



# RITRANSPARENCY REPORT 2020

Fisher Investments





# About this report

The PRI Reporting Framework is a key step in the journey towards building a common language and industry standard for reporting responsible investment (RI) activities. This RI Transparency Report is one of the key outputs of this Framework. Its primary objective is to enable signatory transparency on RI activities and facilitate dialogue between investors and their clients, beneficiaries and other stakeholders. A copy of this report will be publicly disclosed for all reporting signatories on the PRI website, ensuring accountability of the PRI Initiative and its signatories.

This report is an export of the individual Signatory organisation's response to the PRI during the 2020 reporting cycle. It includes their responses to mandatory indicators, as well as responses to voluntary indicators the signatory has agreed to make public. The information is presented exactly as it was reported. Where an indicator offers a response option that is multiple-choice, all options that were available to the signatory to select are presented in this report. Presenting the information exactly as reported is a result of signatory feedback which suggested the PRI not summarise the information. As a result, the reports can be extensive. However, to help easily locate information, there is a **Principles index** which highlights where the information can be found and summarises the indicators that signatories complete and disclose.

### Understanding the Principles Index

The Principles Index summarises the response status for the individual indicators and modules and shows how these relate to the six <u>Principles for Responsible Investment</u>. It can be used by stakeholders as an 'at-a-glance' summary of reported information and to identify particular themes or areas of interest.

Indicators can refer to one or more Principles. Some indicators are not specific to any Principle. These are highlighted in the 'General' column. When multiple Principles are covered across numerous indicators, in order to avoid repetition, only the main Principle covered is highlighted.

All indicators within a module are presented below. The status of indicators is shown with the following symbols:

Symbol	Status
✓	The signatory has completed all mandatory parts of this indicator
Ø	The signatory has completed some parts of this indicator
8	This indicator was not relevant for this signatory
-	The signatory did not complete any part of this indicator
Po	The signatory has flagged this indicator for internal review

Within the table, indicators marked in blue are mandatory to complete. Indicators marked in grey are voluntary to complete.



# Principles Index



Organisa	ntional Overview		Principle						General	
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
OO TG	·	8	n/a							
00 01	Signatory category and services	<b>✓</b>	Public							<b>√</b>
00 02	Headquarters and operational countries		Public							✓
OO 03	Subsidiaries that are separate PRI signatories	✓	Public							✓
OO 04	Reporting year and AUM	✓	Public							✓
OO 05	Breakdown of AUM by asset class	~	Asset mix disclosed in OO 06							<b>√</b>
OO 06	How would you like to disclose your asset class mix	✓	Public							✓
OO 07	Fixed income AUM breakdown	✓	Private							✓
OO 08	Segregated mandates or pooled funds	8	n/a							✓
OO 09	Breakdown of AUM by market	✓	Public							✓
OO 10	Active ownership practices for listed assets	✓	Public							✓
00 11	ESG incorporation practices for all assets	✓	Public							✓
00 12	Modules and sections required to complete	✓	Public							✓
OO LE 01	Breakdown of listed equity investments by passive and active strategies	✓	Public							✓
OO LE 02	Reporting on strategies that are <10% of actively managed listed equities	8	n/a							✓
OO FI 01	Breakdown of fixed income investments by passive and active strategies	✓	Public							✓
OO FI 02	Reporting on strategies that are <10% of actively managed fixed income	8	n/a							✓
OO FI 03	Fixed income breakdown by market and credit quality	✓	Public							✓
OO SAM 01	Breakdown of externally managed investments by passive and active strategies	8	n/a							✓
OO PE 01	Breakdown of private equity investments by strategy	8	n/a							✓
OO PE 02	Typical level of ownership in private equity investments	8	n/a							✓
00 PR 01	Breakdown of property investments	8	n/a							✓
00 PR 02	Breakdown of property assets by management	8	n/a							✓
00 PR 03	Largest property types	8	n/a							✓
OO INF 01	Breakdown of infrastructure investments	8	n/a							✓
OO INF 02	Breakdown of infrastructure assets by management	8	n/a							✓
OO INF 03	Largest infrastructure sectors	8	n/a							✓
OO HF 01	Breakdown of hedge funds investments by strategies	8	n/a							✓
OO End	Module confirmation page	✓	-							

