ESG information considered in investment selection	✓	Public	✓		✓				
PR 06	ESG issues impact in selection process	✓	Public	✓						
PR 07	ESG issues in selection, appointment and monitoring of third-party property managers	✓	Public				✓			
PR 08	ESG issues in post-investment activities	✓	Public		✓					
PR 09	Proportion of assets with ESG targets that were set and monitored	✓	Public		✓	✓				
PR 10	Certification schemes, ratings and benchmarks	✓	Public		✓					
PR 11	Proportion of developments and refurbishments where ESG issues were considered	✓	Public		✓					
PR 12	Proportion of property occupiers that were engaged with	✓	Public		✓					
PR 13	Proportion of green leases or MOUs referencing ESG issues	✓	Public		✓					
PR 14	Proportion of assets engaged with on community issues	✓	Public		✓					
PR 15	ESG issues affected financial/ESG performance	✓	Public	✓	✓					
PR 16	Examples of ESG issues that affected your property investments	✓	Public	✓		✓				
PR End	Module confirmation page	✓	-							

Confidence building measures				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
CM1 01	Assurance, verification, or review	✓	Public							✓
CM1 02	Assurance of last year's PRI data	✓	Public							✓
CM1 03	Other confidence building measures	✓	Public							✓
CM1 04	Assurance of this year's PRI data	✓	Public							✓
CM1 05	External assurance	🔒	n/a							✓
CM1 06	Assurance or internal audit	✓	Public							✓
CM1 07	Internal verification	✓	Public							✓
CM1 01 End	Module confirmation page	✓	-							

# La Française Group

## Reported Information

### Public version

### Organisational Overview

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.

## Basic information

OO 01	Mandatory	Public	Gateway/Peering	General
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### OO 01.1 Select the services and funds you offer

Select the services and funds you offer	% of asset under management (AUM) in ranges
Fund management	<input type="radio"/> 0% <input type="radio"/> <10% <input type="radio"/> 10-50% <input checked="" type="radio"/> >50%
Fund of funds, manager of managers, sub-advised products	<input type="radio"/> 0% <input type="radio"/> <10% <input checked="" type="radio"/> 10-50% <input type="radio"/> >50%
Other	<input type="radio"/> 0% <input checked="" type="radio"/> <10% <input type="radio"/> 10-50% <input type="radio"/> >50%
Total 100%	

Please specify

Advisory services

Further options (may be selected in addition to the above)

- ☐ Hedge funds
- ☐ Fund of hedge funds

OO 02	Mandatory	Public	Peering	General
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### OO 02.1 Select the location of your organisation's headquarters.

France

**OO 02.2**

Indicate the number of countries in which you have offices (including your headquarters).

- ☐ 1  
☐ 2-5  
☒ 6-10  
☐ >10

**OO 02.3**

Indicate the approximate number of staff in your organisation in full-time equivalents (FTE).

FTE

639

**OO 03****Mandatory****Public****Descriptive****General****OO 03.1**

Indicate whether you have subsidiaries within your organisation that are also PRI signatories in their own right.

- ☒ Yes

**OO 03.2**

List your subsidiaries that are separate PRI signatories and indicate if you would like to report their RI activities in your organisation's consolidated report.

Name of PRI signatory subsidiary (Up to six subsidiaries may be reported)	RI implementation reported here on a consolidated basis
New Alpha Asset Management	<input checked="" type="radio"/> Yes <input type="radio"/> No
Veritas Investment	<input checked="" type="radio"/> Yes <input type="radio"/> No
Veritas Institutionnal	<input type="radio"/> Yes <input checked="" type="radio"/> No
	<input type="radio"/> Yes <input type="radio"/> No
	<input type="radio"/> Yes <input type="radio"/> No
	<input type="radio"/> Yes <input type="radio"/> No

- ☐ No

**OO 04****Mandatory****Public****Gateway/Peering****General**

**OO 04.1**

Indicate the year end date for your reporting year.

31/12/2019

**OO 04.2**

Indicate your total AUM at the end of your reporting year.

Include the AUM of subsidiaries, but exclude advisory/execution only assets, and exclude the assets of your PRI signatory subsidiaries that you have chosen not to report on in OO 03.2

	trillions	billions	millions	thousands	hundreds
Total AUM		38	592	000	000
Currency	EUR				
Assets in USD		42	540	011	663

☐ Not applicable as we are in the fund-raising process
**OO 04.3**

Indicate the total AUM of subsidiaries you have excluded from your report (as named in OO 03.2 under "No"). Provide this figure based on the end of your reporting year

	trillions	billions	millions	thousands	hundreds
Total AUM		6	980	000	000
Currency	EUR				
Assets in USD		7	694	063	055

**OO 04.4**

Indicate the assets which are subject to an execution and/or advisory approach. Provide this figure based on the end of your reporting year

	trillions	billions	millions	thousands	hundreds
Total AUM		13	792	000	000
Currency	EUR				
Assets in USD		15	202	939	492

☐ Not applicable as we do not have any assets under execution and/or advisory approach

OO 04.5

Additional information. [Optional]

We do not report on the 6 980 M€ of Veritas Institutionnal as this is advised and not managed.

We also do not report on funds we do not manage but only insure the distribution and/or the administrative management of.

We have chosen not to report on La Française Investment Solutions (13 792 M€) as this is purely structured products and will be out of the La Française perimeter in 2020.

OO 06

Mandatory

Public

Descriptive

General

OO 06.1

Select how you would like to disclose your asset class mix.

☐ as percentage breakdown

☒ as broad ranges

	Internally managed (%)	Externally managed (%)
Listed equity	<10%	0
Fixed income	10-50%	0
Private equity	0	0

Property	10-50%	0
Infrastructure	0	0
Commodities	0	0
Hedge funds	0	0
Fund of hedge funds	0	0
Forestry	0	0
Farmland	0	0
Inclusive finance	0	0
Cash	0	0
Money market instruments	<10%	0
Other (1), specify	<10%	0
Other (2), specify	0	0

Other (1) specified

Direct financing, private equity, funds of funds

**OO 06.2**

Publish asset class mix as per attached image [Optional].

**OO 06.3**

Indicate whether your organisation has any off-balance sheet assets [Optional].

- ☐ Yes  
☒ No

**OO 06.5**

Indicate whether your organisation uses fiduciary managers.

- ☐ Yes, we use a fiduciary manager and our response to OO 5.1 is reflective of their management of our assets.  
☒ No, we do not use fiduciary managers.

**OO 07**

**Mandatory to Report Voluntary to Disclose**

**Public**

**Gateway**

**General**

**OO 07.1**

Provide to the nearest 5% the percentage breakdown of your Fixed Income AUM at the end of your reporting year, using the following categories.

Internally managed		SSA
	29	
		Corporate (financial)
	46	
		Corporate (non-financial)
	25	
		Securitised
	0	
		Total
	100%	

OO 09	Mandatory	Public	Peering	General
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OO 09.1	Indicate the breakdown of your organisation's AUM by market.
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	Developed Markets
96	
	Emerging Markets
04	
	Frontier Markets
0	
	Other Markets
0	
	Total 100%
100%	

## Asset class implementation gateway indicators



OO 10	Mandatory	Public	Gateway	General
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OO 10.1	Select the active ownership activities your organisation implemented in the reporting year.
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	Listed equity – engagement
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- ☒ We engage with companies on ESG factors via our staff, collaborations or service providers.
- ☐ We do not engage directly and do not require external managers to engage with companies on ESG factors.

	Listed equity – voting
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- ☒ We cast our (proxy) votes directly or via dedicated voting providers
- ☐ We do not cast our (proxy) votes directly and do not require external managers to vote on our behalf

	Fixed income SSA – engagement
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- ☐ We engage with SSA bond issuers on ESG factors via our staff, collaborations or service providers.
- ☒ We do not engage directly and do not require external managers to engage with SSA bond issuers on ESG factors. Please explain why you do not.

	Please explain why you do not engage directly and do not require external managers to engage with companies on ESG factors.
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We do not engage with States and don't think it is possible at this stage

	Fixed income Corporate (financial) – engagement
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- ☒ We engage with companies on ESG factors via our staff, collaborations or service providers.
- ☐ We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do not.

	Fixed income Corporate (non-financial) – engagement
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- ☒ We engage with companies on ESG factors via our staff, collaborations or service providers.
- ☐ We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do not.

OO 11	Mandatory	Public	Gateway	General
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OO 11.1	Select the internally managed asset classes in which you addressed ESG incorporation into your investment decisions and/or your active ownership practices (during the reporting year).
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	Listed equity
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- ☒ We address ESG incorporation.
- ☐ We do not do ESG incorporation.

	Fixed income - SSA
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- ☐ We address ESG incorporation.  
☒ We do not do ESG incorporation.

	Fixed income - corporate (financial)
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- ☒ We address ESG incorporation.  
☐ We do not do ESG incorporation.

	Fixed income - corporate (non-financial)
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- ☒ We address ESG incorporation.  
☐ We do not do ESG incorporation.

	Property
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- ☒ We address ESG incorporation.  
☐ We do not do ESG incorporation.

	Money market instruments
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- ☐ We address ESG incorporation.  
☒ We do not do ESG incorporation.

	Other (1)
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- ☒ We address ESG incorporation.  
☐ We do not do ESG incorporation.

	Other (1) [as defined in OO 05]
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Direct financing, private equity, funds of funds

OO 12	Mandatory	Public	Gateway	General
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OO 12.1	Below are all applicable modules or sections you may report on. Those which are mandatory to report (asset classes representing 10% or more of your AUM) are already ticked and read-only. Those which are voluntary to report on can be opted into by ticking the box.
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	Core modules
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- ☒ Organisational Overview  
☒ Strategy and Governance

	RI implementation directly or via service providers
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	Direct - Listed Equity incorporation
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☒ Listed Equity incorporation

	Direct - Listed Equity active ownership
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☒ Engagements

☒ (Proxy) voting

	Direct - Fixed Income
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☒ Fixed income - Corporate (financial)

☒ Fixed income - Corporate (non-financial)

	Direct - Other asset classes with dedicated modules
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☒ Property

	Closing module
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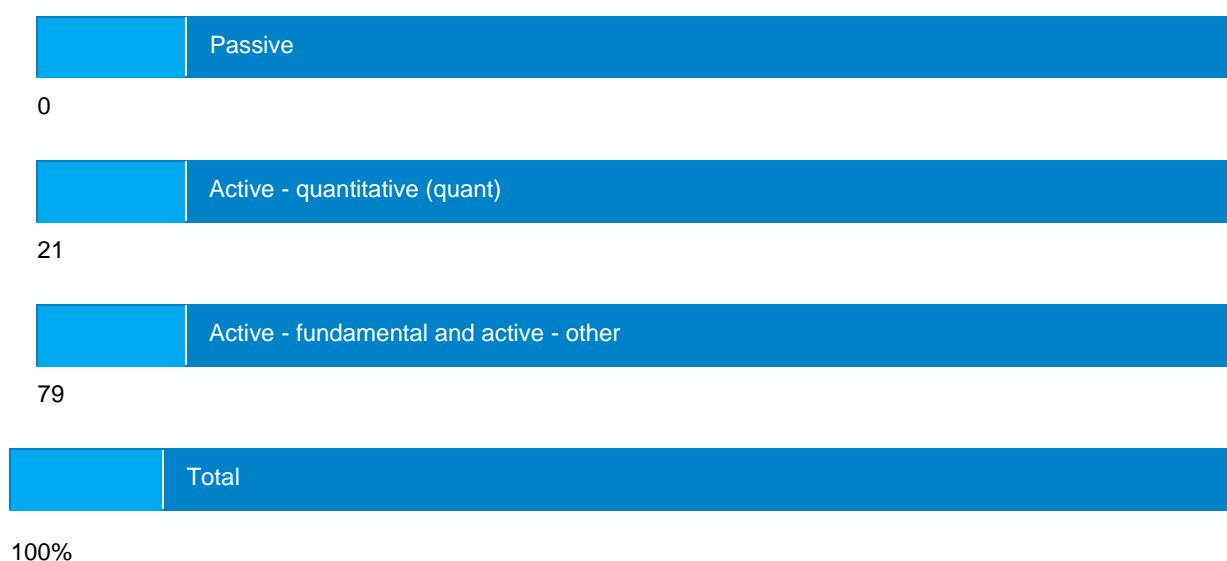
☒ Closing module

## Peering questions

OO LE 01	Mandatory to Report Voluntary to Disclose	Public	Gateway	General
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OO LE 01.1	Provide a breakdown of your internally managed listed equities by passive, active - quantitative (quant), active - fundamental and active - other strategies.
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### Percentage of internally managed listed equities



OO FI 01	Mandatory to Report Voluntary to Disclose	Public	Gateway	General
OO FI 01.1	Provide a breakdown of your internally managed fixed income securities by active and passive strategies			

SSA	<div> <div>Passive</div> <div>0</div> </div> <div> <div>Active - quantitative (quant)</div> <div>0</div> </div> <div> <div>Active - fundamental and active - other</div> <div>100</div> </div> <div> <div>Total</div> <div>100%</div> </div>
Corporate (financial)	<div> <div>Passive</div> <div>0</div> </div> <div> <div>Active - quantitative (quant)</div> <div>2</div> </div> <div> <div>Active - fundamental and active - other</div> <div>98</div> </div> <div> <div>Total</div> <div>100%</div> </div>
Corporate (non-financial)	<div> <div>Passive</div> <div>0</div> </div> <div> <div>Active - quantitative (quant)</div> <div>2</div> </div> <div> <div>Active - fundamental and active - other</div> <div>98</div> </div> <div> <div>Total</div> <div>100%</div> </div>

OO FI 03	Mandatory	Public	Descriptive	General
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Update: this indicator has changed from "Mandatory to report, voluntary to disclose" to "Mandatory". **Your response to this indicator will be published in the Public Transparency Report.** This change is to enable improved analysis and peering.

OO FI 03.1	Indicate the approximate (+/- 5%) breakdown of your SSA investments, by developed markets and emerging markets.
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SSA	<table> <tr> <td></td><td>Developed markets</td></tr> <tr> <td>92</td><td></td></tr> <tr> <td></td><td>Emerging markets</td></tr> <tr> <td>8</td><td></td></tr> <tr> <td></td><td>Total</td></tr> <tr> <td>100%</td><td></td></tr> </table>		Developed markets	92			Emerging markets	8			Total	100%	
	Developed markets												
92													
	Emerging markets												
8													
	Total												
100%													

OO FI 03.2	Indicate the approximate (+/- 5%) breakdown of your corporate and securitised investments by investment grade or high-yield securities.
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Type	Investment grade (+/- 5%)	High-yield (+/- 5%)	Total internally managed
Corporate (financial)	<input checked="" type="radio"/> >50% <input type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> 0%	<input type="radio"/> >50% <input checked="" type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> 0%	100%
Corporate (non-financial)	<input type="radio"/> >50% <input checked="" type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> 0%	<input checked="" type="radio"/> >50% <input type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> 0%	100%

	If you are invested in private debt and reporting on ratings is not relevant for you, please indicate below
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☐ OO FI 03.2 is not applicable as our internally managed fixed income assets are invested only in private debt.

OO PR 01	Mandatory to Report Voluntary to Disclose	Public	Descriptive	General
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<b>OO PR 01.1</b>	Indicate the level of ownership you typically hold in your property investments.
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- ☐ a majority stake (50% and above)
- ☐ a significant minority stake (10 and above, and under 50%)
- ☐ a limited minority stake (<10%)
- ☒ a mix of ownership stakes
- ☐ N/A, we manage properties, new constructions and/or refurbishments on behalf of our clients, but do not hold equity in property on their behalf

<b>OO PR 01.2</b>	Provide a breakdown of your organisations allocation to Real Estate Investment Trusts (REITs) or similar
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- ☐ >50%
- ☐ 10 – 50%
- ☒ <10%
- ☐ 0%

<b>OO PR 01.3</b>	Additional information. [Optional]
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We manage properties, new constructions and/or refurbishments on behalf of our clients, and hold equity or debt in property on their behalf.

<b>OO PR 02</b>	<b>Mandatory to Report Voluntary to Disclose</b>	<b>Public</b>	<b>Gateway</b>	<b>General</b>
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<b>OO PR 02.1</b>	Provide a breakdown of your organisation's property assets based on who manages the assets.
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Property assets managed by	Breakdown of your property assets (by number)
Managed directly by your organisation	<input checked="" type="radio"/> >50% <input type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> 0%
Managed via third-party property managers appointed by you	<input type="radio"/> >50% <input checked="" type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> 0%
Managed by other investors or their property managers	<input type="radio"/> >50% <input type="radio"/> 10-50% <input type="radio"/> <10% <input checked="" type="radio"/> 0%
Managed by tenant(s) with operational control	<input type="radio"/> > 50% <input type="radio"/> 10-50% <input type="radio"/> < 10% <input checked="" type="radio"/> 0%
Total 100%	

OO PR 03	Mandatory to Report Voluntary to Disclose	Public	Descriptive	General
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OO PR 03.1	Indicate up to three of your largest property types by AUM.
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Types	Main property types (by AUM)
Largest property type	<input type="radio"/> Industrial <input type="radio"/> Retail <input checked="" type="radio"/> Office <input type="radio"/> Residential <input type="radio"/> Leisure/Hotel <input type="radio"/> Mixed use <input type="radio"/> Other, specify
Second largest property type	<input type="radio"/> Industrial <input checked="" type="radio"/> Retail <input type="radio"/> Office <input type="radio"/> Residential <input type="radio"/> Leisure/Hotel <input type="radio"/> Mixed use <input type="radio"/> Other, specify
Third largest property type	<input type="radio"/> Industrial <input type="radio"/> Retail <input type="radio"/> Office <input checked="" type="radio"/> Residential <input type="radio"/> Leisure/Hotel <input type="radio"/> Mixed use <input type="radio"/> Other, specify

# La Française Group

## Reported Information

### Public version

### Strategy and Governance

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.

## Investment policy

SG 01

Mandatory

Public

Core Assessed

General

**New selection options have been added to this indicator. Please review your prefilled responses carefully.**

SG 01.1

Indicate if you have an investment policy that covers your responsible investment approach.

☒ Yes

SG 01.2

Indicate the components/types and coverage of your policy.

Select all that apply

Policy components/types	Coverage by AUM
<input checked="" type="checkbox"/> Policy setting out your overall approach <input checked="" type="checkbox"/> Formalised guidelines on environmental factors <input checked="" type="checkbox"/> Formalised guidelines on social factors <input checked="" type="checkbox"/> Formalised guidelines on corporate governance factors <input type="checkbox"/> Fiduciary (or equivalent) duties <input checked="" type="checkbox"/> Asset class-specific RI guidelines <input type="checkbox"/> Sector specific RI guidelines <input checked="" type="checkbox"/> Screening / exclusions policy <input checked="" type="checkbox"/> Engagement policy <input checked="" type="checkbox"/> (Proxy) voting policy <input type="checkbox"/> Other, specify (1) <input type="checkbox"/> Other, specify(2)	<input type="radio"/> Applicable policies cover all AUM <input checked="" type="radio"/> Applicable policies cover a majority of AUM <input type="radio"/> Applicable policies cover a minority of AUM

**SG 01.3**

Indicate if the investment policy covers any of the following

- ☒ Your organisation's definition of ESG and/or responsible investment and it's relation to investments
- ☒ Your investment objectives that take ESG factors/real economy influence into account
- ☒ Time horizon of your investment
- ☐ Governance structure of organisational ESG responsibilities
- ☒ ESG incorporation approaches
- ☒ Active ownership approaches
- ☒ Reporting
- ☒ Climate change
- ☐ Understanding and incorporating client / beneficiary sustainability preferences
- ☐ Other RI considerations, specify (1)
- ☐ Other RI considerations, specify (2)

**SG 01.4**

Describe your organisation's investment principles and overall investment strategy, interpretation of fiduciary (or equivalent) duties, and how they consider ESG factors and real economy impact.

Please refer to La Française RI Policy

**SG 01.5**

Provide a brief description of the key elements, any variations or exceptions to your investment policy that covers your responsible investment approach. [Optional]

La Française Group has a deep commitment to responsible investment (RI) and a demonstrated track record of implementing responsible investment principles in practice.

Signatory of the Principles for Responsible Investment in 2010, La Française Group places responsible investment at the heart of its business philosophy by applying it to a majority of its equity investment, disclosing a bi-annual extra-financial report and a Transparency Code.

As a proof of its steadfast commitment to SRI, La Française Group launched the first socially-responsible real estate investment fund on the market in 2009. Nowadays, the Group is a leader in sustainable real estate investment.

In 2017, the Group's transformed its joint-venture with Inflection Point Capital Management (IPCM) into a full ownership, a sign of its commitment to having a dedicated internal research arm on ESG and renamed IPCM into Inflection Point by La Française (IPLF). With IPLF it has developed a proprietary methodology for embedding a responsible, strategic and long term approach in all its investment. This approach has been deployed on the equity asset class as well as property and is infusing the direct financing one. It is now being extended to the credit.

Much more than a standard SRI analysis, our RI approach proves to be is a genuine innovation with a sustainable and responsible disciplined investment process, which constitutes today a clear RI policy designed to become a common policy for all asset classes.

☐ No

**SG 01 CC**

Mandatory to Report Voluntary to Disclose

Public

Descriptive

General

**SG 01.6  
CC**

Indicate whether your organisation has identified transition and physical climate-related risks and opportunities and factored this into the investment strategies and products, within the organisation's investment time horizon.

☒ Yes

Describe the identified transition and physical climate-related risks and opportunities and how they have been factored into the investment strategies/products.

Our analysis of the transition risks as well as physical risks linked to the transition to a low carbon economy have urged us to create a strategy dedicated to help our clients navigate the upcoming major shifts in the economy. We have created a Carbon Impact Strategy in June 2015 starting with equity funds and now enlarged to credit ones. We plan on developing a Sovereign Carbon Impact offering.

☐ No

**SG 01.7  
CC**

Indicate whether the organisation has assessed the likelihood and impact of these climate risks?

☒ Yes

Describe the associated timescales linked to these risks and opportunities.

The timescale varies between short to medium term ie 1 to 5 years but is also taking into account trajectories up to 2030 ie long term.

☐ No

**SG 01.8  
CC**

Indicate whether the organisation publicly supports the TCFD?

☒ Yes

☐ No

**SG 01.9  
CC**

Indicate whether there is an organisation-wide strategy in place to identify and manage material climate-related risks and opportunities.

☒ Yes

Describe

Yes we do have a strategy in place through our LCT Low Carbon Trajectory methodology applied to the high-emitting sectors and the financial ones.