CCStrate	CCStrategy and Governance						Principle				
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6		
SG 01	RI policy and coverage	✓	Public							✓	
SG 01 CC	Climate risk	✓	Public							✓	
SG 02	Publicly available RI policy or guidance documents	✓	Public						✓		
SG 03	Conflicts of interest	✓	Public							✓	
SG 04	Identifying incidents occurring within portfolios   ✓ Private								✓		
SG 05	RI goals and objectives	✓	Public							✓	
SG 06	Main goals/objectives this year	✓	Private							✓	
SG 07	RI roles and responsibilities	✓	Public							✓	
SG 07 CC	Climate-issues roles and responsibilities	✓	Public							✓	
SG 08	RI in performance management, reward and/or personal development	✓	Private							✓	
SG 09	Collaborative organisations / initiatives	✓	Public				✓	✓			
SG 09.2	Assets managed by PRI signatories	8	n/a	✓							
SG 10	Promoting RI independently	✓	Public				✓				
SG 11	Dialogue with public policy makers or standard setters	✓	Private				✓	✓	✓		
SG 12	Role of investment consultants/fiduciary managers	✓	Public				✓				
SG 13	ESG issues in strategic asset allocation	✓	Public	✓							
SG 13 CC		8	n/a							✓	
SG 14	Long term investment risks and opportunity	✓	Public	<b>✓</b>							
SG 14 CC		✓	Public							✓	
SG 15	Allocation of assets to environmental and social themed areas	✓	Public	<b>✓</b>							
SG 16	ESG issues for internally managed assets not reported in framework	8	n/a							✓	
SG 17	ESG issues for externally managed assets not reported in framework	8	n/a							✓	
SG 18	Innovative features of approach to RI	✓	Private							✓	
SG 19	Communication	✓	Public		✓				<b>✓</b>		
SG End	Module confirmation page	✓	-								

Direct - I	Direct - Listed Equity Incorporation								Principle				
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6				
LEI 01	Percentage of each incorporation strategy	✓	Public	✓									
LEI 02	Type of ESG information used in investment decision	✓	Private	<b>✓</b>									
LEI 03	Information from engagement and/or voting used in investment decision-making	<b>✓</b>	Private	~									
LEI 04	Types of screening applied	✓	Public	<b>✓</b>									
LEI 05	Processes to ensure screening is based on robust analysis	✓	Public	~									
LEI 06	Processes to ensure fund criteria are not breached	✓	Private	~									
LEI 07	Types of sustainability thematic funds/mandates	✓	Public	~									
LEI 08	Review ESG issues while researching companies/sectors	✓	Public	~									
LEI 09	Processes to ensure integration is based on robust analysis	✓	Public	~									
LEI 10	Aspects of analysis ESG information is integrated into	✓	Private	~									
LEI 11	ESG issues in index construction	8	n/a	<b>✓</b>									
LEI 12	How ESG incorporation has influenced portfolio composition	<b>✓</b>	Private	~									
LEI 13	Examples of ESG issues that affected your investment view / performance	✓	Private	~									
LEI End	Module confirmation page	✓	-										

Direct - I	Direct - Listed Equity Active Ownership								Principle					
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6					
LEA 01	Description of approach to engagement	✓	Public		✓									
LEA 02	Reasoning for interaction on ESG issues	✓	Public	<b>✓</b>	<b>✓</b>	<b>✓</b>								
LEA 03	Process for identifying and prioritising engagement activities	✓	Public		✓									
LEA 04	Objectives for engagement activities	✓	Public		✓									
LEA 05	Process for identifying and prioritising collaborative engagement	✓	Public		✓									
LEA 06	Role in engagement process	✓	Public		✓		✓							
LEA 07	Share insights from engagements with internal/external managers	✓	Public	<b>✓</b>	✓									
LEA 08	Tracking number of engagements	✓	Public		✓									
LEA 09	Number of companies engaged with, intensity of engagement and effort	✓	Private		✓									
LEA 10	Engagement methods	✓	Private		✓									
LEA 11	Examples of ESG engagements	✓	Private		✓									
LEA 12	Typical approach to (proxy) voting decisions	✓	Public		✓									
LEA 13	Percentage of voting recommendations reviewed	✓	Public		✓									
LEA 14	Securities lending programme	✓	Private		✓									
LEA 15	Informing companies of the rationale of abstaining/voting against management	✓	Public		✓									
LEA 16	Informing companies of the rationale of abstaining/voting against management	✓	Public		✓									
LEA 17	Percentage of (proxy) votes cast	✓	Public		✓									
LEA 18	Proportion of ballot items that were for/against/abstentions	✓	Public		✓									
LEA 19	Proportion of ballot items that were for/against/abstentions	✓	Public		✓									
LEA 20	Shareholder resolutions	✓	Private		✓									
LEA 21	Examples of (proxy) voting activities	-	n/a		✓									
LEA End	Module confirmation page	✓	-											

Confider	Confidence building measures							Principle					
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6				
CM1 01	Assurance, verification, or review	✓	Public							✓			
CM1 02	Assurance of last year's PRI data	✓	Public							✓			
CM1 03	Other confidence building measures	✓	Public							✓			
CM1 04	Assurance of this year`s PRI data	✓	Public							✓			
CM1 05	External assurance	8	n/a							✓			
CM1 06	Assurance or internal audit	8	n/a							✓			
CM1 07	Internal verification	✓	Public							✓			
CM1 01 End	Module confirmation page	✓	-										



# Fisher Investments

**Reported Information** 

Public version

Organisational Overview

# PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



#### **Basic information**

OO 01 Mandatory Public Gateway/Peering General

00 01.1

Select the services and funds you offer

Select the services and funds you offer	% of asset under management (AUM) in ranges
Fund management	○ 0%
	O <10%
	○ 10-50%
Fund of funds, manager of managers, sub-advised products	⊚ 0%
	O <10%
	○ 10-50%
	○ >50%
Other	⊚ 0%
	O <10%
	○ 10-50%
	○ >50%
Total 100%	

Further options (may be selected in addition to the above)

☐ Hedge funds

☐ Fund of hedge funds

00 01.2

Additional information [Optional

Fisher Investments (FI) is an investment adviser registered with the US Securities and Exchange Commission (SEC). As of December 31, 2019 FI managed over \$120 billion USD, including assets sub-managed for its wholly-owned subsidiaries. All assets as of December 31, 2019 in this document are preliminary and subject to reconciliation of accounts. FI and its subsidiaries consist of four business units - Fisher Investments Institutional Group (FIIG), Fisher Investments US Private Client Group, Fisher Investments Private Client Group International, and Fisher Investments 401(k) Solutions Group. The Investment Policy Committee (IPC) is responsible for all investment decisions for the firm's strategies. All assets as of December 31, 2019 in this document are preliminary and subject to final reconciliation of accounts.

OO 02 Mandatory Public Peering General



OO 02.1 Select the location of your organisation's headquarters.

United States

OO 02.2 Indicate the number of countries in which you have offices (including your headquarters).

O 1
O 2-5
O 6-10
O > 10

Indicate the approximate number of staff in your organisation in full-time equivalents (FTE).

FTE

3250

Number of staff shown in OO 02.3 represents full-time employees of FI and its subsidiaries as of December 31, 2019.

00 0	3	Mar	ndatory	Public Descriptive			
	OO 03.	.1	Indicate whether you have subsidia their own right.	ries within your org	anisation that are also PRI signa	itories in	
'	○ Yes						
	No						
00 0	4	Mar	ndatory	Public	Gateway/Peering	General	
	00 04	.1	Indicate the year end date for your	reporting year.			
	31/12/	2019					
	00 04	.2	Indicate your total AUM at the end of	of your reporting ye	ar.		