☐ No

<b>SG 1.10 CC</b>	Indicate the documents and/or communications the organisation uses to publish TCFD disclosures.
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- ☒ Public PRI Climate Transparency Report
- ☐ Annual financial filings
- ☐ Regular client reporting
- ☐ Member communications
- ☒ Other

	specify
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Reporting sur la stratégie responsable et climatique (article 173)

- ☐ We currently do not publish TCFD disclosures

<b>SG 02</b>	<b>Mandatory</b>	<b>Public</b>	<b>Core Assessed</b>	<b>PRI 6</b>
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**New selection options have been added to this indicator. Please review your prefilled responses carefully.**

<b>SG 02.1</b>	Indicate which of your investment policy documents (if any) are publicly available. Provide a URL and an attachment of the document.
----------------	--

- ☒ Policy setting out your overall approach

	URL/Attachment
--	----------------

- ☒ URL

	URL
--	-----

<https://www.la-francaise.com/fileadmin/docs/CharteInvestissementResponsableLaFrancaiseFR.pdf>

- ☐ Attachment (will be made public)
- ☐ Formalised guidelines on environmental factors
- ☐ Formalised guidelines on social factors
- ☐ Formalised guidelines on corporate governance factors
- ☐ Asset class-specific RI guidelines
- ☒ Screening / exclusions policy

	URL/Attachment
--	----------------

- ☒ URL

	URL
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[https://www.la-francaise.com/fileadmin/docs/Actualites\\_reglementaires/Politique\\_d\\_exclusion\\_Mai2017.pdf](https://www.la-francaise.com/fileadmin/docs/Actualites_reglementaires/Politique_d_exclusion_Mai2017.pdf)

- ☐ Attachment (will be made public)
- ☒ Engagement policy

	URL/Attachment
--	----------------

- ☒ URL

	URL
--	-----

<https://www.la-francaise.com/fileadmin/docs/corporate/PolitiqueEngagementLFAM2018.pdf>

- ☐ Attachment (will be made public)
- ☒ (Proxy) voting policy

	URL/Attachment
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- ☒ URL

	URL
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[https://www.la-francaise.com/fileadmin/docs/Actualites\\_reglementaires/Politique\\_de-vote\\_LFAM.pdf](https://www.la-francaise.com/fileadmin/docs/Actualites_reglementaires/Politique_de-vote_LFAM.pdf)

- ☐ Attachment (will be made public)
- ☐ We do not publicly disclose our investment policy documents

<b>SG 02.2</b>	Indicate if any of your investment policy components are publicly available. Provide URL and an attachment of the document.
----------------	---

- ☒ Your organisation's definition of ESG and/or responsible investment and it's relation to investments

	URL/Attachment
--	----------------

- ☒ URL

	URL
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<https://www.la-francaise.com/fr/nous-connaître/nos-expertises/impact-investing-by-la-francaise/>

- ☐ Attachment
- ☐ Your investment objectives that take ESG factors/real economy influence into account
- ☐ Time horizon of your investment
- ☒ ESG incorporation approaches

	URL/Attachment
--	----------------

☒ URL

	URL
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[https://www.la-francaise.com/fileadmin/docs/Actualites\\_reglementaires/AFG\\_Code\\_de\\_transparence\\_Expertise\\_Actions.pdf](https://www.la-francaise.com/fileadmin/docs/Actualites_reglementaires/AFG_Code_de_transparence_Expertise_Actions.pdf)

☐ Attachment

☒ Active ownership approaches

	URL/Attachment
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☒ URL

	URL
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<https://www.la-francaise.com/fr/informations-reglementaires/>

☐ Attachment

☒ Reporting

	URL/Attachment
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☒ URL

	URL
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<https://www.la-francaise.com/fileadmin/docs/Actualites/FR/2019/Rapport-Strategie-responsable-et-climatique-Groupe-La-Francaise-2019.pdf>

☐ Attachment

☒ Climate change

	URL/Attachment
--	----------------

☒ URL

	URL
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[https://www.la-francaise.com/fileadmin/docs/demarche\\_responsable/SClimatique-LAFRANCAISE.pdf](https://www.la-francaise.com/fileadmin/docs/demarche_responsable/SClimatique-LAFRANCAISE.pdf)

☐ Attachment

☐ We do not publicly disclose any investment policy components



<b>SG 02.3</b>	Additional information [Optional].
----------------	------------------------------------

We do publish a Transparency Code attached to our SRI funds that is publicly available.

<b>SG 03</b>	<b>Mandatory</b>	<b>Public</b>	<b>Core Assessed</b>	<b>General</b>
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<b>SG 03.1</b>	Indicate if your organisation has a policy on managing potential conflicts of interest in the investment process.
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☒ Yes

<b>SG 03.2</b>	Describe your policy on managing potential conflicts of interest in the investment process.
----------------	---

The interests of clients and beneficiaries are the primary concern of La Française Group, and it therefore recognizes the importance of managing potential conflicts of interests. The relevant conflicts of interests' policy of La Française Group enables to answer such situations and is available on [https://www.lafrancaise-group.com/fileadmin/docs/corporate/Politique\\_gestion\\_conflits\\_interets\\_Groupe.pdf](https://www.lafrancaise-group.com/fileadmin/docs/corporate/Politique_gestion_conflits_interets_Groupe.pdf) and upon request to La Française - Compliance Department, +33 (0)1 44 56 52 02.

☐ No

<b>SG 04</b>	<b>Voluntary</b>	<b>Public</b>	<b>Descriptive</b>	<b>General</b>
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<b>SG 04.1</b>	Indicate if your organisation has a process for identifying and managing incidents that occur within investee entities.
----------------	---

☒ Yes

☐ No

<b>SG 04.2</b>	Describe your process on managing incidents
----------------	---

Companies' involvement in controversies is regularly monitored and analysed on a case-by-case depending on the severity of the incidence. The objective is to quantify the negative impact a company has caused through its behaviour and the level of responsibility attributable to a specific company. Companies are further assessed how systematic such issues are. Depending on the type of incidence (strategic, financial, ESG) the assessment is led by a portfolio manager or analysts. For ESG-related incidents (e.g. environmental pollution, product contamination, human rights violation, CEO resignation) the analysis is carried out by an ESG analyst. The steps typically involved in managing an incident are as follows: □- Information gathering: desktop research (company disclosures, publicly available news sources, information from subscription services etc), conversations with company representatives (usually IR as the first point of contact) and discussions with experts including sell-side analysts. In selected cases we would approach other investors to discuss the incidence and potentially to pursue joint measures. □- Risk assessment: Scenarios with alternative probabilities of risk related to the incident occurring and the respective financial and reputational impact. The case information and the result of the assessment is documented on our Internal Research Platform (FactSet). If appropriate, the internal ESG score for this company will be reduced accordingly. □- Decision making: The portfolio manager will consult with the analyst. Based on the risk assessment the portfolio manager will decide whether to reduce the exposure or to divest. If the company remains a portfolio holding it will become subject of enhanced monitoring combined with regular engagement activity (e.g. meetings with company representatives and voting at AGM/EGM). Should the risk assessment deteriorate further a divestment decision will be reconsidered.

## Objectives and strategies

SG 05	Mandatory	Public	Gateway/Core Assessed	General
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#### SG 05.1

Indicate if and how frequently your organisation sets and reviews objectives for its responsible investment activities.

- ☒ Quarterly or more frequently
- ☐ Biannually
- ☐ Annually
- ☐ Less frequently than annually
- ☐ Ad-hoc basis
- ☐ It is not set/reviewed

SG 06	Voluntary	Public	Descriptive	General
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#### SG 06.1

List the main responsible investment objectives that your organisation set for the reporting year.

##### Responsible investment processes

- ☒ Provide training on ESG incorporation

##### Key performance indicator

Training of transversal functions and of portfolio managers through joint calls or none-on-one sessions  
Interaction between ESG specialists and non-ESG specialists

##### Progress achieved

More fund managers involved (especially in the fixed income team); risk & reporting team involved ;

- ☐ Provide training on ESG engagement
- ☒ Improved communication of ESG activities within the organisation

##### Progress achieved

Nomination of a MD, Head of Sustainable Investment, overseeing Sustainable Investment across the Group and member of the Group Comex, Securities Comex and Real Estate Comex.

Top management communication on Sustainable Investment as a priority and a strategic factor for the Group  
Internal communication deployed on sustainability: social network internally and externally, small conferences, presentation of the strategy for selected departments,

- ☒ Improved engagement to encourage change with regards to management of ESG issues

Key performance indicator
---------------------------

Engagement policy is evolving on a year to year basis

Progress achieved
-------------------

A first engagement report has been published

The engagement policy is being discussed through a formal committee including the Sustainable Investment, ESG research as well as equity and fixed income representatives

- ☐ Improved ESG incorporation into investment decision making processes
- ☐ Other, specify (1)
- ☐ Other, specify (2)
- ☐ Other, specify (3)
- ☐ None of the above

Financial performance of investments
--------------------------------------

- ☒ Increase portfolio performance by consideration of ESG factors

Key performance indicator
---------------------------

Factor performance in backtests

Progress achieved
-------------------

Establishing ESG Quant Research function

Backtests with ESG data (ESG Score, Carbon Intensity, HC Score et al)

Successful application of new Carbon Factor into the VE-RI Europe fund of LFAM GmbH with improved risk/return in 5 year backtest

- ☐ Other, specify (1)
- ☐ Other, specify (2)
- ☐ Other, specify (3)
- ☐ None of the above

ESG characteristics of investments
------------------------------------

- ☐ Over or underweight companies based on ESG characteristics
- ☒ Improve ESG ratings of portfolio

	Key performance indicator
--	---------------------------

Average ESG score of the portfolios

	Progress achieved
--	-------------------

The average score of the equity portfolios should be higher than the benchmark. We do not set a target that the score should increase year over year as we believe that there is value from companies that are increasing their ESG score and capacities and therefore do not exclusively target the best performers (or at least, not only those).

- ☒ Setting carbon reduction targets for portfolio

	Key performance indicator
--	---------------------------

tons of CO2 emitted per € invested

	Progress achieved
--	-------------------

As for the ESG score we have ambitions to produce a lower carbon footprint than the benchmark and to have the figures decreasing on trend. We do not however demand a formal decrease year over year as the carbon footprint is sensitive to specific stocks being held that this type of constraint could be counterproductive.

- ☐ Other, specify (1)
- ☐ Other, specify (2)
- ☐ Other, specify (3)
- ☐ None of the above

	Other activities
--	------------------

- ☒ Joining and/or participation in RI initiatives

	Key performance indicator
--	---------------------------

Support initiatives in favour of a transition to the low carbon economy and tackling climate change

	Progress achieved
--	-------------------

La Française is a signatory/member of:

- Green Bonds Principles
- Letter of support of the TCFD recommendations
- Letter of support of the EEFIG work and upcoming Phase III
- The Shift Project: Manifeste pour décarboner l'Europe
- UNEP FI
- Integrated Reporting Coalition (IIRC)
- Transition Pathway Initiative (TPI)

In 2019 La Française was part of the UNEP FI investment pilot group on the implementation of the TCFD recommendations. The Group also participated in the SBTi (Science Based Targets initiative) process to develop and test a methodology for the finance sector

- ☒ Encouraging others to join a RI initiative

	Progress achieved
--	-------------------

New Alpha and Acofi are part of our Responsible Investment Committee

We invited to our Zero Carbon Club (a quarterly lunch for the investors in our Carbon Impact Strategies), the director of the Transition Pathway Initiative and helped this initiative gain traction and signatories in France.

- ☐ Documentation of best practice case studies
- ☐ Using case studies to demonstrate engagement and ESG incorporation to clients
- ☐ Other, specify (1)
- ☐ Other, specify (2)
- ☐ Other, specify (3)
- ☐ None of the above

## Governance and human resources

SG 07	Mandatory	Public	Core Assessed	General
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<b>SG 07.1</b>	Indicate the internal and/or external roles used by your organisation, and indicate for each whether they have oversight and/or implementation responsibilities for responsible investment.
----------------	---

	Roles
--	-------

- ☒ Board members or trustees
- ☒ Oversight/accountability for responsible investment
- ☐ Implementation of responsible investment
- ☐ No oversight/accountability or implementation responsibility for responsible investment
- ☒ Internal Roles (triggers other options)

	Select from the below internal roles
--	--------------------------------------

- ☒ Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO), Investment Committee
- ☒ Oversight/accountability for responsible investment
- ☒ Implementation of responsible investment
- ☐ No oversight/accountability or implementation responsibility for responsible investment
- ☒ Other Chief-level staff or head of department, specify
- Equity, FI, Real Estate, Risk

- ☒ Oversight/accountability for responsible investment
- ☒ Implementation of responsible investment
- ☐ No oversight/accountability or implementation responsibility for responsible investment
- ☒ Portfolio managers
  - ☐ Oversight/accountability for responsible investment
  - ☒ Implementation of responsible investment
  - ☐ No oversight/accountability or implementation responsibility for responsible investment
- ☒ Investment analysts
  - ☐ Oversight/accountability for responsible investment
  - ☒ Implementation of responsible investment
  - ☐ No oversight/accountability or implementation responsibility for responsible investment
- ☒ Dedicated responsible investment staff
  - ☒ Oversight/accountability for responsible investment
  - ☐ Implementation of responsible investment
  - ☐ No oversight/accountability or implementation responsibility for responsible investment
- ☐ Investor relations
- ☒ Other role, specify (1)

Other description (1)
-----------------------

Compliance, Legal, marketing,

- ☒ Oversight/accountability for responsible investment
- ☐ Implementation of responsible investment
- ☐ No oversight/accountability or implementation responsibility for responsible investment
- ☐ Other role, specify (2)
- ☒ External managers or service providers
  - ☐ Oversight/accountability for responsible investment
  - ☐ Implementation of responsible investment
  - ☒ No oversight/accountability or implementation responsibility for responsible investment

SG 07.3	Indicate the number of dedicated responsible investment staff your organisation has.
---------	--

Number
--------

23

SG 07.4	Additional information. [Optional]
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1 Head of Sustainable Investment, 1 Head of ESG, 10 investment professionals as well as 6 ESG analysts, 3 ESG real estate specialist and 2 dedicated staff overall.

SG 07 CC	Mandatory to Report Voluntary to Disclose	Public	Descriptive	General
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**SG 07.5  
CC**

Indicate the roles in the organisation that have oversight, accountability and/or management responsibilities for climate-related issues.

**Board members or trustees**

- ☐ Oversight/accountability for climate-related issues
- ☐ Assessment and management of climate-related issues
- ☒ No responsibility for climate-related issues

**Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Risk Officer (CRO),  
Investment Committee**

- ☒ Oversight/accountability for climate-related issues
- ☐ Assessment and management of climate-related issues
- ☐ No responsibility for climate-related issues

**Other Chief-level staff or heads of departments**

- ☒ Oversight/accountability for climate-related issues
- ☐ Assessment and management of climate-related issues
- ☐ No responsibility for climate-related issues

**Portfolio managers**

- ☐ Oversight/accountability for climate-related issues
- ☒ Assessment and management of climate-related issues
- ☐ No responsibility for climate-related issues

**Investment analysts**

- ☐ Oversight/accountability for climate-related issues
- ☒ Assessment and management of climate-related issues
- ☐ No responsibility for climate-related issues

**Dedicated responsible investment staff**

- ☒ Oversight/accountability for climate-related issues
- ☐ Assessment and management of climate-related issues
- ☐ No responsibility for climate-related issues

**External managers or service providers**

- ☐ Oversight/accountability for climate-related issues
- ☐ Assessment and management of climate-related issues
- ☒ No responsibility for climate-related issues

	Other role, specify (1)
--	-------------------------

Compliance, Legal, marketing,

- ☐ Oversight/accountability for climate-related issues
- ☐ Assessment and management of climate-related issues
- ☒ No responsibility for climate-related issues

<b>SG 08</b>	<b>Voluntary</b>	<b>Public</b>	<b>Additional Assessed</b>	<b>General</b>
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<b>SG 08.1</b>	Indicate if your organisation's performance management, reward and/or personal development processes have a responsible investment element.
----------------	---

	Board members/Board of trustees
--	---------------------------------

<b>SG 08.1b</b>	RI in personal development and/or training plan
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- ☐ Responsible investment included in personal development and/or training plan
- ☒ None of the above

	Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO), Investment Committee
--	--

<b>SG 08.1a</b>	RI in objectives, appraisal and/or reward
-----------------	---

- ☐ Responsible investment KPIs and/or goals included in objectives
- ☒ Responsible investment included in appraisal process
- ☒ Variable pay linked to responsible investment performance
- ☐ None of the above

<b>SG 08.1b</b>	RI in personal development and/or training plan
-----------------	---

- ☐ Responsible investment included in personal development and/or training plan
- ☒ None of the above

	Other C-level staff or head of department
--	---

Equity, FI, Real Estate, Risk

<b>SG 08.1a</b>	RI in objectives, appraisal and/or reward
-----------------	---

- ☒ Responsible investment KPIs and/or goals included in objectives
- ☒ Responsible investment included in appraisal process
- ☒ Variable pay linked to responsible investment performance
- ☐ None of the above



**SG 08.1b** RI in personal development and/or training plan

- ☐ Responsible investment included in personal development and/or training plan
- ☒ None of the above

**Portfolio managers****SG 08.1a** RI in objectives, appraisal and/or reward

- ☒ Responsible investment KPIs and/or goals included in objectives
- ☒ Responsible investment included in appraisal process
- ☒ Variable pay linked to responsible investment performance
- ☐ None of the above

**SG 08.1b** RI in personal development and/or training plan

- ☒ Responsible investment included in personal development and/or training plan
- ☐ None of the above

**Investment analysts****SG 08.1a** RI in objectives, appraisal and/or reward

- ☒ Responsible investment KPIs and/or goals included in objectives
- ☒ Responsible investment included in appraisal process
- ☒ Variable pay linked to responsible investment performance
- ☐ None of the above

**SG 08.1b** RI in personal development and/or training plan

- ☒ Responsible investment included in personal development and/or training plan
- ☐ None of the above

**Dedicated responsible investment staff****SG 08.1a** RI in objectives, appraisal and/or reward

- ☒ Responsible investment KPIs and/or goals included in objectives
- ☒ Responsible investment included in appraisal process
- ☒ Variable pay linked to responsible investment performance
- ☐ None of the above

**SG 08.1b** RI in personal development and/or training plan

- ☐ Responsible investment included in personal development and/or training plan
- ☒ None of the above

**Other role (1) [from SG 07]**

Compliance, Legal, marketing,

**SG 08.1a** RI in objectives, appraisal and/or reward

- ☐ Responsible investment KPIs and/or goals included in objectives
- ☐ Responsible investment included in appraisal process
- ☐ Variable pay linked to responsible investment performance
- ☒ None of the above

**SG 08.1b** RI in personal development and/or training plan

- ☒ Responsible investment included in personal development and/or training plan
- ☐ None of the above

**Promoting responsible investment****SG 09****Mandatory****Public****Core Assessed****PRI 4,5****SG 09.1**

Select the collaborative organisation and/or initiatives of which your organisation is a member or in which it participated during the reporting year, and the role you played.

**Select all that apply**

- ☒ Principles for Responsible Investment

**Your organisation's role in the initiative during the reporting period (see definitions)**

- ☐ Basic
- ☒ Moderate
- ☐ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative.  
[Optional]

Collaborative engagement on water risks in supply chain; on Workforce Disclosure Initiative; on Climate Action 100

Participated in numbers of webinars as well as workshops organized by the PRI; regular interaction with the French team of the PRI (Marie Luchet and Ben Leblique) and with PRI experts when they come to Paris

Bronze sponsor of the PRI in person event in Sept 2019

- ☐ Asian Corporate Governance Association
- ☐ Australian Council of Superannuation Investors
- ☐ AVCA: Sustainability Committee
- ☐ France Invest – La Commission ESG
- ☐ BVCA – Responsible Investment Advisory Board
- ☒ CDP Climate Change

	Your organisation's role in the initiative during the reporting period (see definitions)
--	--

- ☐ Basic
- ☒ Moderate
- ☐ Advanced

	Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]
--	--

Using the CDP Climate Change data for our own analysis of carbon emissions and trajectory. We were also a signatory of the 2018 CDP Non-Disclosers Campaign.

- ☒ CDP Forests

	Your organisation's role in the initiative during the reporting period (see definitions)
--	--

- ☒ Basic
- ☐ Moderate
- ☐ Advanced

- ☒ CDP Water

	Your organisation's role in the initiative during the reporting period (see definitions)
--	--

- ☒ Basic
- ☐ Moderate
- ☐ Advanced

- ☐ CFA Institute Centre for Financial Market Integrity
- ☒ Climate Action 100+

	Your organisation's role in the initiative during the reporting period (see definitions)
--	--

- ☐ Basic
- ☒ Moderate
- ☐ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative.  
[Optional]

Supporting the engagement with Arcelor Mittal.

- ☐ Code for Responsible Investment in SA (CRISA)
- ☐ Council of Institutional Investors (CII)
- ☐ Eumedion
- ☐ Extractive Industries Transparency Initiative (EITI)
- ☐ ESG Research Australia
- ☐ Invest Europe Responsible Investment Roundtable
- ☐ Global Investors Governance Network (GIGN)
- ☐ Global Impact Investing Network (GIIN)
- ☒ Global Real Estate Sustainability Benchmark (GRESB)

Your organisation's role in the initiative during the reporting period (see definitions)

- ☐ Basic
- ☒ Moderate
- ☐ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative.  
[Optional]

2 funds have been assessed by GRESB

- ☒ Green Bond Principles

Your organisation's role in the initiative during the reporting period (see definitions)

- ☒ Basic
- ☐ Moderate
- ☐ Advanced
- ☐ HKVCA: ESG Committee
- ☐ Institutional Investors Group on Climate Change (IIGCC)
- ☐ Interfaith Center on Corporate Responsibility (ICCR)
- ☐ International Corporate Governance Network (ICGN)
- ☐ Investor Group on Climate Change, Australia/New Zealand (IGCC)
- ☒ International Integrated Reporting Council (IIRC)

Your organisation's role in the initiative during the reporting period (see definitions)

- ☒ Basic
- ☐ Moderate
- ☐ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative.  
[Optional]

Signatory of the Investor Statement.

Panel participation in IIRC events.

- ☐ Investor Network on Climate Risk (INCR)/CERES
- ☐ Local Authority Pension Fund Forum
- ☐ Principles for Financial Action in the 21st Century
- ☐ Principles for Sustainable Insurance
- ☒ Regional or National Social Investment Forums (e.g. UKSIF, Eurosif, ASRIA, RIAA), specify  
FIR (French SIF), FFS (Italian SIF), Eurosif

Your organisation's role in the initiative during the reporting period (see definitions)

- ☐ Basic
- ☐ Moderate
- ☒ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative.  
[Optional]

La Française is member of several working groups of the French SIF:

- asset allocation
- impact : measure of impact, additionality
- research

- ☐ Responsible Finance Principles in Inclusive Finance
- ☐ Shareholder Association for Research and Education (Share)
- ☒ United Nations Environmental Program Finance Initiative (UNEP FI)

Your organisation's role in the initiative during the reporting period (see definitions)

- ☐ Basic
- ☐ Moderate
- ☒ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative.  
[Optional]

La Française is a member of the Investment Committee, represented by the Head of ESG

We were part of the pilot group on the implementation of the TCFD recommendations that started in early 2018 and has continued until mid-year 2019

☐ United Nations Global Compact

☒ Other collaborative organisation/initiative, specify

Member of the AFG "bureau" of the Responsible Investment Committee.