Include the AUM of subsidiaries, but exclude advisory/execution only assets, and exclude the assets of your PRI signatory subsidiaries that you have chosen not to report on in OO 03.2



OO 02.4

	trillions	billions	millions	thousands	hundreds
Total AUM		120	806	848	869
Currency	USD				
Assets in USD		120	806	848	869

 $\hfill\square$  Not applicable as we are in the fund-raising process

00 04.4

Indicate the assets which are subject to an execution and/or advisory approach. Provide this figure based on the end of your reporting year

 $\ensuremath{\boxdot}$  Not applicable as we do not have any assets under execution and/or advisory approach



OO 04.5

Additional information. [Optional]

All assets as of December 31, 2019 in this document are preliminary and subject to reconciliation of accounts.

OO 06 Mandatory Public Descriptive General

OO 06.1

Select how you would like to disclose your asset class mix.

O as percentage breakdown

as broad ranges

	Internally managed (%)	Externally managed (%)
Listed equity	>50%	0
Fixed income	<10%	0
Private equity	0	0
Property	0	0
Infrastructure	0	0
Commodities	0	0
Hedge funds	0	0
Fund of hedge funds	0	0
Forestry	0	0
Farmland	0	0
Inclusive finance	0	0
Cash	<10%	0
Money market instruments	0	0
Other (1), specify	0	0
Other (2), specify	0	0

OO 06.2

Publish asset class mix as per attached image [Optional]



OO 06.3

Indicate whether your organisation has any off-balance sheet assets [Optional].

○ Yes

No

OO 06.5

Indicate whether your organisation uses fiduciary managers.

- O Yes, we use a fiduciary manager and our response to OO 5.1 is reflective of their management of our assets.
- No, we do not use fiduciary managers.

OO 09	Man	datory	Public	Peering	General
00 09	0.1	Indicate the breakdown of your orga	anisation's AUM by	market.	
		Developed Markets			
78.9	93				
		Emerging Markets			
017	'.39				
		Frontier Markets			
0.0	1				
		Other Markets			
03.0	67				
		Total 100%			
100%					
00 09	).2	Additional information. [Optional]			

AUM by market is captured by client location.

"Other Markets" include, Bermuda, British Virgin Islands, Cayman Islands, Europe countries, Foreign countries, Global countries, and Monacco.

	Asset class implementation gateway indicators										
00 1	0	Mar	ndatory	Public	Gateway	General					
	00 10	.1	Select the active ownership activitie	es your organisation	n implemented in the reporting ye	ar.					



Listed equity – engagement					
<ul> <li>☑ We engage with companies on ESG factors via our staff, collaborations or service providers.</li> <li>□ We do not engage directly and do not require external managers to engage with companies on ESG factors.</li> </ul>					
Listed equity – voting					
☑ We cast our (proxy) votes directly or via dedicated voting providers					
$\square$ We do not cast our (proxy) votes directly and do not require external managers to vote on our behalf					
Fixed income SSA – engagement					
$\square$ We engage with SSA bond issuers on ESG factors via our staff, collaborations or service providers.					
☑ We do not engage directly and do not require external managers to engage with SSA bond issuers on ESG factors. Please explain why you do not.					
Please explain why you do not engage directly and do not require external managers to engage with companies on ESG factors.					
FI integrates a comprehensive ESG process throughout our equity portfolio construction process as previously detailed. FI does not integrate a comprehensive formalized ESG process in our fixed income portfolio construction as fixed income represents a small percentage of our overall assets under management.					
Fixed income Corporate (non-financial) – engagement					
$\square$ We engage with companies on ESG factors via our staff, collaborations or service providers.					
$\ensuremath{\square}$ We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do not.					

Please explain why you do not engage directly and do not require external managers to engage with companies on ESG factors.

FI integrates a comprehensive ESG process throughout our equity portfolio construction process as previously detailed. FI does not integrate a comprehensive formalized ESG process in our fixed income portfolio construction as fixed income represents a small percentage of our overall assets under management .

Fixed income Corporate (securitised) – engagement

☐ We engage with companies on ESG factors via our staff, collaborations or service providers.