Heading in 2019 the Carbon measurement working group of the RI committee of AFG

Your organisation's role in the initiative during the reporting year (see definitions)

☐ Basic

☒ Moderate

☐ Advanced

☐ Other collaborative organisation/initiative, specify

☒ Other collaborative organisation/initiative, specify

OID (Observatoire de l'Immobilier Durable), the French Observatory of Sustainable Real Estate

Your organisation's role in the initiative during the reporting year (see definitions)

☐ Basic

☐ Moderate

☒ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative.  
[Optional]

La Française is acting as President of the OID

☒ Other collaborative organisation/initiative, specify

Active member of the Responsible Investment Committee of ASPIM

Your organisation's role in the initiative during the reporting year (see definitions)

☐ Basic

☐ Moderate

☒ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative.  
[Optional]

Member of the SRI committee

Member of the working group on the SRI label

SG 10

Mandatory

Public

Core Assessed

PRI 4

SG 10.1

Indicate if your organisation promotes responsible investment, independently of collaborative initiatives.

☒ Yes

**SG 10.2**

Indicate the actions your organisation has taken to promote responsible investment independently of collaborative initiatives. Provide a description of your role in contributing to the objectives of the selected action and the typical frequency of your participation/contribution.

- ☒ Provided or supported education or training programmes (this includes peer to peer RI support) Your education or training may be for clients, investment managers, actuaries, broker/dealers, investment consultants, legal advisers etc.)

## Description

Training of a client trustees on responsible investment (general, equity and real estate)

## Frequency of contribution

- ☐ Quarterly or more frequently
- ☒ Biannually
- ☐ Annually
- ☐ Less frequently than annually
- ☐ Ad hoc
- ☐ Other

- ☐ Provided financial support for academic or industry research on responsible investment
- ☒ Provided input and/or collaborated with academia on RI related work

## Description

Alliance Manchester Business School - Finance Department: collaboration on modern slavery and supply chain; applying AI technology to RI

## Frequency of contribution

- ☐ Quarterly or more frequently
- ☐ Biannually
- ☐ Annually
- ☐ Less frequently than annually
- ☒ Ad hoc
- ☐ Other

- ☐ Encouraged better transparency and disclosure of responsible investment practices across the investment industry
- ☒ Spoke publicly at events and conferences to promote responsible investment

## Description

OID events, ASPIM events, La Française events, French and international financial newspapers events,

Frequency of contribution
---------------------------

- ☒ Quarterly or more frequently
- ☐ Biannually
- ☐ Annually
- ☐ Less frequently than annually
- ☐ Ad hoc
- ☐ Other

☒ Wrote and published in-house research papers on responsible investment

Description
-------------

Quarterly publication "Stratégie & Durabilité"; RI papers published as part of the Blue Room of La Française (<https://blueroom.la-francaise.com/>); white papers

Frequency of contribution
---------------------------

- ☒ Quarterly or more frequently
- ☐ Biannually
- ☐ Annually
- ☐ Less frequently than annually
- ☐ Ad hoc
- ☐ Other

☒ Encouraged the adoption of the PRI

Description
-------------

New Alpha now a signatory  
La Française Investment Solutions is contemplating becoming a signatory

Frequency of contribution
---------------------------

- ☐ Quarterly or more frequently
- ☐ Biannually
- ☐ Annually
- ☐ Less frequently than annually
- ☒ Ad hoc
- ☐ Other

☐ Responded to RI related consultations by non-governmental organisations (OECD, FSB etc.)

☒ Wrote and published articles on responsible investment in the media

Description
-------------

French press mainly (e.g. Option Finance) as well as Italian, Belgium, German or Nordic press



Frequency of contribution
---------------------------

- ☐ Quarterly or more frequently  
☒ Biannually  
☐ Annually  
☐ Less frequently than annually  
☐ Ad hoc  
☐ Other
- ☐ A member of PRI advisory committees/ working groups, specify  
☒ On the Board of, or officially advising, other RI organisations (e.g. local SIFs)

Description
-------------

Member of the Investment Committee of the UNEP FI

Frequency of contribution
---------------------------

- ☒ Quarterly or more frequently  
☐ Biannually  
☐ Annually  
☐ Less frequently than annually  
☐ Ad hoc  
☐ Other
- ☐ Other, specify  
☐ No

SG 11	Voluntary	Public	Additional Assessed	PRI 4,5,6
-------	-----------	--------	---------------------	-----------

SG 11.1	Indicate if your organisation - individually or in collaboration with others - conducted dialogue with public policy makers or regulators in support of responsible investment in the reporting year.
---------	---

☒ Yes

If yes
--------

- ☐ Yes, individually  
☒ Yes, in collaboration with others

SG 11.2	Select the methods you have used.
---------	-----------------------------------

- ☒ Endorsed written submissions to governments, regulators or public policy-makers developed by others  
☐ Drafted your own written submissions to governments, regulators or public-policy markers  
☐ Participated in face-to-face meetings with government members or officials to discuss policy  
☐ Other, specify

**SG 11.3**

Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicate if these are publicly available.

☒ Yes, publicly available

provide URL

[https://www.unpri.org/Uploads/r/z/f/investorstatementondeforestationandforestfiresintheamazon\\_10jan2020\\_53267.pdf](https://www.unpri.org/Uploads/r/z/f/investorstatementondeforestationandforestfiresintheamazon_10jan2020_53267.pdf)

provide URL

[https://collaborate.unpri.org/system/files/2020-01/jt\\_investor\\_statement\\_17\\_jan\\_2020\\_0.pdf](https://collaborate.unpri.org/system/files/2020-01/jt_investor_statement_17_jan_2020_0.pdf)

provide URL

[https://d8g8t13e9vf2o.cloudfront.net/Uploads/f/r/i/secsignonletter\\_pri\\_february32020\\_926049.pdf](https://d8g8t13e9vf2o.cloudfront.net/Uploads/f/r/i/secsignonletter_pri_february32020_926049.pdf)

☐ No

☐ No

**SG 11.4**

Provide a brief description of the main topics your organisation has engaged with public policy-makers or regulators on.

Amazon deforestation and forest fires, Support a just transition on climate change, letter to SEC, coal exclusion, SRI real estate label with ASPIM, "décret tertiaire" with OID

## Outsourcing to fiduciary managers and investment consultants

**SG 12****Mandatory****Public****Core Assessed****PRI 4**

**New selection options have been added to this indicator. Please review your prefilled responses carefully.**

**SG 12.1**

Indicate whether your organisation uses investment consultants.

☐ Yes, we use investment consultants

☒ No, we do not use investment consultants.

## ESG issues in asset allocation

**SG 13****Mandatory****Public****Descriptive****PRI 1**

<b>SG 13.1</b>	Indicate whether the organisation carries out scenario analysis and/or modelling, and if it does, provide a description of the scenario analysis (by asset class, sector, strategic asset allocation, etc.).
----------------	--

☒ Yes, in order to assess future ESG factors

	Describe
--	----------

We are backtesting a "carbon factor" that we are already applying in certain products. We run scenarios to determine stock selection in equity funds.

We are backtesting alternative versions of a "human capital factor".

☒ Yes, in order to assess future climate-related risks and opportunities

	Describe
--	----------

We worked in 2019 with Carbon Delta on scenario analysis and Climate Value-at-Risk

☐ No, our organisation does not currently carry out scenario analysis and/or modelling

<b>SG 13.2</b>	Indicate if your organisation considers ESG issues in strategic asset allocation and/or allocation of assets between sectors or geographic markets.
----------------	---

	We do the following
--	---------------------

- ☐ Allocation between asset classes
- ☐ Determining fixed income duration
- ☐ Allocation of assets between geographic markets
- ☒ Sector weightings
- ☐ Other, specify
- ☐ We do not consider ESG issues in strategic asset allocation

<b>SG 13.3</b>	Additional information. [OPTIONAL]
----------------	------------------------------------

Our carbon impact equity strategies use sector weightings, amongst other tools, to optimise the carbon intensity of the portfolio.

<b>SG 13 CC</b>	<b>Mandatory to Report Voluntary to Disclose</b>	<b>Public</b>	<b>Descriptive</b>	<b>General</b>
-----------------	--	---------------	--------------------	----------------

<b>SG 13.4 CC</b>	Describe how your organisation is using scenario analysis to manage climate-related risks and opportunities, including how the analysis has been interpreted, its results, and any future plans.
-------------------	--

☒ Initial assessment

### Describe

We got the first results of the Climate Value at Risk at the beginning of 2019. At this stage, we therefore consider such metrics as additional forward-looking indicators that are certainly useful in challenging existing investment beliefs. A measure like the Climate VaR enriches our analytic capabilities rather than replacing existing tools and metrics.

- ☐ Incorporation into investment analysis
- ☒ Inform active ownership

### Describe

We got the first results of the Climate Value at Risk at the beginning of 2019. This has specifically informed our dialogue with companies over the course of 2019.

- ☐ Other

### SG 13.5 CC

Indicate who uses this analysis.

- ☐ Board members, trustees, C-level roles, Investment Committee
- ☒ Portfolio managers
- ☒ Dedicated responsible investment staff
- ☐ External managers
- ☐ Investment consultants/actuaries
- ☐ Other

### SG 13.6 CC

Indicate whether your organisation has evaluated the potential impact of climate-related risks, beyond the investment time horizon, on its investment strategy.

- ☐ Yes
- ☒ No

Please explain the rationale

We are only in the first steps of the scenario analysis

### SG 13.7 CC

Indicate whether a range of climate scenarios is used.

- ☒ Analysis based on a 2°C or lower scenario
- ☐ Analysis based on an abrupt transition, consistent with the Inevitable Policy Response
- ☐ Analysis based on a 4°C or higher scenario
- ☐ No, a range is not used

### SG 13.8 CC

Indicate the climate scenarios your organisation uses.

Provider	Scenario used	
IEA	<input checked="" type="checkbox"/> Beyond 2 Degrees Scenario (B2DS)	
IEA	<input checked="" type="checkbox"/> Energy Technology Perspectives (ETP) 2 Degrees scenario	
IEA	<input type="checkbox"/> Sustainable Development Scenario (SDS)	
IEA	<input type="checkbox"/> New Policy Scenario (NPS)	
IEA	<input checked="" type="checkbox"/> Current Policy Scenario (CPS)	
IRENA	<input type="checkbox"/> RE Map	
Greenpeace	<input type="checkbox"/> Advanced Energy [R]evolution	
Institute for Sustainable Development	<input type="checkbox"/> Deep Decarbonisation Pathway Project (DDPP)	
Bloomberg	<input type="checkbox"/> BNEF reference scenario	
IPCC	<input type="checkbox"/> Representative Concentration Pathway (RCP) 8.5	
IPCC	<input checked="" type="checkbox"/> RPC 6	
IPCC	<input checked="" type="checkbox"/> RPC 4.5	
IPCC	<input checked="" type="checkbox"/> RPC 2.6	
Other	<input checked="" type="checkbox"/> Other (1)	<div>Other (1) please specify:</div> PIK REMIND model
Other	<input checked="" type="checkbox"/> Other (2)	<div>Other (2) please specify:</div> IEA Reference Technology Scenario (RTS)
Other	<input type="checkbox"/> Other (3)	

SG 14	Mandatory to Report Voluntary to Disclose	Public	Additional Assessed	PRI 1
-------	---	--------	---------------------	-------

SG 14.1	Some investment risks and opportunities arise as a result of long term trends. Indicate which of the following are considered.
---------	--

- ☒ Changing demographics
- ☒ Climate change
- ☒ Resource scarcity
- ☒ Technological developments
- ☒ Other, specify(1)

	other description (1)
--	-----------------------

- Patents
- ☐ Other, specify(2)
  - ☐ None of the above

SG 14.2	Indicate which of the following activities you have undertaken to respond to climate change risk and opportunity
---------	--

- ☒ Established a climate change sensitive or climate change integrated asset allocation strategy
- ☒ Targeted low carbon or climate resilient investments

	Specify the AUM invested in low carbon and climate resilient portfolios, funds, strategies or asset classes.
--	--

	trillions	billions	millions	thousands	hundreds
Total AUM			297	835	000
Currency	EUR				
Assets in USD			328	303	907

	Specify the framework or taxonomy used.
--	---

AuM as of Dec 31, 2019.

We do use the Weighted Average Carbon Intensity as recommended by the TCFD and the Portfolio Carbon Footprint as well.

- ☐ Phase out your investments in your fossil fuel holdings
- ☒ Reduced portfolio exposure to emissions intensive or fossil fuel holdings
- ☒ Used emissions data or analysis to inform investment decision making
- ☒ Sought climate change integration by companies
- ☒ Sought climate supportive policy from governments
- ☐ Other, specify
- ☐ None of the above

#### SG 14.3

Indicate which of the following tools the organisation uses to manage climate-related risks and opportunities.

- ☒ Scenario analysis
- ☐ Disclosures on emissions risks to clients/trustees/management/beneficiaries
- ☒ Climate-related targets
- ☒ Encouraging internal and/or external portfolio managers to monitor emissions risks
- ☐ Emissions-risk monitoring and reporting are formalised into contracts when appointing managers
- ☐ Weighted average carbon intensity
- ☒ Carbon footprint (scope 1 and 2)
- ☒ Portfolio carbon footprint
- ☒ Total carbon emissions
- ☒ Carbon intensity
- ☒ Exposure to carbon-related assets
- ☐ Other emissions metrics
- ☒ Other, specify

other description

Development in terms of capacity and capex when available

- ☐ None of the above

SG 14 CC	Voluntary	Public	General
SG 14.6 CC	Provide further details on the key metric(s) used to assess climate-related risks and opportunities.		

Metric Type	Coverage	Purpose	Metric Unit	Metric Methodology
<b>Climate-related targets</b>	<input type="checkbox"/> All assets <input type="checkbox"/> Majority of assets <input checked="" type="checkbox"/> Minority of assets	forward looking metric	tCO2e/production unit	reported by companies – we assess the ambition and progress
<b>Carbon footprint (scope 1 and 2)</b>	<input type="checkbox"/> All assets <input checked="" type="checkbox"/> Majority of assets <input type="checkbox"/> Minority of assets	benchmark performance within companies	tCO2e/M€ invested tCO2e/M€ sales	We use our own methodology to calculate
<b>Portfolio carbon footprint</b>	<input type="checkbox"/> All assets <input checked="" type="checkbox"/> Majority of assets <input type="checkbox"/> Minority of assets	benchmark portfolios	tCO2e/M€ invested tCO2e/M€ sales	We use our own methodology to calculate
<b>Total carbon emissions</b>	<input type="checkbox"/> All assets <input checked="" type="checkbox"/> Majority of assets <input type="checkbox"/> Minority of assets	tracking portfolio emissions over time	tCO2e	We use our own methodology to calculate
<b>Carbon intensity</b>	<input type="checkbox"/> All assets <input type="checkbox"/> Majority of assets <input checked="" type="checkbox"/> Minority of assets	accounts for the size of the companies	tCO2e/M€ sales	We use our own methodology to calculate
<b>Exposure to carbon-related assets</b>	<input type="checkbox"/> All assets <input type="checkbox"/> Majority of assets <input checked="" type="checkbox"/> Minority of assets	measure exposure to risky assets	% of investments	% of revenues from brown assets

SG 14.7  
CC

Describe in further detail the key targets.



Targettype	Baseline year	Target year	Description	Attachments
<input checked="" type="checkbox"/> Absolute target <input type="checkbox"/> Intensity target			The fund carbon footprint (Scope 1 and 2) must be at minimum 50% lower than its benchmark carbon footprint	
<input type="checkbox"/> Absolute target <input type="checkbox"/> Intensity target				
<input type="checkbox"/> Absolute target <input type="checkbox"/> Intensity target				
<input type="checkbox"/> Absolute target <input type="checkbox"/> Intensity target				
<input type="checkbox"/> Absolute target <input type="checkbox"/> Intensity target				

**SG 14.8  
CC**

Indicate whether climate-related risks are integrated into overall risk management and explain the risk management processes used for identifying, assessing and managing climate-related risks.

- ☐ Processes for climate-related risks are integrated into overall risk management  
☒ Processes for climate-related risks are not integrated into overall risk management

**SG 14.9  
CC**

Indicate whether your organisation, and/or external investment manager or service providers acting on your behalf, undertake active ownership activities to encourage TCFD adoption.

- ☒ Yes

Please describe

On the metrics to be reported under TCFD recommendations:

- We have signed the CDP non disclosers campaign for 2019.
- We have set up a specific voting policy for companies, whatever sectors, that do not report to CDP

On the adoption of TCFD guidelines:

- We encourage them within our discussions with companies
- We are part of a pilot group of the UNEP FI on the implementation of TCFD recommendations among investors

- ☐ No, we do not undertake active ownership activities.  
☐ No, we do not undertake active ownership activities to encourage TCFD adoption.

SG 15	Mandatory to Report Voluntary to Disclose	Public	Descriptive	PRI 1
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<b>SG 15.1</b>	Indicate if your organisation allocates assets to, or manages, funds based on specific environmental and social themed areas.
----------------	---

☒ Yes

<b>SG 15.2</b>	Indicate the percentage of your total AUM invested in environmental and social themed areas.
----------------	--

	%
--	---

10

<b>SG 15.3</b>	Specify which thematic area(s) you invest in, indicate the percentage of your AUM in the particular asset class and provide a brief description.
----------------	--

	Area
--	------

☒ Energy efficiency / Clean technology

	Asset class invested
--	----------------------

☒ Listed equity

	Percentage of AUM (+/-5%) per asset class invested in the area
--	--

1

- ☐ Fixed income - SSA
- ☐ Fixed income - Corporate (financial)
- ☐ Fixed income - Corporate (non-financial)
- ☐ Fixed income - Securitised
- ☐ Property
- ☐ Other (1)

	Brief description and measures of investment
--	--

La Française has launched a thematic fund around energy transition that includes cleantech as a core investment theme

- ☐ Renewable energy
- ☒ Green buildings

Asset class invested
----------------------

- ☐ Listed equity
- ☐ Fixed income - SSA
- ☐ Fixed income - Corporate (financial)
- ☐ Fixed income - Corporate (non-financial)
- ☐ Fixed income - Securitised
- ☒ Property

Percentage of AUM (+/-5%) per asset class invested in the area
--

15

- ☐ Other (1)

Brief description and measures of investment
--

La Française has built a dedicated set of property funds certified by GRESB

- ☐ Sustainable forestry
- ☐ Sustainable agriculture
- ☐ Microfinance
- ☐ SME financing
- ☐ Social enterprise / community investing
- ☒ Affordable housing

Asset class invested
----------------------

- ☐ Listed equity
- ☐ Fixed income - SSA
- ☐ Fixed income - Corporate (financial)
- ☐ Fixed income - Corporate (non-financial)
- ☐ Fixed income - Securitised
- ☒ Property

Percentage of AUM (+/-5%) per asset class invested in the area
--

2

- ☐ Other (1)

Brief description and measures of investment
--

La Française has developed specific offers for mid-level resources individuals.

- ☐ Education
- ☐ Global health
- ☐ Water
- ☐ Other area, specify
- ☐ No

## Asset class implementation not reported in other modules

SG 16	Mandatory	Public	Descriptive	General
-------	-----------	--------	-------------	---------

<b>SG 16.1</b>	Describe how you address ESG issues for internally managed assets for which a specific PRI asset class module has yet to be developed or for which you are not required to report because your assets are below the minimum threshold.
----------------	--

Asset Class	Describe what processes are in place and the outputs or outcomes achieved
Other (1) [as defined in Organisational Overview module]	We are exposed to diversified funds. When these are funds of funds there is no specific ESG approach. When the diversified funds are directly invested, the equity part is managed under the responsible investing approach.

## Innovation

SG 18	Voluntary	Public	Descriptive	General
-------	-----------	--------	-------------	---------

<b>SG 18.1</b>	Indicate whether any specific features of your approach to responsible investment are particularly innovative.
----------------	--

☒ Yes

<b>SG 18.2</b>	Describe any specific features of your approach to responsible investment that you believe are particularly innovative.
----------------	---

We believe that our approach built with our fully integrated ESG research team at IPLF (Inflection Point by La Francaise) is unique and sets us apart specifically through the Investment Model, based on the 5 Factor Model, and the Integration that takes place at each stage of our investment process.

It is important to note that the integration of the different factors and perspectives occurs simultaneously in the investment process, not sequentially, as is often the case with other managers. We believe that the factors must be considered together, at the same time, rather than having the financial and "non-financial" analysis conducted sequentially, eliminating some companies on a single-factor basis.

### Investment model

Our core advantage is our ability to assess a company's quality based on an analysis of factors that collectively provide a proxy for the quality of management.

Our 5-Factor model considers ESG : Environmental Sustainability, Human Capital, Organizational Capital as well as Strategic issues : Adaptability and Responsiveness and Innovation Capacity.

### Integration

We have been able to create a disciplined, fully integrated investment process, and to bring together different expertise that combine financial expertise and non-financial expertise.

A strength of our investment process is that candidates for investment need to be well-rated on all three dimensions; finance, strategic and ESG. Assessment is applied simultaneously, not sequentially, which we believe results in more robust outcomes than single factor cut-offs, which can lead to companies being rejected for non-material reasons, ultimately impacting on ability to deliver returns. We have put in place very stringent conditions for investment whereby ESG and financial analysts must agree and be equally convinced of the business case.

What also distinguishes our approach is the interconnection we are making between the different streams of analysis: made possible by continuous and extended informal collaboration and discussions between the analysts and the portfolio manager, it results in the ESG or strategic scores impacting the financial score. The interconnection and communication have been made possible through a shared interactive, real time platform based on **Factset RMS**.

We are reporting on the ESG factors and more globally, strategic aspects, of our funds and are doing our best to include reporting on impact as well.

☐ No

## Communication

SG 19	Mandatory	Public	Core Assessed	PRI 2, 6
SG 19.1	Indicate whether your organisation typically discloses asset class specific information proactively. Select the frequency of the disclosure to clients/beneficiaries and the public, and provide a URL to the public information.			

### Listed equity - Incorporation

#### Do you disclose?

- ☐ We do not proactively disclose it to the public and/or clients/beneficiaries
- ☐ We disclose to clients/beneficiaries only.
- ☒ We disclose it publicly

#### The information disclosed to clients/beneficiaries is the same

- ☒ Yes
- ☐ No

<b>Disclosure to public and URL</b>	
	<p><b>Disclosure to public and URL</b></p> <p><input type="radio"/> Broad approach to ESG incorporation</p> <p><input checked="" type="radio"/> Detailed explanation of ESG incorporation strategy used</p>
	<p><b>Frequency</b></p> <p><input type="checkbox"/> Quarterly or more frequently</p> <p><input type="checkbox"/> Biannually</p> <p><input checked="" type="checkbox"/> Annually</p> <p><input type="checkbox"/> Less frequently than annually</p> <p><input type="checkbox"/> Ad-hoc/when requested</p>
	<p><b>URL</b></p> <p><a href="https://www.la-francaise.com/fileadmin/docs/Actualites_reglementaires/AFG_Code_de_transparence_Expertise_Actions.pdf">https://www.la-francaise.com/fileadmin/docs/Actualites_reglementaires/AFG_Code_de_transparence_Expertise_Actions.pdf</a></p>

**Listed equity - Engagement**

**Do you disclose?**

- ☐ We do not disclose to either clients/beneficiaries or the public.
- ☐ We disclose to clients/beneficiaries only.
- ☒ We disclose to the public

**The information disclosed to clients/beneficiaries is the same**

- ☒ Yes
- ☐ No

<b>Disclosure to public and URL</b>	
	<div>Disclosure to public and URL</div> <input checked="" type="checkbox"/> Details on the overall engagement strategy <input type="checkbox"/> Details on the selection of engagement cases and definition of objectives of the selections, priorities and specific goals <input type="checkbox"/> Number of engagements undertaken <input type="checkbox"/> Breakdown of engagements by type/topic <input type="checkbox"/> Breakdown of engagements by region <input type="checkbox"/> An assessment of the current status of the progress achieved and outcomes against defined objectives <input checked="" type="checkbox"/> Examples of engagement cases <input type="checkbox"/> Details on eventual escalation strategy taken after the initial dialogue has been unsuccessful (i.e. filing resolutions, issuing a statement, voting against management, divestment etc.) <input type="checkbox"/> Details on whether the provided information has been externally assured <input type="checkbox"/> Outcomes that have been achieved from the engagement <input type="checkbox"/> Other information
	<div>Frequency</div> <input type="checkbox"/> Quarterly or more frequently <input type="checkbox"/> Biannually <input checked="" type="checkbox"/> Annually <input type="checkbox"/> Less frequently than annually <input type="checkbox"/> Ad-hoc/when requested
	<div>URL</div> <a href="https://www.la-francaise.com/fileadmin/docs/corporate/PolitiqueEngagementLFAM2018.pdf">https://www.la-francaise.com/fileadmin/docs/corporate/PolitiqueEngagementLFAM2018.pdf</a>

<b>Listed equity – (Proxy) Voting</b>	
	<div>Do you disclose?</div> <input type="radio"/> We do not disclose to either clients/beneficiaries or the public. <input type="radio"/> We disclose to clients/beneficiaries only. <input checked="" type="radio"/> We disclose to the public
	<div>The information disclosed to clients/beneficiaries is the same</div> <input checked="" type="radio"/> Yes <input type="radio"/> No

<b>Disclosure to public and URL</b>	
	<b>Disclosure to public and URL</b> <input checked="" type="radio"/> Disclose all voting decisions <input type="radio"/> Disclose some voting decisions <input type="radio"/> Only disclose abstentions and votes against management
	<b>Frequency</b> <input checked="" type="checkbox"/> Quarterly or more frequently <input type="checkbox"/> Biannually <input type="checkbox"/> Annually <input type="checkbox"/> Less frequently than annually <input type="checkbox"/> Ad hoc/when requested
	<b>URL</b> <a href="https://www.la-francaise.com/fr/informations-reglementaires/exercice-des-droits-de-vote/">https://www.la-francaise.com/fr/informations-reglementaires/exercice-des-droits-de-vote/</a>

	<b>Fixed income</b>
--	---------------------

	<b>Do you disclose?</b>
--	-------------------------

- ☐ We do not disclose to either clients/beneficiaries or the public.  
☐ We disclose to clients/beneficiaries only.  
☒ We disclose to the public

	<b>The information disclosed to clients/beneficiaries is the same</b>
--	---

- ☒ Yes  
☐ No



<b>Disclosure to public and URL</b>	
	<p><b>Disclosure to public and URL</b></p> <p><input type="radio"/> Broad approach to RI incorporation</p> <p><input checked="" type="radio"/> Detailed explanation of RI incorporation strategy used</p>
	<p><b>Frequency</b></p> <p><input type="checkbox"/> Quarterly</p> <p><input type="checkbox"/> Biannually</p> <p><input checked="" type="checkbox"/> Annually</p> <p><input type="checkbox"/> Less frequently than annually</p> <p><input type="checkbox"/> Ad hoc/when requested</p>
	<p><b>URL</b></p> <p><a href="https://www.la-francaise.com/fileadmin/docs/Actualites_reglementaires/Code_de_transparence_Expertise_Taux.pdf">https://www.la-francaise.com/fileadmin/docs/Actualites_reglementaires/Code_de_transparence_Expertise_Taux.pdf</a></p>

	<b>Property</b>
	<p><b>Do you disclose?</b></p> <p><input type="radio"/> We do not disclose to either clients/beneficiaries or the public.</p> <p><input checked="" type="radio"/> We disclose to clients/beneficiaries only.</p> <p><input type="radio"/> We disclose to the public</p>

	<b>Disclosure to clients/beneficiaries</b>				
	<table border="1"> <tr> <td></td><td>Disclosure to clients/beneficiaries</td></tr> <tr> <td colspan="2"> <input checked="" type="checkbox"/> ESG information on how you select property investments  <input checked="" type="checkbox"/> ESG information on how you monitor and manage property investments  <input checked="" type="checkbox"/> Information on your property investments' ESG performance  <input type="checkbox"/> Other </td></tr> </table>		Disclosure to clients/beneficiaries	<input checked="" type="checkbox"/> ESG information on how you select property investments <input checked="" type="checkbox"/> ESG information on how you monitor and manage property investments <input checked="" type="checkbox"/> Information on your property investments' ESG performance <input type="checkbox"/> Other	
	Disclosure to clients/beneficiaries				
<input checked="" type="checkbox"/> ESG information on how you select property investments <input checked="" type="checkbox"/> ESG information on how you monitor and manage property investments <input checked="" type="checkbox"/> Information on your property investments' ESG performance <input type="checkbox"/> Other					
	<table border="1"> <tr> <td></td><td>Frequency</td></tr> <tr> <td colspan="2"> <input type="checkbox"/> Quarterly or more frequently  <input type="checkbox"/> Biannually  <input type="checkbox"/> Annually  <input type="checkbox"/> Less frequently than annually  <input checked="" type="checkbox"/> Ad-hoc/when requested </td></tr> </table>		Frequency	<input type="checkbox"/> Quarterly or more frequently <input type="checkbox"/> Biannually <input type="checkbox"/> Annually <input type="checkbox"/> Less frequently than annually <input checked="" type="checkbox"/> Ad-hoc/when requested	
	Frequency				
<input type="checkbox"/> Quarterly or more frequently <input type="checkbox"/> Biannually <input type="checkbox"/> Annually <input type="checkbox"/> Less frequently than annually <input checked="" type="checkbox"/> Ad-hoc/when requested					

# La Française Group

## Reported Information

### Public version

#### Direct - Listed Equity Incorporation

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.

## ESG incorporation in actively managed listed equities

### Implementation processes

LEI 01	Mandatory	Public	Gateway	PRI 1
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#### LEI 01.1

Indicate which ESG incorporation strategy and/or combination of strategies you apply to your actively managed listed equities; and the breakdown of your actively managed listed equities by strategy or combination of strategies.

#### ESG incorporation strategy (select all that apply)

- ☐ Screening alone (i.e., not combined with any other strategies)
- ☐ Thematic alone (i.e., not combined with any other strategies)
- ☐ Integration alone (i.e., not combined with any other strategies)
- ☒ Screening and integration strategies

Percentage of active listed equity to which the strategy is applied — you may estimate +/- 5%	<div> <div></div> <div>%</div> </div> 80
---	--

- ☐ Thematic and integration strategies
- ☒ Screening and thematic strategies

Percentage of active listed equity to which the strategy is applied — you may estimate +/- 5%	<div> <div></div> <div>%</div> </div> 20
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- ☐ All three strategies combined
- ☐ We do not apply incorporation strategies

Total actively managed listed equities

100%

#### LEI 01.2

Describe your organisation's approach to ESG incorporation and the reasons for choosing the particular strategy/strategies.

Our Responsible Investing approach takes as a starting point the fact that the world is changing in a fast and often disruptive way. This means that the competitive environment in which large companies operate has become more complex and overwhelming.

1. This new environment poses many unprecedented challenges for businesses. Let's take two examples. On the physical side, we have the growing demand for energy, food, and natural resources coupled with climate change. On the societal side, companies are surrounded by groups of stakeholders, bigger, more diverse, more demanding and more knowledgeable than ever.

2. These new challenges require a re-newed focus on core skills for the companies:

a) Innovation

- b) Adaptability
- c) Stakeholders management
- d) Environmental and social durability

The businesses of the future will be those who are successful in developing these skills and features.

3. To find tomorrow's corporate leaders, we have to create innovative models and approaches for investing. Our teams have spent many years researching and improving those models.

Our vision of financial analysis therefore combines distinct dimensions and realities of a company: accounting, environmental, human and governance as well as strategic in the form of innovation capacity and adaptability. The adaptability is analysed in the context of worldwide megatrends and the consequences they bear as well the disruption they involve.

All these dimensions are integrated without an 'a priori' hierarchy but considering potential retroactions between them and their distinct temporalities. We consider that these dimensions interact to influence the future of those companies we select and that they translate into greater recurrence of financial flows. We are able to better assess the levels of risks associated with growth and return perspectives and therefore the fair value of the companies scrutinized.

**LEI 01.3**

If assets are managed using a combination of ESG incorporation strategies, briefly describe how these combinations are used. [Optional]

The exclusion is based on controversial weapons and is a prerequisite for all our investments as well as an exclusion of the worst ESG performers based on our in-house ESG scoring model and applied with different thresholds for all investment universes.

ESG integration for all companies in the universes is done via ESG scoring. Scores are available to all members of the investment team.

Thematic investing: Carbon Impact funds (environment- climate change)

LEI 02	Voluntary	Public	Additional Assessed	PRI 1
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**LEI 02.1**

Indicate what ESG information you use in your ESG incorporation strategies and who provides this information.

#### Type of ESG information

- ☒ Raw ESG company data

#### Indicate who provides this information

- ☒ ESG research provider
- ☐ Sell-side
- ☒ In-house – specialised ESG analyst or team
- ☐ In-house – analyst or portfolio manager
- ☒ Company-related analysis or ratings

#### Indicate who provides this information

- ☒ ESG research provider
- ☒ Sell-side
- ☒ In-house – specialised ESG analyst or team
- ☒ In-house – analyst or portfolio manager
- ☒ Sector-related analysis or ratings

**Indicate who provides this information**

- ☒ ESG research provider
- ☒ Sell-side
- ☒ In-house – specialised ESG analyst or team
- ☒ In-house – analyst or portfolio manager
- ☒ Country-related analysis or ratings

**Indicate who provides this information**

- ☒ ESG research provider
- ☒ Sell-side
- ☒ In-house – specialised ESG analyst or team
- ☒ In-house – analyst or portfolio manager
- ☒ Screened stock list

**Indicate who provides this information**

- ☒ ESG research provider
- ☒ Sell-side
- ☒ In-house – specialised ESG analyst or team
- ☐ In-house – analyst or portfolio manager
- ☒ ESG issue-specific analysis or ratings

**Indicate who provides this information**

- ☒ ESG research provider
- ☒ Sell-side
- ☒ In-house – specialised ESG analyst or team
- ☒ In-house – analyst or portfolio manager
- ☐ Other, specify

**LEI 02.2**

Indicate whether you incentivise brokers to provide ESG research.

- ☒ Yes

<b>LEI 02.3</b>	Describe how you incentivise brokers.
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La Francaise has set up a rating process of the brokers' research. This process, among other factors, takes into account the ESG quality in the selection/scoring of brokers.

☐ No

<b>LEI 03</b>	<b>Voluntary</b>	<b>Public</b>	<b>Additional Assessed</b>	<b>PRI 1</b>
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<b>LEI 03.1</b>	Indicate whether your organisation has a process through which information derived from ESG engagement and/or (proxy) voting activities is made available for use in investment decision-making.
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☒ Engagement

- ☒ We have a systematic process to ensure the information is made available.
- ☐ We occasionally make this information available.
- ☐ We do not make this information available.

☒ (Proxy) voting

- ☒ We have a systematic process to ensure the information is made available.
- ☐ We occasionally make this information available.
- ☐ We do not make this information available.

<b>LEI 03.2</b>	Additional information. [Optional]
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We have developed a proprietary system within Factset, through RMS (Research Management System) that allows our analysts and portfolio managers to post their research notes, company meeting notes, any ESG and financial related notes on dedicated pages we have developed.

## (A) Implementation: Screening

<b>LEI 04</b>	<b>Mandatory</b>	<b>Public</b>	<b>Descriptive</b>	<b>PRI 1</b>
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<b>LEI 04.1</b>	Indicate and describe the type of screening you apply to your internally managed active listed equities.
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### Type of screening

☒ Negative/exclusionary screening

### Screened by

- ☐ Product
- ☒ Activity
- ☐ Sector
- ☒ Country/geographic region
- ☒ Environmental and social practices and performance
- ☐ Corporate governance

	Description
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Landmines and cluster bombs are systematically excluded; they are flagged in the IT system and cannot appear in the investment universes.

Companies with the worst E, S and G scores are systematically excluded from the investment universe.

- ☒ Positive/best-in-class screening

#### Screened by

- ☒ Product
- ☒ Activity
- ☒ Sector
- ☒ Country/geographic region
- ☒ Environmental and social practices and performance
- ☒ Corporate governance

	Description
--	-------------

The securities in each fund's spectrum of investments are classified in one of four macro sectors: Finance, Service, Industry and Consumers. The investment process for equities revolves around an ESG ranking (1) and a financial ranking (2) within each macro sector.

- ☒ Norms-based screening

#### Screened by

- ☒ UN Global Compact Principles
- ☐ The UN Guiding Principles on Business and Human Rights
- ☒ International Labour Organization Conventions
- ☒ United Nations Convention Against Corruption
- ☐ OECD Guidelines for Multinational Enterprises
- ☐ Other, specify

	Description
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These conventions are integrated in Inflection Point's due diligence process.



**LEI 04.2**

Describe how you notify clients and/or beneficiaries when changes are made to your screening criteria.

LFAM's management philosophy is based on the integration of financial, ESG and strategic analysis, which supports stock picking at all levels by combining:

- 'Traditional' financial analysis criteria
- A non-traditional, more strategic and forward-looking company, sector and thematic research in order to find the best-managed companies
- An ESG analysis integrating ESG criteria together with a strategic analysis based on capacity of corporates to innovate and adapt (our 5 factors analytical model)
- The non-traditional research is founded on an analysis of the environmental, social and governance risks that specifically apply each sector and company. It is also grounded in compliance with standards that are widely recognized and internationally endorsed such as the UN Global Compact principles or the exclusion of companies linked to controversial weapons. Accordingly, any company that is found to be violating these principles will be excluded from the investment universe.

More precisely, these five factors analyse:

- The environment: dependence on commodities, management of carbon emissions, energy efficiency, pollution, management of waste and water, etc.
- Human capital: workers' rights, turnover, structures for training and acquiring knowledge, corporate governance, etc.
- Organisational capital: corporate governance, relations with regulators, suppliers and the supply chain, local communities, customers, etc.
- Innovation capacity: innovation culture, internal structures dedicated to innovation, R&D, new products brought to market, etc.
- Adaptability and responsiveness: management structures, ability to gather and organise information, strategic agility, public relations, etc.

The ESG assessment (scoring) is updated every month as part of the data based research conducted by Inflection Point. Depending on exogenous factors (publication of new elements, sudden controversies, etc.) or internal events (a manager's specific interest in a given company) some companies might be reviewed more often by the research analysts, who will make adjustments to the scores if required.

The ESG model set up by Inflection Point is stable. The underlying KPI's are being reviewed regularly and updated - especially if new data sources become available. The relative weightings of the model are reviewed at least annually.

**LEI 05****Mandatory****Public****Core Assessed****PRI 1**

**LEI 05.1**

Indicate which processes your organisation uses to ensure ESG screening is based on robust analysis.

- ☒ Comprehensive ESG research is undertaken or sourced to determine companies' activities and products.
- ☒ Companies are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies.
- ☒ External research and data used to identify companies to be excluded/included is subject to internal audit by ESG/RI staff, the internal audit function or similar.
- ☒ Third-party ESG ratings are updated regularly to ensure that portfolio holdings comply with fund policies.
- ☒ Trading platforms blocking / restricting flagged securities on the black list.
- ☒ A committee, body or similar with representatives independent of the individuals who conduct company research reviews some or all screening decisions.
- ☒ A periodic review of internal research is carried out.
- ☒ Review and evaluation of external research providers.
- ☐ Other; specify
- ☐ None of the above

**LEI 05.2**

Indicate the proportion of your actively managed listed equity portfolio that is subject to comprehensive ESG research as part your ESG screening strategy.

- ☐ <10%
- ☐ 10-50%
- ☐ 51-90%
- ☒ >90%

**LEI 05.3**

Indicate how frequently third party ESG ratings are updated for screening purposes.

- ☒ Quarterly or more frequently
- ☐ Bi-Annually
- ☐ Annually
- ☐ Less frequently than annually

**LEI 05.4**

Indicate how frequently you review internal research that builds your ESG screens.

- ☒ Quarterly or more frequently
- ☐ Bi-Annually
- ☐ Annually
- ☐ Less frequently than annually

**LEI 06****Voluntary****Public****Additional Assessed****PRI 1**

**LEI 06.1**

Indicate which processes your organisation uses to ensure fund criteria are not breached.

- ☒ Systematic checks are performed to ensure that stocks meet the fund's screening criteria
- ☒ Automated IT systems prevent investment managers from investing in excluded stocks or those that do not meet positive screening criteria
- ☒ Audits of fund holdings are undertaken regularly by internal audit function
- ☐ Periodic auditing/checking of the organisations RI funds by external party
- ☐ Other; specify
- ☐ None of the above

**LEI 06.2**

If breaches of fund screening criteria are identified, describe the process followed to correct those breaches.

To ensure compliance with the SRI approach and to factor in the results of ESG analysis into our portfolios, a three-level control procedure has been developed:

1. 1st level control by the dealers before executing the buy order
2. then post-trade by the risk department
3. internal control is in charge of level 2 control

Breaches are reported to the PM who takes corrective action involving all relevant parties. Internal control monitors swift and correct implementation.

**(B) Implementation: Thematic****LEI 07****Mandatory****Public****Descriptive****PRI 1****LEI 07.1**

Indicate the type of sustainability thematic funds or mandates your organisation manages.

- ☒ Environmentally themed funds
- ☐ Socially themed funds
- ☐ Combination of themes

**LEI 07.2**

Describe your organisation's processes relating to sustainability themed funds. [Optional]

La Française Lux Inflection Point Carbon Impact Global and La Française Lux Inflection Point Carbon Impact Euro are funds dedicated to the energy transition challenges that invests through the energy transition lens in all sectors including selected incumbents energy providers as well as solution providers for a low carbon future.

**(C) Implementation: Integration of ESG factors****LEI 08****Mandatory****Public****Core Assessed****PRI 1**

**LEI 08.1**

Indicate the proportion of actively managed listed equity portfolios where E, S and G factors are systematically researched as part of your investment analysis.

ESG issues	Proportion impacted by analysis
Environmental	<div> <div></div> <div>Environmental</div> </div> <p> <input type="radio"/> &lt;10%  <input type="radio"/> 10-50%  <input type="radio"/> 51-90%  <input checked="" type="radio"/> &gt;90%         </p>
Social	<div> <div></div> <div>Social</div> </div> <p> <input type="radio"/> &lt;10%  <input type="radio"/> 10-50%  <input type="radio"/> 51-90%  <input checked="" type="radio"/> &gt;90%         </p>
Corporate Governance	<div> <div></div> <div>Corporate Governance</div> </div> <p> <input type="radio"/> &lt;10%  <input type="radio"/> 10-50%  <input type="radio"/> 51-90%  <input checked="" type="radio"/> &gt;90%         </p>

**LEI 09****Mandatory****Public****Core Assessed****PRI 1****LEI 09.1**

Indicate which processes your organisation uses to ensure ESG integration is based on robust analysis.

- ☒ Comprehensive ESG research is undertaken or sourced to determine companies' activities and products
- ☒ Companies are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies
- ☒ Third-party ESG ratings are updated regularly
- ☒ A periodic review of the internal research is carried out
- ☒ Structured, regular ESG specific meetings between responsible investment staff and the fund manager or within the investments team
- ☒ ESG risk profile of a portfolio against benchmark
- ☒ Analysis of the impact of ESG factors on investment risk and return performance
- ☐ Other; specify
- ☐ None of the above

**LEI 09.2**

Indicate the proportion of your actively managed listed equity portfolio that is subject to comprehensive ESG research as part your integration strategy.

- ☐ <10%
- ☐ 10-50%
- ☐ 51-90%
- ☒ >90%

**LEI 09.3**

Indicate how frequently third party ESG ratings that inform your ESG integration strategy are updated.

- ☒ Quarterly or more frequently
- ☐ Bi-Annually
- ☐ Annually
- ☐ Less frequently than annually

**LEI 09.4**

Indicate how frequently you review internal research that builds your ESG integration strategy.

- ☒ Quarterly or more frequently
- ☐ Bi-Annually
- ☐ Annually
- ☐ Less frequently than annually

**LEI 09.5**

Describe how ESG information is held and used by your portfolio managers.

- ☒ ESG information is held within centralised databases or tools, and it is accessible by all relevant staff
- ☒ ESG information or analysis is a standard section or aspect of all company research notes or industry/sector analysis generated by investment staff
- ☒ Systematic records are kept that capture how ESG information and research were incorporated into investment decisions
- ☐ Other; specify
- ☐ None of the above

**LEI 09.6**

Additional information. [Optional]

Information is shared via customised Factset IRN (Internal Research Notes) in the FactSet RMS application.

**LEI 10**

**Mandatory to Report Voluntary to Disclose**

**Public**

**Core Assessed**

**PRI 1**

**New selection options have been added to this indicator. Please review your prefilled responses carefully.**

**LEI 10.1**

Indicate which aspects of investment analysis you integrate material ESG information into.