☑ We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do not.

Please explain why you do not engage directly and do not require external managers to engage with companies on ESG factors.

FI integrates a comprehensive ESG process throughout our equity portfolio construction process as previously detailed. FI does not integrate a comprehensive formalized ESG process in our fixed income portfolio construction as fixed income represents a small percentage of our overall assets under management .



OO 11 Mandatory Public Gateway General

00 11.1

Select the internally managed asset classes in which you addressed ESG incorporation into your investment decisions and/or your active ownership practices (during the reporting year).

Listed equity

- We address ESG incorporation.
- $\bigcirc$  We do not do ESG incorporation.

Fixed income - SSA

- We address ESG incorporation.
- We do not do ESG incorporation.

Fixed income - corporate (non-financial)

- O We address ESG incorporation.
- We do not do ESG incorporation.

Fixed income - securitised

- We address ESG incorporation.
- We do not do ESG incorporation.

Cash

- We address ESG incorporation.
- We do not do ESG incorporation.

OO 12 Mandatory Public Gateway General

00 12.1

Below are all applicable modules or sections you may report on. Those which are mandatory to report (asset classes representing 10% or more of your AUM) are already ticked and read-only. Those which are voluntary to report on can be opted into by ticking the box.

Core modules

- ☑ Organisational Overview

RI implementation directly or via service providers

Direct - Listed Equity incorporation

☑ Listed Equity incorporation



Direct - Listed Equity active ownership ☑ (Proxy) voting Closing module ☑ Closing module

#### **Peering questions**

**OO LE 01 Mandatory to Report Voluntary to Public Gateway** General **Disclose** 

00 LE 01.1

Provide a breakdown of your internally managed listed equities by passive, active - quantitative (quant), active - fundamental and active - other strategies.

#### Percentage of internally managed listed equities

**Passive** 0 Active - quantitative (quant) 0 Active - fundamental and active - other 100 Total

100%

OO LE 01.2

Fisher Investments Institutional Group offers active fundamental strategies as well as quantitative strategies. As of December 31, 2019, the quantitative strategies have a total of \$5.1 million in assets under management.

**Mandatory to Report Voluntary to OO FI 01 Public Gateway** General **Disclose OO FI 01.1** 

Provide a breakdown of your internally managed fixed income securities by active and passive strategies