- ☒ Economic analysis

Proportion of actively managed listed equity exposed to investment analysis

- ☐ <10%
- ☐ 10-50%
- ☒ 51-90%
- ☐ >90%

☒ Industry analysis

Proportion of actively managed listed equity exposed to investment analysis

- ☐ <10%
- ☐ 10-50%
- ☐ 51-90%
- ☒ >90%

☒ Quality of management

Proportion of actively managed listed equity exposed to investment analysis

- ☐ <10%
- ☐ 10-50%
- ☐ 51-90%
- ☒ >90%

☒ Analysis of company strategy

Proportion of actively managed listed equity exposed to investment analysis

- ☐ <10%
- ☐ 10-50%
- ☐ 51-90%
- ☒ >90%

☒ Portfolio weighting

Proportion of actively managed listed equity exposed to investment analysis

- ☐ <10%
- ☐ 10-50%
- ☐ 51-90%
- ☒ >90%

☒ Security sensitivity and/or scenario analysis

	Proportion of actively managed listed equity exposed to investment analysis
--	---

- ☒ <10%
- ☐ 10-50%
- ☐ 51-90%
- ☐ >90%

☒ Fair value/fundamental analysis

	Proportion of actively managed listed equity exposed to investment analysis
--	---

- ☐ <10%
- ☐ 10-50%
- ☐ 51-90%
- ☒ >90%

☐ Other; specify

<b>LEI 10.2</b>	Indicate which methods are part of your process to integrate ESG information into fair value/fundamental analysis.
-----------------	--

- ☒ Adjustments to forecasted company financials (sales, operating costs, earnings, cash flows)
- ☒ Adjustments to valuation-model variables (discount rates, terminal value, perpetuity growth rates)
- ☐ Valuation multiples
- ☐ Other adjustments; specify

<b>LEI 10.3</b>	Describe how you integrate ESG information into portfolio weighting.
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For one of the fund, optimization of carbon footprint under tracking error minimization constraint

<b>LEI 10.4</b>	Describe the methods you have used to adjust the income forecast/valuation tool.
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Adjustment of risk premia

<b>LEI 10.5</b>	Describe how you apply sensitivity and /or scenario analysis to security valuations.
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We are using our own Low Carbon Trajectory (LCT) methodology or the TPI (Transition Pathway Initiative) scenario analysis to assess some of the security under review.

<b>Outputs and outcomes</b>				
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<b>LEI 12</b>	<b>Voluntary</b>	<b>Public</b>	<b>Descriptive</b>	<b>PRI 1</b>
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<b>LEI 12.1</b>	Indicate how your ESG incorporation strategies have influenced the composition of your portfolio(s) or investment universe.
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☒ Screening

	Describe any reduction in your starting investment universe or other effects.
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Starting universe cannot include any controversial weapons related company. These companies are excluded by the Compliance department and therefore not made available on the internal IT system to trade from, for all asset classes (the list includes listed and non listed companies).

We also exclude the worst companies based on their E, S or G scores (i.e. not on a combination of their ESG score but on the basis of their E score, their S score and their G score). Depending on the initial investment universe we exclude 20 to 25% of the worst E, S and G scores.

	Specify the percentage reduction (+/- 5%)
--	---

	%
--	---

20

☒ Thematic

	Describe any alteration to your investment universe or other effects.
--	---

For our thematic fund, we use the same exclusion criteria (controversial weapons and ESG worst scores) than for our other funds.

☒ Integration of ESG factors

	Select which of these effects followed your ESG integration.
--	--

- ☒ Reduce or prioritise the investment universe
- ☒ Overweight/underweight at sector level
- ☒ Overweight/underweight at stock level
- ☒ Buy/sell decisions
- ☒ Engagement / Voting
- ☐ Other; specify
- ☐ None of the above

<b>LEI 13</b>	<b>Voluntary</b>	<b>Public</b>	<b>Descriptive</b>	<b>PRI 1</b>
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<b>LEI 13.1</b>	Provide examples of ESG factors that affected your investment view and/or performance during the reporting year.
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☒ ESG factor 1



	ESG factor and explanation
Carbon Intensity and Energy Intensity: core assessment criteria in stock selection. For example, RWE excluded as an investment idea based on fuel mix and extremely high carbon intensity despite big push from sell side to portray RWE as a renewable energy company. Invested in Orsted as we have assessed that the company is aligned with a 1.5 degree warming scenario.	
	ESG incorporation strategy applied
Thematic, Integration <input type="checkbox"/> Screening <input checked="" type="checkbox"/> Thematic <input checked="" type="checkbox"/> Integration	
	Impact on investment decision or performance
Investment decision Yes or No depending on the case. Performance attribution is hard to measure for single stock selection.	

☒ ESG factor 2

	ESG factor and explanation
ESG Score for Lennar (Homebuilding company). PM invested after a comprehensive ESG assessment. Not one single factor usually driving any investment decision. Performance attribution is hard to measure for single stock selection.	
	ESG incorporation strategy applied
Integration <input type="checkbox"/> Screening <input type="checkbox"/> Thematic <input checked="" type="checkbox"/> Integration	
	Impact on investment decision or performance
Investment	

☒ ESG factor 3

	ESG factor and explanation
<p>E Factor. Ball Corporation: the biggest upside from a carbon perspective lies in the supply chain. They could reduce by 95% the emissions coming from their aluminium supply chain using only recycled materials. PM did not invest due to poor financial outlook.</p>	
	ESG incorporation strategy applied
<p>Thematic, Integration</p> <p><input type="checkbox"/> Screening</p> <p><input checked="" type="checkbox"/> Thematic</p> <p><input checked="" type="checkbox"/> Integration</p>	
	Impact on investment decision or performance
<p>Not invested.</p>	

☒ ESG factor 4

	ESG factor and explanation
<p>RBS: positive overall ESG and Carbon Impact assessments</p> <p>Improving E and G factors</p>	
	ESG incorporation strategy applied
<p>Thematic, Integration</p> <p><input type="checkbox"/> Screening</p> <p><input checked="" type="checkbox"/> Thematic</p> <p><input checked="" type="checkbox"/> Integration</p>	
	Impact on investment decision or performance
<p>Invested. Our view at that time was that although RBS did not have a dedicated climate strategy in place, we were encouraged by its general commitment to managing indirect environmental impact and expected positive momentum. The company subsequently released a new 'purpose-led' strategy with ambitious climate commitments in Feb 2020.</p>	

☒ ESG factor 5

	ESG factor and explanation
<p>Unibail Rodamco Westfield: best-in-class in terms of managing and reporting on environmental impact - it stood out against both Vonovia and Instone, which were also being considered, for its ambitious targets and transparent disclosure.</p>	
	ESG incorporation strategy applied
<p>Thematic, Integration</p> <p><input type="checkbox"/> Screening</p> <p><input checked="" type="checkbox"/> Thematic</p> <p><input checked="" type="checkbox"/> Integration</p>	
	Impact on investment decision or performance
<p>Invested in the company</p>	

# La Française Group

## Reported Information

### Public version

#### Direct - Listed Equity Active Ownership

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.

## Overview

LEA 01	Mandatory	Public	Core Assessed	PRI 2
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**New selection options have been added to this indicator. Please review your prefilled responses carefully.**

### LEA 01.1

Indicate whether your organisation has an active ownership policy (includes engagement and/or voting).

☒ Yes

### LEA 01.2

Attach or provide a URL to your active ownership policy.

☐ Attachment provided:

☒ URL provided:

URL

<https://www.la-francaise.com/fileadmin/docs/corporate/PolitiqueEngagementLFAM2018.pdf>

### LEA 01.3

Indicate what your active engagement policy covers:

#### General approach to Active Ownership

- ☒ Conflicts of interest
- ☐ Alignment with national stewardship code requirements
- ☒ Assets/funds covered by active ownership policy
- ☒ Expectations and objectives
- ☒ Engagement approach

#### Engagement

- ☒ ESG issues
- ☒ Prioritisation of engagement
- ☒ Methods of engagement
- ☐ Transparency of engagement activities
- ☐ Due diligence and monitoring process
- ☐ Insider information
- ☐ Escalation strategies
- ☐ Service Provider specific criteria
- ☐ Other; (specify)
- ☒ (Proxy) voting approach

Voting
--------

- ☒ ESG issues
- ☒ Prioritisation and scope of voting activities
- ☒ Methods of voting
- ☒ Transparency of voting activities
- ☒ Regional voting practice approaches
- ☐ Filing or co-filing resolutions
- ☐ Company dialogue pre/post-vote
- ☐ Decision-making processes
- ☐ Securities lending processes
- ☐ Other; (specify)
- ☐ Other
- ☐ None of the above
- ☐ No

LEA 01.4	Do you outsource any of your active ownership activities to service providers?
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- ☐ Yes
- ☒ No

LEA 01.6	Additional information [optional]
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The voting policy is a distinct document from the engagement policy. We have provided the url for the engagement policy above.

Here is the one for the voting policy:

[https://www.la-francaise.com/fileadmin/docs/Actualites\\_reglementaires/Politique\\_de\\_vote\\_LFAM.pdf](https://www.la-francaise.com/fileadmin/docs/Actualites_reglementaires/Politique_de_vote_LFAM.pdf)

Engagement
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LEA 02	Mandatory	Public	Core Assessed	PRI 1,2,3
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LEA 02.1	Indicate the method of engagement, giving reasons for the interaction.
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Type of engagement	Reason for interaction
Individual / Internal staff engagements	<input checked="" type="checkbox"/> To influence corporate practice (or identify the need to influence it) on ESG issues <input checked="" type="checkbox"/> To encourage improved/increased ESG disclosure <input checked="" type="checkbox"/> To gain an understanding of ESG strategy and/or management <input type="checkbox"/> We do not engage via internal staff
Collaborative engagements	<input checked="" type="checkbox"/> To influence corporate practice (or identify the need to influence it) on ESG issues <input checked="" type="checkbox"/> To encourage improved/increased ESG disclosure <input type="checkbox"/> To gain an understanding of ESG strategy and/or management <input type="checkbox"/> We do not engage via collaborative engagements
Service provider engagements	<input type="checkbox"/> To influence corporate practice (or identify the need to influence it) on ESG issues <input type="checkbox"/> To encourage improved/increased ESG disclosure <input type="checkbox"/> To gain an understanding of ESG strategy and/or management <input checked="" type="checkbox"/> We do not engage via service providers

LEA 03	Mandatory	Public	Core Assessed	PRI 2
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**New selection options have been added to this indicator. Please review your prefilled responses carefully.**

LEA 03.1	Indicate whether your organisation has a formal process for identifying and prioritising engagements.
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☒ Yes

LEA 03.2	Indicate the criteria used to identify and prioritise engagements for each type of engagement.
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Type of engagement	Criteria used to identify/prioritise engagements
Individual / Internal staff engagements	<div>Individual / Internal staff engagements</div> <ul style="list-style-type: none"> <li><input type="checkbox"/> Geography/market of the companies</li> <li><input checked="" type="checkbox"/> Materiality of the ESG factors</li> <li><input type="checkbox"/> Exposure (size of holdings)</li> <li><input type="checkbox"/> Responses to ESG impacts that have already occurred</li> <li><input type="checkbox"/> Responses to divestment pressure</li> <li><input type="checkbox"/> Consultation with clients/beneficiaries</li> <li><input type="checkbox"/> Consultation with other stakeholders (e.g. NGOs, trade unions, etc.)</li> <li><input type="checkbox"/> Follow-up from a voting decision</li> <li><input type="checkbox"/> Client request</li> <li><input type="checkbox"/> Breaches of international norms</li> <li><input type="checkbox"/> Other; (specify)</li> <li><input type="checkbox"/> We do not outline engagement criteria for our individual engagements</li> </ul>
Collaborative engagements	<div>Collaborative engagements</div> <ul style="list-style-type: none"> <li><input type="checkbox"/> Potential to enhance knowledge of ESG issues through other investors</li> <li><input checked="" type="checkbox"/> Ability to have greater impact on ESG issues</li> <li><input checked="" type="checkbox"/> Ability to add value to the collaboration</li> <li><input type="checkbox"/> Geography/market of the companies targeted by the collaboration</li> <li><input checked="" type="checkbox"/> Materiality of the ESG factors addressed by the collaboration</li> <li><input type="checkbox"/> Exposure (size of holdings) to companies targeted by the collaboration</li> <li><input type="checkbox"/> Responses to ESG impacts addressed by the collaboration that have already occurred</li> <li><input type="checkbox"/> Responses to divestment pressure</li> <li><input type="checkbox"/> Follow-up from a voting decision</li> <li><input checked="" type="checkbox"/> Alleviate the resource burden of engagement</li> <li><input type="checkbox"/> Consultation with clients/beneficiaries</li> <li><input type="checkbox"/> Consultation with other stakeholders (e.g. NGOs, trade unions, etc.)</li> <li><input type="checkbox"/> Other; (specify)</li> <li><input type="checkbox"/> We do not outline engagement criteria for our collaborative engagement providers</li> </ul>

☐ No

LEA 04	Mandatory	Public	Core Assessed	PRI 2
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**New selection options have been added to this indicator. Please review your prefilled responses carefully.**



**LEA 04.1**

Indicate whether you define specific objectives for your organisation's engagement activities.

Individual / Internal staff engagements	<input type="radio"/> All engagement activities <input type="radio"/> Majority of engagement activities <input type="radio"/> Minority of engagement activities <input checked="" type="radio"/> We do not define specific objectives for engagement activities carried out by internal staff
Collaborative engagements	<input type="radio"/> All engagement activities <input type="radio"/> Majority of engagement activities <input type="radio"/> Minority of engagement activities <input checked="" type="radio"/> We do not define specific objectives for engagement activities carried out through collaboration

**LEA 05****Mandatory****Public****Core Assessed****PRI 2****LEA 05.1**

Indicate whether you monitor and/or review engagement outcomes.

Individual / Internal staff engagements	<input type="radio"/> Yes, in all cases <input checked="" type="radio"/> Yes, in a majority of cases <input type="radio"/> Yes, in a minority of cases <input type="radio"/> We do not monitor, or review engagement outcomes when the engagement is carried out by our internal staff.
Collaborative engagements	<input type="radio"/> Yes, in all cases <input checked="" type="radio"/> Yes, in a majority of cases <input type="radio"/> Yes, in a minority of cases <input type="radio"/> We do not monitor, or review engagement outcomes when the engagement is carried out through collaboration.

**LEA 05.2**

Indicate whether you do any of the following to monitor and/or review the progress of engagement activities.

Individual / Internal staff engagements	<input type="checkbox"/> Define timelines/milestones for your objectives <input type="checkbox"/> Track and/or monitor progress against defined objectives and/or KPIs <input type="checkbox"/> Track and/or monitor the progress of action taken when original objectives are not met <input checked="" type="checkbox"/> Revisit and, if necessary, revise objectives on a continuous basis <input type="checkbox"/> Other; specify
Collaborative engagements	<input type="checkbox"/> Define timelines/milestones for your objectives <input checked="" type="checkbox"/> Track and/or monitor progress against defined objectives and/or KPIs <input type="checkbox"/> Track and/or monitor the progress of action taken when original objectives are not met <input checked="" type="checkbox"/> Revisit and, if necessary, revise objectives on a continuous basis <input type="checkbox"/> Other; specify

LEA 06	Mandatory	Public	Additional Assessed	PRI 2,4
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LEA 06.1	Indicate whether your organisation has an escalation strategy when engagements are unsuccessful.
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- ☐ Yes  
☒ No

LEA 06.3	Additional information. [Optional]
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We do have an informal escalation strategy within the organization but nothing is formalized.

Moreover, a big part of the engagement we are conducting are collaborative engagements and therefore the escalation strategy lies with the organization overseeing and leading this engagement. It is not our specific escalation strategy.

LEA 07	Voluntary	Public	Additional Assessed	PRI 1,2
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LEA 07.1	Indicate whether insights gained from your organisation`s engagements are shared with investment decision-makers.
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Type of engagement	Insights shared
Individual / Internal staff engagements	<input checked="" type="radio"/> Yes, systematically <input type="radio"/> Yes, occasionally <input type="radio"/> No
Collaborative engagements	<input checked="" type="radio"/> Yes, systematically <input type="radio"/> Yes, occasionally <input type="radio"/> No

<b>LEA 07.2</b>	Indicate the practices used to ensure that information and insights gained through engagements are shared with investment decision-makers.
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- ☒ Involving investment decision-makers when developing an engagement programme
- ☐ Holding investment team meetings and/or presentations
- ☒ Using IT platforms/systems that enable data sharing
- ☒ Internal process that requires portfolio managers to re-balance holdings based on interaction and outcome levels
- ☐ Other; specify
- ☐ None

<b>LEA 07.3</b>	Indicate whether insights gained from your organisation's engagements are shared with your clients/beneficiaries.
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Type of engagement	Insights shared
<b>Individual/Internal staff engagements</b>	<input type="radio"/> Yes, systematically <input checked="" type="radio"/> Yes, occasionally <input type="radio"/> No
<b>Collaborative engagements</b>	<input type="radio"/> Yes, systematically <input checked="" type="radio"/> Yes, occasionally <input type="radio"/> No

<b>LEA 07.4</b>	Additional information. [Optional]
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Information is shared through our online front-office tool RMS of Factset.

<b>LEA 08</b>	<b>Mandatory</b>	<b>Public</b>	<b>Gateway</b>	<b>PRI 2</b>
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<b>LEA 08.1</b>	Indicate whether you track the number of your engagement activities.
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Type of engagement	Tracking engagements
<b>Individual/Internal staff engagements</b>	<input type="radio"/> Yes, we track the number of our engagements in full <input checked="" type="radio"/> Yes, we partially track the number of our engagements <input type="radio"/> We do not track
<b>Collaborative engagements</b>	<input checked="" type="radio"/> Yes, we track the number of collaborative engagements in full <input type="radio"/> Yes, we partially track the number of our collaborative engagements <input type="radio"/> We do not track

<b>Outputs and outcomes</b>
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LEA 09	Mandatory to Report Voluntary to Disclose	Public	Core Assessed	PRI 2
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LEA 09.1	Indicate the proportion of companies in your listed equities portfolio with which your organisation engaged during the reporting year.
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	We did not complete any engagements in the reporting year.	Number of companies engaged (avoid double counting, see explanatory notes)	Proportion of companies engaged with, out of total listed equities portfolio
Individual / Internal staff engagements	<input type="checkbox"/>	250	90
Collaborative engagements	<input type="checkbox"/>	150	10

LEA 09.2	Indicate the breakdown of engagements conducted within the reporting year by the number of interactions (including interactions made on your behalf).
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No. of interactions with a company	% of engagements
One interaction	<input type="radio"/> >76% <input checked="" type="radio"/> 51-75% <input type="radio"/> 11-50% <input type="radio"/> 1-10% <input type="radio"/> None
2 to 3 interactions	<input type="radio"/> >76% <input type="radio"/> 51-75% <input checked="" type="radio"/> 11-50% <input type="radio"/> 1-10% <input type="radio"/> None
More than 3 interactions	<input type="radio"/> >76% <input type="radio"/> 51-75% <input type="radio"/> 11-50% <input type="radio"/> 1-10% <input checked="" type="radio"/> None
Total	100%

**LEA 09.3**

Indicate the percentage of your collaborative engagements in which you were the leading organisation during the reporting year.

Type of engagement	% leading role
Collaborative engagements	<input type="radio"/> >50% <input type="radio"/> 10-50% <input type="radio"/> <10% <input checked="" type="radio"/> None

**LEA 09.5**

Additional information. [Optional]

The figures given as a proportion of our holdings cannot be given for collaborative engagements and should not be retained as they are. We engage collectively on issues and some companies are included that we do not hold, so it is very hard to give a correspondence with a number of our holdings.

**LEA 10**

Voluntary

Public

Additional Assessed

PRI 2

**LEA 10.1**

Indicate which of the following your engagement involved.

- ☒ Letters and emails to companies
  - ☐ In a minority of cases
  - ☒ In a majority of cases
  - ☐ In all cases
- ☒ Meetings and/or calls with board/senior management
  - ☒ In a minority of cases
  - ☐ In a majority of cases
  - ☐ In all cases
- ☒ Meetings and/or calls with the CSR, IR or other management
  - ☐ In a minority of cases
  - ☒ In a majority of cases
  - ☐ In all cases
- ☐ Visits to operations
- ☐ Visits to supplier(s) in supplier(s) from the company's supply chain
- ☒ Participation in roadshows
  - ☒ In a minority of cases
  - ☐ In a majority of cases
  - ☐ In all cases
- ☐ Other

**LEA 11**

Voluntary

Public

Descriptive

PRI 2

**LEA 11.1**

Provide examples of the engagements that your organisation or your service provider carried out during the reporting year.

☒ Add Example 1

ESG Topic	<p>Health and Safety, Labour practices and supply chain management</p> <p><input type="checkbox"/> Executive Remuneration</p> <p><input type="checkbox"/> Climate Change</p> <p><input type="checkbox"/> Human rights</p> <p><input type="checkbox"/> Company leadership issues</p> <p><input type="checkbox"/> Pollution</p> <p><input type="checkbox"/> General ESG</p> <p><input type="checkbox"/> Diversity</p> <p><input type="checkbox"/> Shareholder rights</p> <p><input checked="" type="checkbox"/> Health and Safety</p> <p><input type="checkbox"/> Sustainability reporting</p> <p><input type="checkbox"/> Water risks</p> <p><input checked="" type="checkbox"/> Labour practices and supply chain management</p> <p><input type="checkbox"/> Anti-bribery and corruption</p> <p><input type="checkbox"/> Deforestation</p> <p><input type="checkbox"/> Aggressive tax planning</p> <p><input type="checkbox"/> Cyber security</p> <p><input type="checkbox"/> Other governance</p> <p><input type="checkbox"/> Plastics</p> <p><input type="checkbox"/> Other</p>
Conducted by	<p><input type="checkbox"/> Individual / Internal</p> <p><input checked="" type="checkbox"/> Collaborative</p>
Objectives	<p>WDI, Workforce Disclosure Initiative was launched last year and we participate in this initiative.</p> <p>The objective is to get listed companies to disclose comparable workforce reporting on an annual basis. The ultimate goal is to improve the quality of jobs in the operations and supply chains of multinational companies.</p> <p>More specifically, we targeted a selection of French companies.</p> <p>Cap Gemini is an example: we sent a letter to the Investor Relations in September 2019 followed by a call. As a result, Capgemini accepted to take part in WDI survey.</p>
Scope and Process	<p>The WDI is modelled on the Carbon Disclosure Project. It involves an annual investor-led survey of multinational companies. The 2019 WDI survey was sent to 750 listed companies globally. These companies were asked to report on key areas like the composition of the workforce, workforce stability, workforce development and worker engagement. Both direct employees and those throughout the supply chain are covered. 118 global companies disclosed to the 2019 WDI survey.</p>
Outcomes	<p><input checked="" type="checkbox"/> Company changed practice</p> <p><input type="checkbox"/> Company committed to change</p> <p><input type="checkbox"/> Disclosure / report published</p> <p><input type="checkbox"/> Divestment</p>

	<input type="checkbox"/> Failed/no outcome <input type="checkbox"/> Increased understanding / information <input type="checkbox"/> Invested in company <input type="checkbox"/> Ongoing <input type="checkbox"/> Voting <input type="checkbox"/> Other
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☒ Add Example 2



ESG Topic	<p><b>Climate Change</b></p> <p><input type="checkbox"/> Executive Remuneration</p> <p><input checked="" type="checkbox"/> Climate Change</p> <p><input type="checkbox"/> Human rights</p> <p><input type="checkbox"/> Company leadership issues</p> <p><input type="checkbox"/> Pollution</p> <p><input type="checkbox"/> General ESG</p> <p><input type="checkbox"/> Diversity</p> <p><input type="checkbox"/> Shareholder rights</p> <p><input type="checkbox"/> Health and Safety</p> <p><input type="checkbox"/> Sustainability reporting</p> <p><input type="checkbox"/> Water risks</p> <p><input type="checkbox"/> Labour practices and supply chain management</p> <p><input type="checkbox"/> Anti-bribery and corruption</p> <p><input type="checkbox"/> Deforestation</p> <p><input type="checkbox"/> Aggressive tax planning</p> <p><input type="checkbox"/> Cyber security</p> <p><input type="checkbox"/> Other governance</p> <p><input type="checkbox"/> Plastics</p> <p><input type="checkbox"/> Other</p>
Conducted by	<p><input type="checkbox"/> Individual / Internal</p> <p><input checked="" type="checkbox"/> Collaborative</p>
Objectives	<p>Climate Action 100+ is an investor initiative to ensure the world's largest corporate greenhouse gas emitters take necessary action on climate change.</p>
Scope and Process	<p>The companies include 100 'systemically important emitters', accounting for two-thirds of annual global industrial emissions, alongside more than 60 others with significant opportunity to drive the clean energy transition.</p> <p>To date, more than 300 investors with more than USD \$33 trillion in assets under management have signed on to the initiative. In July 2018, Climate Action 100+ released an update that showed more investors are mobilising across dozens of countries to drive corporate action on climate change, and companies on the initiative's focus list, have started to make progress towards its goals, including a trebling in support for the recommendations of the Financial Stability Board's Task Force on Climate-related Financial Disclosures.</p> <p>We are part of the on-going engagement with ArcelorMittal. We requested the company to accelerate its reduction of GHG emissions, strengthen climate-related financial disclosures, and improve governance on climate change.</p>
Outcomes	<p><input type="checkbox"/> Company changed practice</p> <p><input type="checkbox"/> Company committed to change</p> <p><input type="checkbox"/> Disclosure / report published</p> <p><input type="checkbox"/> Divestment</p>

	<input type="checkbox"/> Failed/no outcome <input type="checkbox"/> Increased understanding / information <input type="checkbox"/> Invested in company <input checked="" type="checkbox"/> Ongoing <input type="checkbox"/> Voting <input type="checkbox"/> Other
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☒ Add Example 3

ESG Topic	<p><b>Climate Change</b></p> <p><input type="checkbox"/> Executive Remuneration</p> <p><input checked="" type="checkbox"/> Climate Change</p> <p><input type="checkbox"/> Human rights</p> <p><input type="checkbox"/> Company leadership issues</p> <p><input type="checkbox"/> Pollution</p> <p><input type="checkbox"/> General ESG</p> <p><input type="checkbox"/> Diversity</p> <p><input type="checkbox"/> Shareholder rights</p> <p><input type="checkbox"/> Health and Safety</p> <p><input type="checkbox"/> Sustainability reporting</p> <p><input type="checkbox"/> Water risks</p> <p><input type="checkbox"/> Labour practices and supply chain management</p> <p><input type="checkbox"/> Anti-bribery and corruption</p> <p><input type="checkbox"/> Deforestation</p> <p><input type="checkbox"/> Aggressive tax planning</p> <p><input type="checkbox"/> Cyber security</p> <p><input type="checkbox"/> Other governance</p> <p><input type="checkbox"/> Plastics</p> <p><input type="checkbox"/> Other</p>
Conducted by	<p><input type="checkbox"/> Individual / Internal</p> <p><input checked="" type="checkbox"/> Collaborative</p>
Objectives	<p>We believe disclosure and transparency on climate change is key whatever the sector organizations belong to. Every sector will be affected by climate changes and everyone needs to report on their strategy, outcomes and objectives.</p>
Scope and Process	<p>Engagement on environmental disclosure with Amazon, Caterpillar, EasyJet, Elior, Femsa Fomento Economico Mexicano, Lululemon Athletica, LVMH, Ubisoft Entertainment</p>
Outcomes	<p><input checked="" type="checkbox"/> Company changed practice</p> <p><input type="checkbox"/> Company committed to change</p> <p><input type="checkbox"/> Disclosure / report published</p> <p><input type="checkbox"/> Divestment</p> <p><input type="checkbox"/> Failed/no outcome</p> <p><input type="checkbox"/> Increased understanding / information</p> <p><input type="checkbox"/> Invested in company</p> <p><input type="checkbox"/> Ongoing</p> <p><input type="checkbox"/> Voting</p> <p><input type="checkbox"/> Other</p>

☒ Add Example 4



ESG Topic	<p><b>General ESG, Sustainability reporting</b></p> <p><input type="checkbox"/> Executive Remuneration</p> <p><input type="checkbox"/> Climate Change</p> <p><input type="checkbox"/> Human rights</p> <p><input type="checkbox"/> Company leadership issues</p> <p><input type="checkbox"/> Pollution</p> <p><input checked="" type="checkbox"/> General ESG</p> <p><input type="checkbox"/> Diversity</p> <p><input type="checkbox"/> Shareholder rights</p> <p><input type="checkbox"/> Health and Safety</p> <p><input checked="" type="checkbox"/> Sustainability reporting</p> <p><input type="checkbox"/> Water risks</p> <p><input type="checkbox"/> Labour practices and supply chain management</p> <p><input type="checkbox"/> Anti-bribery and corruption</p> <p><input type="checkbox"/> Deforestation</p> <p><input type="checkbox"/> Aggressive tax planning</p> <p><input type="checkbox"/> Cyber security</p> <p><input type="checkbox"/> Other governance</p> <p><input type="checkbox"/> Plastics</p> <p><input type="checkbox"/> Other</p>
Conducted by	<p><input checked="" type="checkbox"/> Individual / Internal</p> <p><input type="checkbox"/> Collaborative</p>
Objectives	<p>Improve ESG disclosure</p>
Scope and Process	<p>Outfront Media: detailed feedback on their new ESG Report to the Head of Investor Relations in order to further improve disclosure next year</p>
Outcomes	<p><input type="checkbox"/> Company changed practice</p> <p><input type="checkbox"/> Company committed to change</p> <p><input checked="" type="checkbox"/> Disclosure / report published</p> <p><input type="checkbox"/> Divestment</p> <p><input type="checkbox"/> Failed/no outcome</p> <p><input type="checkbox"/> Increased understanding / information</p> <p><input type="checkbox"/> Invested in company</p> <p><input type="checkbox"/> Ongoing</p> <p><input type="checkbox"/> Voting</p> <p><input type="checkbox"/> Other</p>

☒ Add Example 5

ESG Topic	<p>Climate Change, Sustainability reporting</p> <p><input type="checkbox"/> Executive Remuneration</p> <p><input checked="" type="checkbox"/> Climate Change</p> <p><input type="checkbox"/> Human rights</p> <p><input type="checkbox"/> Company leadership issues</p> <p><input type="checkbox"/> Pollution</p> <p><input type="checkbox"/> General ESG</p> <p><input type="checkbox"/> Diversity</p> <p><input type="checkbox"/> Shareholder rights</p> <p><input type="checkbox"/> Health and Safety</p> <p><input checked="" type="checkbox"/> Sustainability reporting</p> <p><input type="checkbox"/> Water risks</p> <p><input type="checkbox"/> Labour practices and supply chain management</p> <p><input type="checkbox"/> Anti-bribery and corruption</p> <p><input type="checkbox"/> Deforestation</p> <p><input type="checkbox"/> Aggressive tax planning</p> <p><input type="checkbox"/> Cyber security</p> <p><input type="checkbox"/> Other governance</p> <p><input type="checkbox"/> Plastics</p> <p><input type="checkbox"/> Other</p>
Conducted by	<p><input checked="" type="checkbox"/> Individual / Internal</p> <p><input type="checkbox"/> Collaborative</p>
Objectives	<p>Get sufficient data in order to be able to conduct our analysis of the energy transition of the company</p>
Scope and Process	<p>WEPA Industrieholding SE is a private family-owned company that issues bonds to fund its development. This is a private company without coverage by ESG data vendors. The company's disclosed ESG information was insufficient for our analysts and portfolio managers to make an informed assessment. At our request, the CEO accepted a call with us during their debt roadshow in November 2019. As a result, we were able to gather and discuss the information we required with regards to WEPA's positioning in the energy transition.</p> <p>Thanks to this engagement with management, we have been able to assess and declare WEPA an eligible holding to one of our Carbon Impact credit portfolios. We now have set targets we can monitor the company's performance against.</p>
Outcomes	<p><input type="checkbox"/> Company changed practice</p> <p><input type="checkbox"/> Company committed to change</p> <p><input type="checkbox"/> Disclosure / report published</p> <p><input type="checkbox"/> Divestment</p> <p><input type="checkbox"/> Failed/no outcome</p> <p><input checked="" type="checkbox"/> Increased understanding / information</p> <p><input type="checkbox"/> Invested in company</p>

	<input type="checkbox"/> Ongoing <input type="checkbox"/> Voting <input type="checkbox"/> Other
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- ☐ Add Example 6
- ☐ Add Example 7
- ☐ Add Example 8
- ☐ Add Example 9
- ☐ Add Example 10

## (Proxy) voting and shareholder resolutions

LEA 12	Mandatory	Public	Descriptive	PRI 2
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<b>LEA 12.1</b>	Indicate how you typically make your (proxy) voting decisions.
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	Approach
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- ☐ We use our own research or voting team and make voting decisions without the use of service providers.
- ☐ We hire service providers who make voting recommendations and/or provide research that we use to guide our voting decisions.
- ☒ We hire service providers who make voting decisions on our behalf, except in some pre-defined scenarios where we review and make voting decisions.

	Based on
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- ☐ The service-provider voting policy we sign off on
- ☒ Our own voting policy
- ☐ Our clients' requests or policies
- ☐ Other (explain)
- ☐ We hire service providers who make voting decisions on our behalf.

<b>LEA 12.2</b>	Provide an overview of how you ensure that your agreed-upon voting policy is adhered to, giving details of your approach when exceptions to the policy are made.
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La Française AM, together with IPLF (Inflection Point by La Française), has developed a custom Voting Policy. This Voting Policy incorporates the ISS Sustainability Policy and special instructions for (i) CDP (ex Carbon Disclosure Project) non-disclosure, (ii) lack of Board diversity, (iii) overboarding and (iv) lack of shareholdings by the Chief Executive.

La Française AM's objective is to vote all resolutions at AGMs and EGMs. The fund manager can review and amend all voting instructions before submission. The vote execution is conducted by Institutional Shareholder Services (ISS).

LFAM and IPLF receive pre-set alerts on specific topics, in particular shareholder resolutions and ESG-specific resolutions, especially if they are not covered by the Voting Policy. IPLF can then provide information to the fund manager and offer voting recommendations on these topics.

LEA 12.3	Additional information.[Optional]
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The voting policy of LFAM is available at:

[https://www.la-francaise.com/fileadmin/docs/Actualites\\_reglementaires/Politique\\_de\\_vote\\_LFAM.pdf](https://www.la-francaise.com/fileadmin/docs/Actualites_reglementaires/Politique_de_vote_LFAM.pdf)

LEA 13	Mandatory	Public	Additional Assessed	PRI 2
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LEA 13.1	Of the voting recommendations that your service provider made in the reporting year, indicate the percentage that was reviewed by your organisation, giving the reasons.
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	Percentage of voting recommendations your organisation reviewed
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- ☐ 100-75%,  
☐ 74-50%,  
☐ 49-25%,  
☒ 24-1%  
☐ None

	Reasons for review
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- ☒ Specific environmental and/or social issues  
☐ Votes concerning significant holdings  
☐ Votes against management and/or abstentions  
☐ Conflicts of interest  
☐ Corporate action, such as M&As, disposals, etc.  
☐ Votes concerning companies with which we have an active engagement  
☐ Client requests  
☐ Ad-hoc oversight of service provider  
☒ Shareholder resolutions  
☐ Share blocked securities  
☐ Other (explain)

LEA 14	Voluntary	Public	Additional Assessed	PRI 2
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LEA 14.1	Does your organisation have a securities lending programme?
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- ☐ Yes  
☒ No

LEA 14.2	Describe why your organisation does not lend securities.
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We do not lend securities to allow portfolio managers to immediately react to new information including divestment decisions.



LEA 15	Mandatory	Public	Descriptive	PRI 2
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LEA 15.1	Indicate the proportion of votes participated in within the reporting year in which where you or the service providers acting on your behalf raised concerns with companies ahead of voting.
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- ☐ 100%
- ☐ 99-75%
- ☐ 74-50%
- ☐ 49-25%
- ☒ 24-1%
- ☐ Neither we nor our service provider(s) raise concerns with companies ahead of voting

LEA 15.2	Indicate the reasons for raising your concerns with these companies ahead of voting.
----------	--

- ☐ Vote(s) concerned selected markets
- ☐ Vote(s) concerned selected sectors
- ☒ Vote(s) concerned certain ESG issues
- ☐ Vote(s) concerned companies exposed to controversy on specific ESG issues
- ☐ Vote(s) concerned significant shareholdings
- ☐ Client request
- ☐ Other

LEA 16	Mandatory	Public	Core Assessed	PRI 2
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LEA 16.1	Indicate the proportion of votes where you, and/or the service provider(s) acting on your behalf, communicated the rationale to companies for abstaining or voting against management recommendations. Indicate this as a percentage out of all eligible votes.
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- ☐ 100%
- ☐ 99-75%
- ☐ 74-50%
- ☐ 49-25%
- ☐ 24-1%
- ☒ We do not communicate the rationale to companies
- ☐ Not applicable because we and/or our service providers did not abstain or vote against management recommendations

LEA 16.4	Additional information. [Optional]
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To be noted: the reason for voting against is published on our website.

LEA 17	Mandatory	Public	Core Assessed	PRI 2
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**LEA 17.1**

For listed equities in which you or your service provider have the mandate to issue (proxy) voting instructions, indicate the percentage of votes cast during the reporting year.

- ☒ We do track or collect this information

Votes cast (to the nearest 1%)

%

96

Specify the basis on which this percentage is calculated

- ☒ Of the total number of ballot items on which you could have issued instructions
- ☐ Of the total number of company meetings at which you could have voted
- ☐ Of the total value of your listed equity holdings on which you could have voted
- ☐ We do not track or collect this information

**LEA 17.2**

Explain your reason(s) for not voting on certain holdings

- ☐ Shares were blocked
- ☒ Notice, ballots or materials not received on time
- ☐ Missed deadline
- ☐ Geographical restrictions (non-home market)
- ☐ Cost
- ☐ Conflicts of interest
- ☐ Holdings deemed too small
- ☒ Administrative impediments (e.g., power of attorney requirements, ineligibility due to participation in share placement)
- ☐ Client request
- ☐ Other (explain)

**LEA 18**

Voluntary

Public

Additional Assessed

PRI 2

**LEA 18.1**

Indicate whether you track the voting instructions that you or your service provider on your behalf have issued.

- ☒ Yes, we track this information

**LEA 18.2**

Of the voting instructions that you and/or third parties on your behalf have issued, indicate the proportion of ballot items that were:

Voting instructions	Breakdown as percentage of votes cast
For (supporting) management recommendations	<div> <div></div> <div>%</div> </div> 73
Against (opposing) management recommendations	<div> <div></div> <div>%</div> </div> 27
Abstentions	<div> <div></div> <div>%</div> </div> 0

100%

☐ No, we do not track this information

<b>LEA 18.3</b>	In cases where your organisation voted against management recommendations, indicate the percentage of companies which you have engaged.
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<b>LEA 19</b>	<b>Mandatory</b>	<b>Public</b>	<b>Core Assessed</b>	<b>PRI 2</b>
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<b>LEA 19.1</b>	Indicate whether your organisation has a formal escalation strategy following unsuccessful voting.
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☐ Yes

☒ No

<b>LEA 20</b>	<b>Voluntary</b>	<b>Public</b>	<b>Descriptive</b>	<b>PRI 2</b>
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<b>LEA 20.1</b>	Indicate whether your organisation, directly or through a service provider, filed or co-filed any ESG shareholder resolutions during the reporting year.
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☐ Yes

☒ No

<b>LEA 20.7</b>	Additional information. [Optional]
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We systematically reviews ESG shareholder resolutions filed by other investors. We are using the ISS voting platform and we have established a process that alerts the Inflection Point team about any ESG-related resolutions and any shareholder resolutions.

In cases where we would disagree with the ISS voting recommendation the Inflection Point analysts submits an assessment to the portfolio manager for discussion. The portfolio manager can then overwrite the ISS recommendation.

<b>LEA 21</b>	<b>Voluntary</b>	<b>Public</b>	<b>Descriptive</b>	<b>PRI 2</b>
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**LEA 21.1**

Provide examples of the (proxy) voting activities that your organisation and/or service provider carried out during the reporting year.

- ☐ Add Example 1
- ☐ Add Example 2
- ☐ Add Example 3
- ☐ Add Example 4
- ☐ Add Example 5
- ☐ Add Example 6
- ☐ Add Example 7
- ☐ Add Example 8
- ☐ Add Example 9
- ☐ Add Example 10

**LEA 21.2**

Additional information. [Optional]

Please refer to our voting record as disclosed on the GLF website. We support the action taken by our proxy service provider ISS and we could ask ISS to provide a summary of their specific voting activities if that's of interest.

# La Française Group

## Reported Information

### Public version

#### Direct - Fixed Income













## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.

## ESG incorporation in actively managed fixed income

### Implementation processes

FI 01	Mandatory	Public	Gateway	PRI 1
FI 01.1	Indicate (1) Which ESG incorporation strategy and/or combination of strategies you apply to your actively managed fixed income investments; and (2) The proportion (+/- 5%) of your total actively managed fixed income investments each strategy applies to.			

Corporate (financial)	 Screening alone
	98
	 Thematic alone
	0
	 Integration alone
	0
	 Screening + integration strategies
	1
	 Thematic + integration strategies
Corporate (non-financial)	0
	 Screening + thematic strategies
	1
	 All three strategies combined
	0
	 No incorporation strategies applied
	0
	100%
	 Screening alone
Corporate (non-financial)	98
	 Thematic alone
	0
	 Integration alone
	0
	 Screening + integration strategies
	1

	Thematic + integration strategies
0	
	Screening + thematic strategies
0	
	All three strategies combined
1	
	No incorporation strategies applied
0	
100%	

**FI 01.2**

Describe your reasons for choosing a particular ESG incorporation strategy and how combinations of strategies are used.

We screen all of our investments for controversial weapons.

We have a specific fund managed on top of the controversial weapons using ESG integration

We have launched in late October a fixed maturity fund on the basis of the energy transition and 2° trajectory

<b>FI 02</b>	<b>Mandatory to Report Voluntary to Disclose</b>	<b>Public</b>	<b>Core Assessed</b>	<b>PRI 1</b>
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**FI 02.1**

Indicate which ESG factors you systematically research as part of your analysis on issuers.

Select all that apply

	Corporate (financial)	Corporate (non-financial)	
Environmental data	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Social data	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Governance data	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	

**FI 02.2**

Indicate what format your ESG information comes in and where you typically source it

☒ Raw ESG company data

**Indicate who provides this information**



- ☒ ESG research provider
- ☐ Sell-side
- ☒ In-house – specialised ESG analyst or team
- ☒ In-house – FI analyst, PM or risk team
- ☐ Other, specify
- ☒ ESG factor specific analysis

**Indicate who provides this information**

- ☐ ESG research provider
- ☐ Sell-side
- ☒ In-house – specialised ESG analyst or team
- ☒ In-house – FI analyst, PM or risk team
- ☐ Other, specify
- ☒ Issuer-level ESG analysis

**Indicate who provides this information**

- ☒ ESG research provider
- ☒ Sell-side
- ☒ In-house – specialised ESG analyst or team
- ☒ In-house – FI analyst, PM or risk team
- ☐ Other, specify
- ☒ Sector-level ESG analysis

**Indicate who provides this information**

- ☒ ESG research provider
- ☒ Sell-side
- ☒ In-house – specialised ESG analyst or team
- ☒ In-house – FI analyst, PM or risk team
- ☐ Other, specify
- ☒ Country-level ESG analysis

**Indicate who provides this information**

- ☒ ESG research provider
- ☒ Sell-side
- ☐ In-house – specialised ESG analyst or team
- ☒ In-house – FI analyst, PM or risk team
- ☐ Other, specify

**FI 02.3**

Provide a brief description of the ESG information used, highlighting any differences in sources of information across your ESG incorporation strategies.

We use the same integration strategy as for the listed equity, base on our Responsible Investing, approach that integrate ESG, strategic and financial factors.

We have developped a specific approach for the energy transition fund based on our "Low Carbon Trajectory" methodology

FI 03	Mandatory	Public	Additional Assessed	PRI 1
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FI 03.1	Indicate how you ensure that your ESG research process is robust:
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- ☒ Comprehensive ESG research is undertaken internally to determine companies' activities; and products and/or services
- ☒ Issuers are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies
- ☒ Issuer information and/or ESG ratings are updated regularly to ensure ESG research is accurate
- ☒ Internal audits and regular reviews of ESG research are undertaken in a systematic way.
- ☒ A materiality/sustainability framework is created and regularly updated that includes all the key ESG risks and opportunities for each sector/country.
- ☐ Other, specify
- ☐ None of the above

FI 03.2	Describe how your ESG information or analysis is shared among your investment team.
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- ☒ ESG information is held within a centralised database and is accessible to all investment staff
- ☒ ESG information is displayed on front office research platforms
- ☒ ESG information is a standard item on all individual issuer summaries, research notes, 'tear sheets', or similar documents
- ☒ Investment staff are required to discuss ESG information on issuers as a standard item during investment committee meetings
- ☐ Records capture how ESG information and research was incorporated into investment decisions
- ☐ Other, specify
- ☐ None of the above

### (A) Implementation: Screening

FI 04	Mandatory	Public	Gateway	PRI 1
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FI 04.1	Indicate the type of screening you conduct.
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Select all that apply

	Corporate (financial)	Corporate (non-financial)	
Negative/exclusionary screening	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Positive/best-in-class screening	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Norms-based screening	<input type="checkbox"/>	<input type="checkbox"/>	

**FI 04.2**

Describe your approach to screening for internally managed active fixed income

We exclude issuers involved in controversial weapons. We also exclude in our Phase 1 issuers that are in the "worst in class".

We select the issuers in the second phase based on their scoring, both financial and ESG or carbon

**FI 05****Voluntary****Public****Additional Assessed****PRI 1****FI 05.1**

Provide examples of how ESG factors are included in your screening criteria.

☒ Example 1

	Type of fixed income
<input checked="" type="checkbox"/>	Corporate (financial)
<input checked="" type="checkbox"/>	Corporate (non-financial)
	ESG factors
<input checked="" type="checkbox"/>	Environmental
<input checked="" type="checkbox"/>	Social
<input checked="" type="checkbox"/>	Governance
	Screening
<input checked="" type="checkbox"/>	Negative/ exclusionary
<input checked="" type="checkbox"/>	Positive/ best-in-class
	Description of how ESG factors are used as the screening criteria
ESG Watchlist approach to exclude 20% of the worst issuers in terms of their ESG score from the investible universe	

☐ Example 2

☐ Example 3

☐ Example 4

☐ Example 5
**FI 06****Mandatory****Public****Core Assessed****PRI 1****FI 06.1**

Indicate which systems your organisation has to ensure that fund screening criteria are not breached in fixed income investments.