Passive			
Active - quantitative (quant)  O  Active - fundamental and active - other  100  Total  100%  Corporate (non- financial)  O  Active - quantitative (quant)  O  Active - fundamental and active - other  100  Total  100%  Securitised  Passive  O  Active - quantitative (quant)  O  Active - fundamental and active - other  100  Active - quantitative (quant)  O  Active - quantitative (quant)  O  Active - quantitative (quant)  O  Active - fundamental and active - other  100  Total	SSA		Passive
Active - fundamental and active - other		0	
Active - fundamental and active - other  100  Total  100%  Corporate (non-financial)  Active - quantitative (quant)  Active - fundamental and active - other  100  Total  100%  Securitised  Passive  Active - quantitative (quant)  O  Active - quantitative (quant)  Total  100%  Active - quantitative (quant)  O  Active - quantitative (quant)  O  Active - quantitative (quant)  O  Total			Active - quantitative (quant)
Total     100%		0	
Total  100%  Corporate (non-financial)  Active - quantitative (quant)  Active - fundamental and active - other  100  Total  100%  Securitised  Passive  O  Active - quantitative (quant)  O  Active - quantitative (quant)  O  Active - quantitative (quant)  Total  Total  Total  Total			Active - fundamental and active - other
Corporate (non- financial)  Passive  O  Active - quantitative (quant)  O  Active - fundamental and active - other  100  Total  100%  Securitised  Passive  O  Active - quantitative (quant)  O  Active - quantitative (quant)  O  Active - fundamental and active - other  100  Total  Total		100	
Corporate (non-financial)  Active - quantitative (quant)  Active - fundamental and active - other  100  Total  100%  Securitised  Passive  0  Active - quantitative (quant)  0  Active - quantitative (quant)  100  Active - quantitative (quant)  100  Total  Total  Total			Total
Corporate (non-financial)  Active - quantitative (quant)  Active - fundamental and active - other  100  Total  100%  Securitised  Passive  0  Active - quantitative (quant)  0  Active - quantitative (quant)  100  Active - quantitative (quant)  100  Total  Total  Total		100%	
Active - quantitative (quant)  Active - fundamental and active - other  100  Total  100%  Securitised  Passive  0  Active - quantitative (quant)  0  Active - quantitative (quant)  100  Total  Total			
Active - quantitative (quant)  Active - fundamental and active - other  100  Total  100%  Securitised  Passive  0  Active - quantitative (quant)  0  Active - quantitative (quant)  100  Total	Corporate (non- financial)		Passive
Active - fundamental and active - other  100  Total  100%  Securitised  Passive 0  Active - quantitative (quant) 0  Active - fundamental and active - other  100  Total	,	0	
Active - fundamental and active - other  100  Total  100%  Securitised  Passive 0  Active - quantitative (quant) 0  Active - fundamental and active - other  100  Total			Active - quantitative (quant)
Total  100%  Securitised  Passive  0  Active - quantitative (quant)  0  Active - fundamental and active - other  100  Total		0	
Total  100%  Securitised  Passive 0  Active - quantitative (quant) 0  Active - fundamental and active - other 100  Total			Active - fundamental and active - other
Securitised  Passive  O  Active - quantitative (quant)  O  Active - fundamental and active - other  100  Total		100	
Securitised  Passive  O  Active - quantitative (quant)  O  Active - fundamental and active - other  100  Total			Total
Active - quantitative (quant)  Active - fundamental and active - other  Total		100%	
Active - quantitative (quant)  Active - fundamental and active - other  Total			
Active - quantitative (quant)  O  Active - fundamental and active - other  100  Total	Securitised		Passive
Active - fundamental and active - other  100  Total		0	
Active - fundamental and active - other  100  Total			Active - quantitative (quant)
Total		0	
Total			Active - fundamental and active - other
		100	
100%			Total
10070		100%	

OO FI 03 Mandatory Public Descriptive General

Update: this indicator has changed from "Mandatory to report, voluntary to disclose" to "Mandatory". Your response to this indicator will be published in the Public Transparency Report. This change is to enable improved analysis and peering.

OO FI 03.1 Indicate the approximate (+/- 5%) breakdown of your SSA investments, by developed markets and emerging markets.



If you are invested in private debt and reporting on ratings is not relevant for you, please indicate below

□ OO FI 03.2 is not applicable as our internally managed fixed income assets are invested only in private debt.



# Fisher Investments

**Reported Information** 

Public version

Strategy and Governance

# PRI disclaimer

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#### **Investment policy**

SG 01 Mandatory Public Core Assessed General

New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 01.1

Indicate if you have an investment policy that covers your responsible investment approach.

Yes

SG 01.2

Indicate the components/types and coverage of your policy.

#### Select all that apply

Policy components/types	Coverage by AUM		
☑ Policy setting out your overall approach	O Applicable policies cover all AUM		
☑ Formalised guidelines on environmental factors	Applicable policies cover a majority of AUM		
	O Applicable policies cover a minority of AUM		
☑ Formalised guidelines on corporate governance factors			
☑ Fiduciary (or equivalent) duties			
☑ Asset class-specific RI guidelines			
☐ Sector specific RI guidelines			
☑ Screening / exclusions policy			
☑ (Proxy) voting policy			
☐ Other, specify (1)			
☐ Other, specify(2)			



SG 01.3 Indicate if the investment policy covers any of the following

☑ Your organisation's definition of ESG and/or responsible investment and it's relation to investments
☑ Your investment objectives that take ESG factors/real economy influence into account
☑ Time horizon of your investment
☑ Governance structure of organisational ESG responsibilities
☑ ESG incorporation approaches
☑ Active ownership approaches
☑ Reporting
☑ Climate change
☑ Understanding and incorporating client / beneficiary sustainability preferences
☐ Other RI considerations, specify (1)
☐ Other RI considerations, specify (2)

SG 01.4

Describe your organisation's investment principles and overall investment strategy, interpretation of fiduciary (or equivalent) duties, and how they consider ESG factors and real economy impact.

Fisher Investments (FI) is committed to protecting the interests of all firm clients and placing their interests first. As a US SEC-registered investment adviser, FI has a fiduciary duty to each and every client of the firm.

FI considers ESG issues throughout our investment and portfolio construction process. The overall responsibility of implementation of the ESG policy rests with FI's Investment Policy Committee (IPC). The IPC determines the materiality of the ESG considerations for countries, industries or individual stocks with the assistance of FI's Capital Markets and Securities Analysts.

ESG issues are among many drivers considered by FI's Capital Markets Analysts and FI's IPC when developing country, sector and thematic preferences. Governmental influence on public companies, environmental legislation, environmental issues, and market reforms impacting private property, labor and human rights are among multiple ESG factors considered our clients.

Our Securities Analysts perform fundamental analysis which involves reviewing and evaluating a range of ESG factors with FI's IPC prior to purchasing a security. The goal is identifying securities that benefit from ESG trends, and avoiding those with underappreciated risks. These factors include, but are not limited to, shareholder concentration, corporate stewardship, environmental opportunities & liabilities, and human or labor rights controversies.

SG 01.5

Provide a brief description of the key elements, any variations or exceptions to your investment policy that covers your responsible investment approach. [Optional]

We believe ESG investors are best served by an investment process that considers both top-down and bottomup factors. We believe integrating ESG analysis at the country, sector and stock levels, consistent with clients' investment goals and ESG policies, maximizes the likelihood of achieving desired performance and improving environmental and social conditions worldwide. The goal of our responsible investing policy is to identify securities benefitting from ESG trends and avoid those with underappreciated risks. Additionally, we seek to satisfy our clients' environmentally and socially responsible mandates without compromising our broader market outlook and themes.

FI also maintains a Responsible Investing Committee is comprised of leadership from our Portfolio Management Group, our Institutional Client Services and Institutional Sales teams. The committee develops and reviews our ESG policies and keeps FI apprised of ESG industry developments. This committee meets regularly with the intent of making FI a market leader in ESG investing through ESG implementation.

O No



SG 01.6 CC Indicate whether your organisation has identified transition and physical climate-related risks and opportunities and factored this into the investment strategies and products, within the organisation's investment time horizon.

Yes

Describe the identified transition and physical climate-related risks and opportunities and how they have been factored into the investment strategies/products.

FI considers both direct and transition risks and opportunities on prospective holdings. While the direct climate-related risks to our organization are limited, FI does consider such risks throughout the investment process. Within portfolios, for example, we review the impact of climate-related legislation and shifting consumer and investor preferences on country, sector, and security decisions. FI assesses the risk of climate change in the portfolio screening process, examining specific climate change sources such as toxic emissions, fossil fuel production, and fossil fuel use. Within ESG portfolios, carbon-related risks are more directly targeted by restricting various coal-fired utilities and mining companies involved in thermal coal extraction. Within Low Carbon portfolios, FI explicitly targets a carbon footprint reduction relative to a benchmark. FI continually reevaluates companies within our ESG portfolios for policy compliance, helping to ensure securities held in our ESG portfolios maintain socially responsible business practices.

 $\bigcirc$  No

SG 01.7 CC

Indicate whether the organisation has assessed the likelihood and impact of these climate risks?

Yes

Describe the associated timescales linked to these risks and opportunities.

Climate-related risks are evaluated based on an assessment of materiality over the next 12-18 months.

○ No

SG 01.8 CC

Indicate whether the organisation publicly supports the TCFD?

Yes

 $\bigcirc$  No

SG 01.9 CC Indicate whether there is an organisation-wide strategy in place to identify and manage material climate-related risks and opportunities.

O Yes

No



Describe how and over what time frame the organisation will implement an organisation-wide strategy that manages climate-related risks and opportunities.