Type of screening	Checks
<b>Negative/exclusionary screening</b>	<input checked="" type="checkbox"/> Analysis is performed to ensure that issuers meet screening criteria <input checked="" type="checkbox"/> We ensure that data used for the screening criteria is updated at least once a year. <input checked="" type="checkbox"/> Automated IT systems prevent our portfolio managers from investing in excluded issuers or bonds that do not meet screening criteria <input checked="" type="checkbox"/> Audits of fund holdings are undertaken yearly by internal audit or compliance functions <input type="checkbox"/> Other, specify <input type="checkbox"/> None of the above
<b>Positive/best-in-class screening</b>	<input checked="" type="checkbox"/> Analysis is performed to ensure that issuers meet screening criteria <input checked="" type="checkbox"/> We ensure that data used for the screening criteria is updated at least once a year. <input type="checkbox"/> Automated IT systems prevent our portfolio managers from investing in excluded issuers or bonds that do not meet screening criteria <input checked="" type="checkbox"/> Audits of fund holdings are undertaken yearly by internal audit or compliance functions <input type="checkbox"/> Other, specify <input type="checkbox"/> None of the above

## (B) Implementation: Thematic

FI 07	Mandatory to Report Voluntary to Disclose	Public	Descriptive	PRI 1
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**FI 07.1** Indicate what proportion of your thematic investments are (totalling up to 100%):

☒ Green/SDG bonds linked to environmental goals

	%
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6

☐ Social/SDG bonds linked to social goals

☐ Sustainability/SDG bonds (combination of green and social linked to multiple SDG categories)

☒ Other

	Specify
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Bonds from issuers that we assess are on a low carbon trajectory using our proprietary model

	%
--	---

94

Our Thematic "Carbon Impact" strategy is a solution to participate in the energy transition across all industries and all geographies. Instead of a more concentrated green bond fund (in reference to sector diversification), we prefer a diversified global sustainable solution influencing potentially every sector of the energy transition.

Our overall philosophy is to foster the urgently needed energy transition to a low carbon economy. We believe in the proverbial "it's always better to travel than to arrive" by supporting companies with a large carbon footprint which are actively reducing it. This, we believe, should have a larger impact than exclusively investing in low carbon emitters.

We optimise the overall carbon footprint of the portfolio to achieve an overall low CO2 emission profile. In this case, we define "an overall low CO2 emission profile" as first, reducing the portfolio's induced emissions by at least 50% versus the comparable universe, and secondly aiming to match those induced emissions with an equivalent amount of avoided emissions through green bonds investments.

We classify the investable universe by the stage of transition the company is in. A big part of the universe will be made of "Laggards" that we will not invest in. We would define Laggards as the companies which have no plan in place to mitigate climate change risks and to play an active role in the energy transition. A laggard can also be a company claiming to reduce its emissions but not proving it through its strategic developments.

We hence invest into three other categories of companies:

- "Transition Ambitions" companies: These are corporates where we see the highest upside potential from carbon reduction projects given their relatively high carbon footprint. As they engage on a long-term path to carbon reduction, their transition will have the most significant impact on reducing global emissions. Often industry leaders, they will naturally be followed by their peer group and/or have significant impact on their suppliers.

Generally, reducing emissions goes hand in hand with cost savings falling straight through to the bottom line and making up a large part of the investment case. We only differentiate them from the next category as our "LCT" - Low Carbon Trajectory - methodology (see section 4.2 of the transparency code) estimates that they are at this stage above what is considered a "2 degree" pathway. "Ambitions" relates to the level of ambitions that need to be raised in the next decade to align their intensity to what scientific forecasts recommend.

- "Transitions Aligned" companies: These are corporates where we see a real transformation ongoing on the production process or competitive positioning (through the new products and services they are shaping). Following our LCT methodology, those companies should have the means in the current state of their strategy and related investments, to be aligned or below the carbon intensity level of a 2 degrees world.
- "Low Carbon" companies: the fund invests also in companies which have already transitioned or are structurally pure players of the low carbon world.

<b>FI 08.1</b>	Indicate whether you encourage transparency and disclosure relating to the issuance of themed bonds as per the Green Bonds Principles, Social Bond Principles, or Sustainability Bond Guidelines..
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- ☒ We require that themed bond proceeds are only allocated to environmentally or socially beneficial projects
- ☒ We require the issuer (or 3rd party assurer) to demonstrate a process which determines the eligibility of projects to which themed bond proceeds are allocated
- ☒ We require issuers to demonstrate a systematic and transparent process of disbursing themed bond proceeds to eligible projects until all funds are allocated
- ☒ We require issuers to report at least once per year on the projects to which proceeds have been allocated including a description of those projects
- ☐ Other, specify
- ☐ None of the above

<b>FI 08.2</b>	Describe the actions you take when issuers do not disburse bond proceeds as described in the offering documents.
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As part of our "carbon impact" approach we evaluate the overall corporate transformation towards the energy transition. So if proceeds raised to fund new green projects are not allocated to those it would be picked up in our yearly review. If the company is deviating from its strategy, this company might become a "laggard" under our process and therefore its bonds would have to be divested.

<b>FI 09</b>	<b>Mandatory</b>	<b>Public</b>	<b>Additional Assessed</b>	<b>PRI 1</b>
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<b>FI 09.1</b>	Indicate how you assess the environmental or social impact of your thematic investments.
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- ☐ We require issuers to report at least once per year on specific environmental or social impacts resulting from our themed investments
- ☐ We ensure independent audits are conducted on the environmental or social impact of our investments
- ☒ We have a proprietary system to measure environmental and social impact
- ☒ We measure the impact of our themed bond investments on specific ESG factors such as carbon emissions or human rights
- ☐ Other, specify
- ☐ None of the above

## (C) Implementation: Integration

<b>FI 10</b>	<b>Mandatory</b>	<b>Public</b>	<b>Descriptive</b>	<b>PRI 1</b>
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<b>FI 10.1</b>	Describe your approach to integrating ESG into traditional financial analysis.
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LFAM's management philosophy is based on the integration of financial, ESG and strategic analysis, which supports stock picking at all levels by combining:

- Financial analysis criteria
- A non-traditional, more strategic and forward-looking company, sector and thematic research in order to find the best-managed companies
- ESG integration:
  - The non-traditional research is founded on an analysis of the environmental, social and governance risks that specifically apply each sector and company. It is also grounded in compliance with standards that are widely

recognized and internationally endorsed such as the UN Global Compact principles or the exclusion of companies linked to controversial weapons. Accordingly, any company that is found to be violating these principles will be excluded from the investment universe.

More precisely, there are five factors that we analyse to ensure ESG integration:

- The environment: dependence on commodities, management of carbon emissions, energy efficiency, pollution, management of waste and water, etc.
- Human capital: workers' rights, turnover, structures for training and acquiring knowledge, corporate governance, etc.
- Organisational capital: corporate governance, relations with regulators, suppliers and the supply chain, local communities, customers, etc.
- Innovation capacity: innovation culture, internal structures dedicated to innovation, R&D, new products brought to market, etc.
- Adaptability and responsiveness: management structures, ability to gather and organise information, strategic agility, public relations, etc.

The ESG assessment (scoring) is updated every month as part of the quant research conducted by Inflection Point. Depending on exogenous factors (publication of new elements, sudden controversies, etc.) or internal events (a manager's specific interest in a given company) some companies might be reviewed more often by the research analysts, who will make adjustments to the quant scores if required.

The 5-factor model set up by Inflection Point remains stable (, E, S, G and Adaptability and Innovation). The underlying KPI's are being reviewed regularly and updated - especially if new data sources become available. The relative weightings of the model are reviewed at least annually.

FI 10.2	Describe how your ESG integration approach is adapted to each of the different types of fixed income you invest in.
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	Corporate (financial)
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We do not have a differentiated approach for financial and non financial. The difference lies in the metrics used for the ESG, strategic and financial analysis that vary according to the sectors under review.

	Corporate (non-financial)
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We do not have a differentiated approach for financial and non financial. The difference lies in the metrics used for the ESG, strategic and financial analysis that vary according to the sectors under review.

FI 11	Mandatory	Public	Core Assessed	PRI 1
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FI 11.1	Indicate how ESG information is typically used as part of your investment process.
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Select all that apply

	Corporate (financial)	Corporate (non-financial)	
ESG analysis is integrated into fundamental analysis	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
ESG analysis is used to adjust the internal credit assessments of issuers.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
ESG analysis is used to adjust forecasted financials and future cash flow estimates.	<input type="checkbox"/>	<input type="checkbox"/>	
ESG analysis impacts the ranking of an issuer relative to a chosen peer group.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
An issuer's ESG bond spreads and its relative value versus its sector peers are analysed to find out if all risks are priced in.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
The impact of ESG analysis on bonds of an issuer with different durations/maturities are analysed.	<input type="checkbox"/>	<input type="checkbox"/>	
Sensitivity analysis and scenario analysis are applied to valuation models to compare the difference between base-case and ESG-integrated security valuation.	<input type="checkbox"/>	<input type="checkbox"/>	
ESG analysis is integrated into portfolio weighting decisions.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Companies, sectors, countries and currency and monitored for changes in ESG exposure and for breaches of risk limits.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
The ESG profile of portfolios is examined for securities with high ESG risks and assessed relative to the ESG profile of a benchmark.	<input type="checkbox"/>	<input type="checkbox"/>	
Other, specify in Additional Information	<input type="checkbox"/>	<input type="checkbox"/>	

FI 12	Mandatory	Public	Additional Assessed	PRI 1
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FI 12.1	Indicate the extent to which ESG issues are reviewed in your integration process.
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	Environment	Social	Governance
Corporate (financial)	<input checked="" type="radio"/> Environmental <input type="radio"/> Systematically <input type="radio"/> Occasionally <input type="radio"/> Not at all	<input checked="" type="radio"/> Social <input type="radio"/> Systematically <input type="radio"/> Occasionally <input type="radio"/> Not at all	<input checked="" type="radio"/> Governance <input type="radio"/> Systematically <input type="radio"/> Occasionally <input type="radio"/> Not at all
Corporate (non-financial)	<input checked="" type="radio"/> Environmental <input type="radio"/> Systematically <input type="radio"/> Occasionally <input type="radio"/> Not at all	<input checked="" type="radio"/> Social <input type="radio"/> Systematically <input type="radio"/> Occasionally <input type="radio"/> Not at all	<input checked="" type="radio"/> Governance <input type="radio"/> Systematically <input type="radio"/> Occasionally <input type="radio"/> Not at all

**FI 12.2** Please provide more detail on how you review E, S and/or G factors in your integration process.

#### Corporate (financial)

We use the 5 factor model scores of Inflection Point (see the LEI section for more details) as well as financial scores (sector and momentum) and equally weight both inputs to get a global score for each issuer. We then exclude the last quintile of the universe (NB: we have already excluded the last quartile in the quantitative-based Phase I). The overall selectivity rate is 40%.

#### Corporate (non-financial)

Same as for financial but based on different metrics:

We use the 5 factor model scores of Inflection Point (see the LEI section for more details) as well as financial scores (sector and momentum) and equally weight both inputs to get a global score for each issuer. We then exclude the last quintile of the universe (NB: we have already excluded the last quartile in the quantitative-based Phase I). The overall selectivity rate is 40%.

### Fixed income - Engagement

FI 14	Mandatory to Report Voluntary to Disclose	Public	Core Assessed	PRI 2
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**FI 14.1** Indicate the proportion of your fixed income assets on which you engage. Please exclude any engagements carried out solely in your capacity as a shareholder.

Category	Proportion of assets
<b>Corporate (financial)</b>	<p> <input type="radio"/> &gt;50%  <input checked="" type="radio"/> 26-50%  <input type="radio"/> 5-25%  <input type="radio"/> More than 0%, less than 5% </p> <div> <b>FI 14.2</b> Indicate your motivations for conducting engagement (Corporate, Financial fixed income assets) </div> <p> <input checked="" type="checkbox"/> To gain an understanding of ESG strategy and/or management  <input checked="" type="checkbox"/> To encourage improved/increased ESG disclosure  <input checked="" type="checkbox"/> To influence issuer practice (or identify the need to influence) on ESG issue </p>
<b>Corporate (non-financial)</b>	<p> <input type="radio"/> &gt;50%  <input checked="" type="radio"/> 26-50%  <input type="radio"/> 5-25%  <input type="radio"/> More than 0%, less than 5% </p> <div> <b>FI 14.2</b> Indicate your motivations for conducting engagement (Corporate, non-financial fixed income assets) </div> <p> <input checked="" type="checkbox"/> To gain an understanding of ESG strategy and/or management  <input checked="" type="checkbox"/> To encourage improved/increased ESG disclosure  <input checked="" type="checkbox"/> To influence issuer practice (or identify the need to influence) on ESG issue </p>

<b>FI 14.3</b>	Additional information.[OPTIONAL]
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In our thematic fund "Carbon Impact", we have organised the analysis so that there is a section on "engagement questions" that can then be asked by the PM or the analyst depending on who has the contact with the issuer.

<b>FI 15</b>	<b>Mandatory to Report Voluntary to Disclose</b>	<b>Public</b>	<b>Additional Assessed</b>	<b>PRI 1,2</b>
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**New selection options have been added to this indicator. Please review your prefilled responses carefully.**

<b>FI 15.1</b>	Indicate how you typically engage with issuers as a fixed income investor, or as both a fixed income and listed equity investor. (Please do not include engagements where you are both a bondholder and shareholder but engage as a listed equity investor only.)
----------------	---

Select all that apply

Type of engagement		Corporate (financial)	Corporate (non-financial)	
Individual/Internal staff engagements		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Collaborative engagements		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Service provider engagements		<input type="checkbox"/>	<input type="checkbox"/>	

**FI 15.2**

Indicate how your organisation prioritises engagements with issuers.

Select all that apply

		Corporate (financial)	Corporate (non-financial)	
Size of holdings		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Credit quality of the issuer		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Duration of holdings		<input type="checkbox"/>	<input type="checkbox"/>	
Quality of transparency on ESG		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Specific markets and/or sectors		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Specific ESG themes		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Issuers in the lowest ranks of ESG benchmarks		<input type="checkbox"/>	<input type="checkbox"/>	
Issuers in the highest ranks of ESG benchmarks		<input type="checkbox"/>	<input type="checkbox"/>	
Specific issues considered priorities for the investor based on input from clients and beneficiaries		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Other		<input type="checkbox"/>	<input type="checkbox"/>	

**FI 15.3**

Indicate when your organisation conducts engagements with issuers.

Select all that apply

	Corporate (financial)	Corporate (non- financial)	
We engage pre-investment.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
We engage post-investment.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
We engage proactively in anticipation of specific ESG risks and/or opportunities.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
We engage in reaction to ESG issues that have already affected the issuer.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
We engage prior to ESG-related divestments.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Other, describe	<input type="checkbox"/>	<input type="checkbox"/>	

**FI 15.4**

Indicate what your organisation conducts engagements with issuers on.

Select all that apply

	Corporate (financial)	Corporate (non- financial)	
We engage on ESG risks and opportunities affecting a specific bond issuer or its issuer.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
We engage on ESG risks and opportunities affecting the entire industry or region that the issuer belongs to.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
We engage on specific ESG themes across issuers and industries (e.g., human rights).	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Other, describe	<input type="checkbox"/>	<input type="checkbox"/>	

**FI 15.5**

Indicate how your organisation ensures that information and insights collected through engagement can feed into the investment decision-making process.

Select all that apply

	Corporate (financial)	Corporate (non-financial)	
Ensuring regular cross-team meetings and presentations.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Sharing engagement data across platforms that is accessible to ESG and investment teams.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Encouraging ESG and investment teams to join engagement meetings and roadshows.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Delegating some engagement dialogue to portfolio managers/credit analysts.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Involving portfolio managers when defining an engagement programme and developing engagement decisions.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Establishing mechanisms to rebalance portfolio holdings based on levels of interaction and outcomes of engagements.	<input type="checkbox"/>	<input type="checkbox"/>	
Considering active ownership as a mechanism to assess potential future investments.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Other, describe	<input type="checkbox"/>	<input type="checkbox"/>	
We do not ensure that information and insights collected through engagement can feed into the investment decision-making process.	<input type="checkbox"/>	<input type="checkbox"/>	

FI 16	Mandatory to Report Voluntary to Disclose	Public	Additional Assessed	PRI 1,2
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<b>FI 16.1</b>	Indicate if your publicly available policy documents explicitly refer to fixed income engagement separately from engagements in relation to other asset classes.
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- ☐ Yes  
☒ No

## Outputs and outcomes

FI 17	Mandatory to Report Voluntary to Disclose	Public	Additional Assessed	General
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<b>FI 17.1</b>	Indicate whether your organisation measures how your incorporation of ESG analysis in fixed income has affected investment outcomes and/or performance.
----------------	---

Select all that apply

	Corporate (financial)	Corporate (non-financial)	
We measure whether incorporating ESG impacts portfolio risk.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
We measure whether incorporating ESG impacts portfolio returns.	<input type="checkbox"/>	<input type="checkbox"/>	
We measure the ESG performance/profile of portfolios (relative to the benchmark).	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
None of the above	<input type="checkbox"/>	<input type="checkbox"/>	

FI 18	Voluntary	Public	Descriptive	PRI 1,2
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<b>FI 18.1</b>	Provide examples of how your incorporation of ESG analysis and/or your engagement of issuers has affected your fixed income investment outcomes during the reporting year.
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☒ Example 1

	Type of fixed income
<input type="checkbox"/> Corporate (financial) <input checked="" type="checkbox"/> Corporate (non-financial)	
	ESG issue and explanation
JBS - impact of beef production on climate change coupled with lack of clear decarbonisation plan	
	RI strategy applied
<input type="checkbox"/> Screening <input checked="" type="checkbox"/> Thematic <input type="checkbox"/> Integration <input type="checkbox"/> Engagement	
	Impact on investment decision or performance
Avoided investment	

☒ Example 2

	Type of fixed income
<input type="checkbox"/> Corporate (financial) <input checked="" type="checkbox"/> Corporate (non-financial)	
	ESG issue and explanation
CF Industries - carbon intensive operations coupled with questions over impact of fertilizer on: soil productivity, water pollution, and negatively impacts biodiversity and global nutrient cycles.	
	RI strategy applied
<input type="checkbox"/> Screening <input checked="" type="checkbox"/> Thematic <input type="checkbox"/> Integration <input type="checkbox"/> Engagement	
	Impact on investment decision or performance
Avoided investing	

☒ Example 3

	Type of fixed income
<input checked="" type="checkbox"/> Corporate (financial) <input type="checkbox"/> Corporate (non-financial)	
	ESG issue and explanation
Berkshire Hathaway sold after our evaluation of it as a "laggard" from a carbon impact perspective - there is no portfolio-level disclosure of environmental performance or centralised sustainability or transition strategy - Our estimates suggest it to be very high emitting.	
	RI strategy applied
<input type="checkbox"/> Screening <input checked="" type="checkbox"/> Thematic <input type="checkbox"/> Integration <input type="checkbox"/> Engagement	
	Impact on investment decision or performance
Holding divested	

☒ Example 4



	Type of fixed income
<input type="checkbox"/> Corporate (financial) <input checked="" type="checkbox"/> Corporate (non-financial)	
	ESG issue and explanation
Amerigas - lack of climate change strategy and disclosure coupled with expected high impact coming from Scope 1 (delivering propane) as well as Scope 3 (burning propane)	
	RI strategy applied
<input type="checkbox"/> Screening <input checked="" type="checkbox"/> Thematic <input type="checkbox"/> Integration <input type="checkbox"/> Engagement	
	Impact on investment decision or performance
Avoided investing	

☐ Example 5

# La Française Group

## Reported Information

### Public version

#### Direct - Property

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.

## Overview

PR 01	Mandatory	Public	Core Assessed	PRI 1-6
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**PR 01.1** Indicate if your organisation has a Responsible Property Investment (RPI) policy.

☒ Yes

**PR 01.2** Provide a URL or attach the document

☒ URL

<https://www.la-francaise.com/fr/nous-connaître/nos-expertises/investissement-responsable/>

☐ Attach Document

☐ No

**PR 01.3** Provide a brief overview of your organisation's approach to responsible investment in property, and how you link responsible investment in property to your business strategy. [Optional]

We think that responsible investment in property is a key factor, integral to our investment philosophy. As of today, there is no possible property investment or management without taking the ESG issues into consideration. That is why we have been so active in designing our own internal process but also in French associations in charge of Sustainable Property like the OID (Observatoire de l'Immobilier Durable) where we act as President or in different working groups eg the working group defining what could be a Property SRI Label.

## Fundraising of property funds

PR 02	Mandatory	Public	Core Assessed	PRI 1,4,6
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**PR 02.1** Indicate if your most recent fund placement documents (private placement memorandums (PPMs) or similar) refer to responsible investment aspects of your organisation.

☐ Yes

☒ No

☐ Not applicable as our organisation does not fundraise

PR 03	Voluntary	Public	Additional Assessed	PRI 4
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<b>PR 03.1</b>	Indicate whether your organisation makes formal commitments in fund formation contracts, Limited Partnership Agreements (LPAs) or in side letters relating to responsible investment in property when requested by clients.
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- ☐ We always make formal commitment to responsible investment in fund formation contracts, LPAs or side letters
- ☐ In a majority of cases we make formal commitment to responsible investment in fund formation contracts, LPAs or side letters
- ☒ In a minority of cases we make formal commitment to responsible investment in fund formation contracts, LPAs or side letters
- ☐ We do not make formal commitment to responsible investment in fund formation contracts, LPAs or side letters
- ☐ We do not make formal commitments to responsible investment in fund formation contracts, LPAs or side letters because our clients do not request us to do so

### Pre-investment (selection)

<b>PR 04</b>	<b>Mandatory</b>	<b>Public</b>	<b>Gateway/Core Assessed</b>	<b>PRI 1</b>
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<b>PR 04.1</b>	Indicate if your organisation typically incorporates ESG issues when selecting property investments.
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- ☒ Yes

<b>PR 04.2</b>	Provide a description of your organisation's approach to incorporating ESG issues in property investment selection.
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All of our investments are scored, using an E, S, G matrix that screens c. 100 criteria. We determine an action plan for each asset below a threshold score. This action plan aims mostly to improve the energy efficiency and GHG emissions of the building, the comfort of the users, the supply chain governance. Capex to implement such action plan are taken into account in our business plan assumptions.

<b>PR 04.3</b>	Indicate which E, S and/or G issues are typically considered by your organisation in the property investment selection process, and list up to three examples per issue.
----------------	--

- ☒ Environmental

#### Environmental example 1, select one

- ☐ Climate change adaptation
- ☐ Contamination
- ☒ Energy efficiency
- ☐ Energy supply, Flooding, GHG emissions
- ☐ Indoor environmental quality
- ☐ Natural hazards
- ☐ Resilience
- ☐ Transportation
- ☐ Water efficiency
- ☐ Waste management
- ☐ Water supply
- ☐ Other
- ☐ Other
- ☐ Flooding
- ☐ GHG emissions

#### Environmental example 1, description

All E,S, G items selected are reviewed prior to an investment through our Diagtech tool (developed internally). We can give access to what a Diagtech of a property looks like upon demand.

#### Environmental example 2, select one

- ☐ Climate change adaptation
- ☐ Contamination
- ☐ Energy efficiency
- ☐ Energy supply, Flooding, GHG emissions
- ☐ Indoor environmental quality
- ☐ Natural hazards
- ☐ Resilience
- ☐ Transportation
- ☐ Water efficiency
- ☐ Waste management
- ☐ Water supply
- ☐ Other
- ☐ Other
- ☐ Flooding
- ☒ GHG emissions

#### Environmental example 2, description

All E,S, G items selected are reviewed prior to an investment through our Diagtech tool (developed internally). We can give access to what a Diagtech of a property looks like upon demand.

#### Environmental example 3, select one

- ☐ Climate change adaptation
- ☐ Contamination
- ☐ Energy efficiency
- ☐ Energy supply, Flooding, GHG emissions
- ☐ Indoor environmental quality
- ☐ Natural hazards
- ☐ Resilience
- ☒ Transportation
- ☐ Water efficiency
- ☐ Waste management
- ☐ Water supply
- ☐ Other
- ☐ Other
- ☐ Flooding
- ☐ GHG emissions

#### Environmental example 3, description

All E,S, G items selected are reviewed prior to an investment through our Diagtech tool (developed internally). We can give access to what a Diagtech of a property looks like upon demand.

☒ Social

#### Social example 1, select one

- ☐ Building safety and materials
- ☒ Health, safety and wellbeing
- ☐ Socio-economic
- ☐ Accessibility
- ☐ Affordable Housing
- ☐ Occupier Satisfaction
- ☐ Other
- ☐ Other
- ☐ Other

#### Social example 1, description [OPTIONAL]

All E,S, G items selected are reviewed prior to an investment through our Diagtech tool (developed internally). We can give access to what a Diagtech of a property looks like upon demand.

Social example 2, select one

- ☐ Building safety and materials
- ☐ Health, Safety and wellbeing
- ☒ Socio-economic
- ☐ Accessibility
- ☐ Affordable Housing
- ☐ Occupier Satisfaction
- ☐ Other
- ☐ Other
- ☐ Other

Social example 2, description [OPTIONAL]

All E,S, G items selected are reviewed prior to an investment through our Diagtech tool (developed internally). We can give access to what a Diagtech of a property looks like upon demand.

Social example 3, select one

- ☐ Building safety and materials
- ☐ Health, Safety and wellbeing
- ☐ Socio-economic
- ☒ Accessibility
- ☐ Affordable Housing
- ☐ Occupier Satisfaction
- ☐ Other
- ☐ Other
- ☐ Other

Social example 3, description [OPTIONAL]

All E,S, G items selected are reviewed prior to an investment through our Diagtech tool (developed internally). We can give access to what a Diagtech of a property looks like upon demand.

- ☒ Governance

#### Governance example 1, select one

- ☐ Anti-bribery & corruption
- ☐ Board structure
- ☐ Conflicts of interest
- ☐ Governance structure
- ☐ Regulatory
- ☐ Shareholder structure & rights
- ☒ Supply chain governance
- ☐ Other
- ☐ Other
- ☐ Other

#### Governance example 1, description

All E,S, G items selected are reviewed prior to an investment through our Diagtech tool (developed internally). We can give access to what a Diagtech of a property looks like upon demand.

#### Governance example 2, select one

- ☐ Anti-bribery & corruption
- ☐ Board structure
- ☒ Conflicts of interest
- ☐ Governance structure
- ☐ Regulatory
- ☐ Shareholder structure & rights
- ☐ Supply chain governance
- ☐ Other
- ☐ Other
- ☐ Other

#### Governance example 2, description

All E,S, G items selected are reviewed prior to an investment through our Diagtech tool (developed internally). We can give access to what a Diagtech of a property looks like upon demand.



	Governance example 3, select one
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- ☒ Anti-bribery & corruption
- ☐ Board structure
- ☐ Conflicts of interest
- ☐ Governance structure
- ☐ Regulatory
- ☐ Shareholder structure & rights
- ☐ Supply chain governance
- ☐ Other
- ☐ Other
- ☐ Other

	Governance example 3, description
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All E,S, G items selected are reviewed prior to an investment through our Diagtech tool (developed internally). We can give access to what a Diagtech of a property looks like upon demand.

☐ No

PR 05	Voluntary	Public	Additional Assessed	PRI 1,3
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PR 05.1	Indicate what type of ESG information your organisation typically considers during your property investment selection process.
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- ☒ Raw data from the target property asset/company
- ☒ Appraisals/audits
- ☒ Benchmarks/ratings against similar property asset
- ☒ Country level data/benchmarks
- ☒ Data aligned with established property reporting standards, industry codes and certifications
- ☒ International initiatives, declarations or standards
- ☐ Data from engagements with stakeholders (e.g. tenants and local community surveys)
- ☒ Information from external advisers
- ☐ Other, specify
- ☐ We do not track this information

PR 05.2	Provide a brief description of how this ESG information was incorporated into your investment selection process.
---------	--

Our ESG strategy has been developed mainly in view of our specific SRI property asset investments, but it is now also deployed and used for all our acquisitions. It consists of an ESG matrix deployed internally of close to 100 criteria as well as an internal performance management tool, Diagtech, used to assess real estate on a number of data points (several hundreds) of which a large part are ESG related. Both the internal matrix and the Diagtech are analysed and used as due diligence prior to making any new investment.

PR 06	Mandatory	Public	Core Assessed	PRI 1
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<b>PR 06.1</b>	Indicate if ESG issues impacted your property investment selection process during the reporting year.
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- ☒ ESG issues helped identify risks and/or opportunities for value creation
- ☒ ESG issues led to the abandonment of potential investments
- ☒ ESG issues impacted the investment in terms of price offered and/or paid
- ☐ ESG issues impacted the terms in the shareholder/purchase agreements and/or lending covenants
- ☐ ESG issues were considered but did not have an impact on the investment selection process
- ☐ Other, specify
- ☐ Not applicable, our organisation did not select any investments in the reporting year
- ☐ We do not track this potential impact

<b>PR 06.2</b>	Indicate how ESG issues impacted your property investment deal structuring processes during the reporting year.
----------------	---

- ☒ ESG issues impacted the investment in terms of price offered and/or paid
- ☐ ESG issues impacted the terms in the shareholder/purchase agreements and/or lending covenants
- ☐ ESG issues were considered but did not have an impact on the deal structuring process
- ☐ Other, specify
- ☐ Not applicable, our organisation did not select any investments in the reporting year
- ☐ We do not track this potential impact

## Selection, appointment and monitoring third-party property managers

<b>PR 07</b>	<b>Mandatory</b>	<b>Public</b>	<b>Core Assessed</b>	<b>PRI 4</b>
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<b>PR 07.1</b>	Indicate if your organisation includes ESG issues in your selection, appointment and/or monitoring of third-party property managers.
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☒ Yes

<b>PR 07.2</b>	Indicate how your organisation includes ESG issues in your selection, appointment and/or monitoring of third party property managers.
----------------	---

- ☒ Selection process of property managers incorporated ESG issues

	Types of actions
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- ☒ Request explanation of how ESG is effectively integrated, including inquiries about governance and processes
- ☒ Request track records and examples of how the manager implements ESG in their asset and property management
- ☒ Discuss property level out-performance opportunities through greater integration of ESG criteria
- ☒ Request explanation of engaging stakeholders on ESG issues
- ☐ Other, explain

Coverage
----------

- ☒ >75% to 100%  
☐ >50% to 75%  
☐ <50%

☒ Contractual requirements when appointing property managers includes ESG issues

Types of actions
------------------

- ☒ Include clear and detailed expectations for incorporating ESG  
☒ Require dedicated ESG procedures in all relevant asset and property management phases  
☐ Clear ESG reporting requirements  
☐ Clear ESG performance targets  
☐ Other, explain

Coverage
----------

- ☒ >75% to 100%  
☐ >50% to 75%  
☐ <50%

☐ Monitoring of property managers covers ESG responsibilities and implementation

☐ No

<b>PR 07.3</b>	Provide a brief description of your organisations selection, appointment and monitoring of third party property managers and how they contribute to the management of ESG issues for your property investments.
----------------	---

We do select property managers that factor ESG issues and pencil that down in our contracts and in our on-going discussions with them. We have internal capabilities to assess the property we invest in through our Diagtech tool and lend the results of these Diagtech to our property managers as they form the basis for discussions, management and targets. Diagtech also includes pluri-annual investment plans needed and allows following up the progress made. We do not ask our property managers to report on ESG as we do this ourselves internally and again, with Diagtech have the data points (hundreds of them) by property necessary to do so.

## Post-investment (monitoring and active ownership)

### Overview

<b>PR 08</b>	<b>Mandatory</b>	<b>Public</b>	<b>Gateway</b>	<b>PRI 2</b>
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<b>PR 08.1</b>	Indicate if your organisation, and/or property managers, considers ESG issues in post-investment activities relating to your property assets.
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☒ Yes

**PR 08.2**

Indicate whether your organisation, and/or property managers, considers ESG issues in the following post-investment activities relating to your property assets.

- ☒ We consider ESG issues in property monitoring and management
- ☒ We consider ESG issues in property developments and major renovations.
- ☒ We consider ESG issues in property occupier engagements
- ☒ We consider ESG issues in community engagements related to our properties
- ☒ We consider ESG issues in other post-investment activities, specify

We consider ESG issues in our sale strategy

**PR 08.3**

Describe how your organisation, and/or property managers, considers ESG issues in post-investment activities related to your property assets.

ESG issues are considered at every stage of the life of an asset: construction, operation and maintenance, renovation, demolition and waste treatment.

We put an emphasis on involving all third parties (developers, occupiers, PM, providers, neighbours if possible...)

☐ No

## Property monitoring and management

**PR 09****Mandatory****Public****Core Assessed****PRI 2,3****PR 09.1**

Indicate the proportion of property assets for which your organisation, and/or property managers, set and monitored ESG targets (KPIs or similar) during the reporting year.

- ☐ >90% of property assets
- ☐ 51-90% of property assets
- ☒ 10-50% of property assets
- ☐ <10% of property assets

(in terms of number of property assets)

**PR 09.2**

Indicate which ESG targets your organisation and/or property managers typically set and monitor

☒ Environmental

Target/KPI	Progress Achieved
Energy efficiency	Installation of monitoring, early warning system. Sensibilisation of users
GHG emissions	Increased usage of renewable energy
Biodiversity	Increased biodiversity in our green areas

☒ Social

Target/KPI	Progress Achieved
Comfort and well-being related targets (eg temperature, services, lightening, etc.) Socio-economic impact	Well and Wired labels for some of our buildings Mutualisation of services when possible

☒ Governance

Target/KPI	Progress Achieved
Supply chain governance	Engaging third parties on ESG issues

☐ We do not set and/or monitor against targets

PR 10	Voluntary	Public	Descriptive	PRI 2
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PR 10.1	Indicate whether your property assets are assessed against certification schemes, ratings and/or benchmarks
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☒ Yes

PR 10.2	List the certification schemes, ratings and/or benchmarks your property assets are assessed against and what proportion of your property assets they apply to.
---------	--

☒ Add certification scheme, rating and benchmark 1

Specify	HQE, BREEAM, LEED, BEPOS
Proportion of property assets these apply to	<input type="radio"/> >90% of property assets <input type="radio"/> 51-90% of property assets <input checked="" type="radio"/> 10-50% of property assets <input type="radio"/> <10% of property assets  (in terms of number of property assets)

☒ Add certification scheme, rating and benchmark 2

Specify	Well, Wired
Proportion of property assets these apply to	<input type="radio"/> >90% of property assets <input type="radio"/> 51-90% of property assets <input type="radio"/> 10-50% of property assets <input checked="" type="radio"/> <10% of property assets  (in terms of number of property assets)

☒ Add certification scheme, rating and benchmark 3

Specify	Biodiversity
Proportion of property assets these apply to	<input type="radio"/> >90% of property assets <input type="radio"/> 51-90% of property assets <input type="radio"/> 10-50% of property assets <input checked="" type="radio"/> <10% of property assets  (in terms of number of property assets)

☐ No

<b>PR 10.3</b>	Indicate if your organisation uses property specific reporting standards to disclose information related to your property investments' ESG performance.
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- ☐ Global Reporting Initiative (GRI) Construction & Real Estate Sector Supplement (CRESS)
- ☐ Other property reporting standards, specify
- ☐ No property specific reporting standards are used

## Property developments and major renovations

PR 11	Mandatory	Public	Core Assessed	PRI 2
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<b>PR 11.1</b>	Indicate the proportion of active property developments and major renovations where ESG issues have been considered.
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- ☒ >90% of active developments and major renovations
- ☐ 51-90% of active developments and major renovations
- ☐ 10-50% of active developments and major renovations
- ☐ <10% of active developments and major renovations
- ☐ N/A, no developments and major renovations of property assets are active

(by number of active property developments and refurbishments)

<b>PR 11.2</b>	Indicate if the following ESG considerations are typically implemented and monitored in your property developments and major renovations.
<input checked="" type="checkbox"/> Environmental site selection requirements <input checked="" type="checkbox"/> Environmental site development requirements <input checked="" type="checkbox"/> Sustainable construction materials <input checked="" type="checkbox"/> Water efficiency requirements <input checked="" type="checkbox"/> Energy efficiency requirements <input checked="" type="checkbox"/> Energy generation from on-site renewable sources <input checked="" type="checkbox"/> Waste management plans at sites <input checked="" type="checkbox"/> Health and safety management systems at sites <input checked="" type="checkbox"/> Health and wellbeing of residents <input checked="" type="checkbox"/> Construction contractors comply with sustainability guidelines <input type="checkbox"/> Resilient building design and orientation <input type="checkbox"/> Other, specify	

## Occupier engagement

<b>PR 12</b>	<b>Mandatory</b>	<b>Public</b>	<b>Core Assessed</b>	<b>PRI 2</b>
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<b>PR 12.1</b>	Indicate the proportion of property occupiers your organisation, and/or your property managers, engaged with on ESG issues during the reporting year.
<input type="radio"/> >90% of occupiers <input type="radio"/> 50-90% of occupiers <input type="radio"/> 10-50% of occupiers <input checked="" type="radio"/> <10% of occupiers	

(in terms of number of occupiers)

<b>PR 12.2</b>	Indicate if the following practises and areas are typically part of your, and/or your property managers', occupier engagements.
<input checked="" type="checkbox"/> Distribute a sustainability guide to occupiers <input checked="" type="checkbox"/> Organise occupier events focused on increasing sustainability awareness <input type="checkbox"/> Deliver training on energy and water efficiency <input type="checkbox"/> Deliver training on waste minimisation <input type="checkbox"/> Provide feedback on energy and water consumption and/or waste generation <input type="checkbox"/> Provide feedback on waste generation <input type="checkbox"/> Carry out occupier satisfaction surveys <input checked="" type="checkbox"/> Health and wellbeing of residents <input checked="" type="checkbox"/> Offer green leases <input type="checkbox"/> Other, specify	

PR 13	Voluntary	Public	Additional Assessed	PRI 2
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PR 13.1	Indicate the proportion of all leases signed during the reporting year that used green leases or the proportion of Memoranda of Understandings (MoUs) with reference to ESG issues.
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- ☐ >90% of leases or MoUs
- ☒ 50-90% of leases or MoUs
- ☐ 10-50% of leases or MoUs
- ☐ <10% of leases or MoUs
- ☐ 0% of leases or MoUs
- ☐ N/A, no leases or MoUs were signed during the reporting year

(in terms of number of leases or MoUs)

## Community engagement

PR 14	Voluntary	Public	Additional Assessed	PRI 2
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PR 14.1	Indicate what proportion of property assets your organisation, and/or your property managers, engaged with the community on ESG issues during the reporting year.
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- ☐ >90% of property assets
- ☐ 50-90% of property assets
- ☒ 10-50% of property assets
- ☐ <10% of property assets

(in terms of number of property assets)

PR 14.2	Indicate if the following areas and activities are typically part of your, and/or your property managers', community engagement.
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- ☒ ESG education programmes for the community
- ☐ ESG enhancement programmes for public spaces
- ☒ Research and networking activities focusing on ESG issues
- ☐ Employment creation in communities
- ☐ Supporting charities and community groups
- ☐ Other, specify

## Outputs and outcomes

PR 15	Voluntary	Public	Additional Assessed	PRI 1,2
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<b>PR 15.1</b>	Indicate whether your organisation measures how your approach to responsible investment in property investments has affected financial and/or ESG performance.
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- ☐ We measure whether our approach to ESG issues impacts funds' financial performance
- ☒ We measure whether our approach to ESG issues impacts funds' ESG performance

<b>PR 15.2b</b>	Describe the impact on the following.
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Describe the impact on:	Impact
Funds' ESG performance	<input checked="" type="radio"/> Positive <input type="radio"/> Negative <input type="radio"/> No impact

- ☐ None of the above

<b>PR 15.3</b>	Describe how you are able to determine these outcomes.
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We compare ESG performance of our funds to market place benchmark such as those provided by the OID.

<b>PR 16</b>	<b>Voluntary</b>	<b>Public</b>	<b>Descriptive</b>	<b>PRI 1,3</b>
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<b>PR 16.1</b>	Provide examples of ESG issues that affected your property investments during the reporting year.
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- ☐ Add Example 1
- ☐ Add Example 2
- ☐ Add Example 3
- ☐ Add Example 4
- ☐ Add Example 5

<b>PR 16.2</b>	Additional information. [Optional]
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We do not have specific issues to highlight as for each and every of our investments we identify ESG related issues that are monitored and lead to specific work plans. The plans are directly generated by our Diagtech tool that analyze, property by property, the status of hundreds of data points and derives the necessary work to be done, some of the work being specifically related to ESG issues like energy efficiency r comfort and well-being. So naming a couple of examples does not make sense in our approach: ESG issues are analyzed and monitored for all our investments, and our technical tools are designed to help us do so.

# La Française Group

## Reported Information

### Public version

### Confidence building measures

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.

## Confidence building measures

CM1 01	Mandatory	Public	Additional Assessed	General
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**CM1 01.1** Indicate whether the reported information you have provided for your PRI Transparency Report this year has undergone:

- ☐ Third party assurance over selected responses from this year's PRI Transparency Report
- ☐ Third party assurance over data points from other sources that have subsequently been used in your PRI responses this year
- ☐ Third party assurance or audit of the correct implementation of RI processes (that have been reported to the PRI this year)
- ☒ Internal audit of the correct implementation of RI processes and/or accuracy of RI data (that have been reported to the PRI this year)
- ☒ Internal verification of responses before submission to the PRI (e.g. by the CEO or the board)
  - ☒ Whole PRI Transparency Report has been internally verified
  - ☐ Selected data has been internally verified
- ☐ Other, specify
- ☐ None of the above

CM1 02	Mandatory	Public	Descriptive	General
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**CM1 02.1** We undertook third party assurance on last year's PRI Transparency Report

- ☐ Whole PRI Transparency Report was assured last year
- ☐ Selected data was assured in last year's PRI Transparency Report
- ☒ We did not assure last year's PRI Transparency report
- ☐ None of the above, we were in our preparation year and did not report last year.

CM1 03	Mandatory	Public	Descriptive	General
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**CM1 03.1** We undertake confidence building measures that are unspecific to the data contained in our PRI Transparency Report:

- ☒ We adhere to an RI certification or labelling scheme

**CM1 03.2** Which scheme?

- ☒ National SRI label based on the EUROSIF Transparency guidelines

	% of total AUM the scheme applies
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- ☒ < 25%  
☐ 25-50 %  
☐ 50-70 %  
☐ >75 %  
☐ B-corporation  
☐ UK Stewardship code  
☒ GRESB

	% of total AUM the scheme applies
--	-----------------------------------

- ☒ < 25%  
☐ 25-50 %  
☐ 50-70 %  
☐ >75 %  
☐ Commodity type label (e.g. BCI)  
☐ Social label  
☐ Climate label  
☐ RIAA  
☐ Other  
☐ We carry out independent/third party assurance over a whole public report (such as a sustainability report) extracts of which are included in this year's PRI Transparency Report  
☒ ESG audit of holdings

**CM1 03.4**

Describe the process of external/third party ESG audit of holdings, including which data has been assured.

Audit from the Credit Mutuel Nord Europe (our majority shareholder) occur on a regular although unexpected basis.

- ☐ Other, specify  
☐ None of the above

CM1 04	Mandatory	Public	Descriptive	General
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**CM1 04.1**

Do you plan to conduct third party assurance of this year's PRI Transparency report?

- ☐ Whole PRI Transparency Report will be assured  
☐ Selected data will be assured  
☒ We do not plan to assure this year's PRI Transparency report

CM1 06	Mandatory	Public	Descriptive	General
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<b>CM1 06.1</b>	Provide details of the third party assurance of RI related processes, and/or details of the internal audit conducted by internal auditors of RI related processes (that have been reported to the PRI this year)
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	What RI processes have been assured
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- ☐ Data related to RI activities
- ☒ RI policies

	Specify
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**Transparency codes**

- ☐ RI related governance
- ☐ Engagement processes
- ☐ Proxy voting process
- ☒ Integration process in listed assets
- ☒ Screening process in listed assets
- ☒ Thematic process in listed assets
- ☐ Investment selection process in non-listed assets
- ☐ Third party property manager SAM process
- ☐ Post-investment ESG activities for infrastructure and/or property assets
- ☐ Other

	When was the process assurance completed(dd/ mm/yy)
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30/02/2020

	Assurance standard used
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- ☐ IIA's International Standards for the Professional Practice of Internal Auditing
- ☐ ISAE 3402
- ☐ ISO standard
- ☐ AAF 01/06
- ☐ SSE18
- ☐ AT 101 (excluding financial data)
- ☒ Other

	Specify
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internal control performed once a year

<b>CM1 07</b>	<b>Mandatory</b>	<b>Public</b>	<b>Descriptive</b>	<b>General</b>
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<b>CM1 07.1</b>	Indicate who has reviewed/verified internally the whole - or selected data of the - PRI Transparency Report . and if this applies to selected data please specify what data was reviewed
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**Who has conducted the verification**

- ☒ CEO or other Chief-Level staff

Sign-off or review of responses

- ☒ Sign-off  
☐ Review of responses  
☐ The Board  
☒ Investment Committee

Sign-off or review of responses

- ☐ Sign-off  
☒ Review of responses  
☒ Compliance Function  
☒ RI/ESG Team  
☒ Investment Teams  
☐ Legal Department  
☐ Other (specify)