While FI has a Responsible Investments Committee which reviews ESG integration and implementation, we do not currently have a firm wide strategy to identify and manager material climate related risks and opportunities. FI is currently developing proprietary ESG scoring to which we expect to implement in 2020.

	SG 1.10 Indicate the documents and/or communications the organisation uses to publish TCFD disc							
	☐ Public PR	I Climate Transparency Report						
	<ul> <li>□ Annual financial filings</li> <li>□ Regular client reporting</li> <li>□ Member communications</li> <li>□ Other</li> </ul>							
		ntly do not publish TCFD disclosures						
SG 0	2 Mar	ndatory	Public	Core Assessed	PRI 6			
	New selection	options have been added to this in	dicator. Please re	eview your prefilled responses	carefully.			
	SG 02.1	Indicate which of your investment p and an attachment of the document		any) are publicly available. Provi	de a URL			
	☑ Policy set	ting out your overall approach						
		URL/Attachment						
	☑ URL							
		URL						
	https	:://institutional.fisherinvestments.com/e	en-us/process/esa					
	☐ Attac	chment (will be made public)						
		ed guidelines on environmental factors						
		URL/Attachment						
	☑ URL							
	URL							
	https://institutional.fisherinvestments.com/en-us/process/esg							
	☐ Attac	chment (will be made public)						
	☑ Formalised guidelines on social factors							



**URL/Attachment ☑** URL **URL** https://institutional.fisherinvestments.com/en-us/process/esg ☐ Attachment (will be made public) ☑ Formalised guidelines on corporate governance factors **URL/Attachment ☑** URL URL https://institutional.fisherinvestments.com/en-us/process/esg ☐ Attachment (will be made public) ☑ Fiduciary (or equivalent) duties **URL/Attachment ☑** URL **URL** https://institutional.fisherinvestments.com/en-us/process/esg ☐ Attachment (will be made public) ☑ Asset class-specific RI guidelines **URL/Attachment ☑** URL URL https://institutional.fisherinvestments.com/en-us/process/esg ☐ Attachment (will be made public) ☑ Screening / exclusions policy **URL/Attachment ☑** URL



URL https://institutional.fisherinvestments.com/en-us/process/esg ☐ Attachment (will be made public) ☑ Engagement policy **URL/Attachment ☑** URL **URL** https://institutional.fisherinvestments.com/en-us/process/esg ☐ Attachment (will be made public) ☑ (Proxy) voting policy **URL/Attachment** ☐ URL ☑ Attachment (will be made public) Attachment File 1:2019 09 Proxy Voting CV.pdf  $\square$  We do not publicly disclose our investment policy documents Indicate if any of your investment policy components are publicly available. Provide URL and an SG 02.2 attachment of the document. ☑ Your organisation's definition of ESG and/or responsible investment and it's relation to investments **URL/Attachment ☑** URL URL https://institutional.fisherinvestments.com/en-us/process/esg □ Attachment ☑ Your investment objectives that take ESG factors/real economy influence into account **URL/Attachment ☑** URL



URL https://institutional.fisherinvestments.com/en-us/process/esg  $\square$  Attachment  $\ensuremath{\square}$  Time horizon of your investment **URL/Attachment ☑** URL URL https://institutional.fisherinvestments.com/en-us/process/esg ☐ Attachment ☑ Governance structure of organisational ESG responsibilities **URL/Attachment ☑** URL URL https://institutional.fisherinvestments.com/en-us/process/esg □ Attachment ☑ ESG incorporation approaches **URL/Attachment ☑** URL URL https://institutional.fisherinvestments.com/en-us/process/esg  $\square$  Attachment ☑ Active ownership approaches **URL/Attachment** 



**☑** URL

https://institutional.fisherinvestments.com/en-us/process/esg

☐ Attachment

☐ We do not publicly disclose any investment policy components

SG 02.3

Additional information [Optional].

URL

Our ESG Policy and Engagement Policy can be found in the "Resources" section following the link to our website. These policies cover all of the above selections.

SG 03 Mandatory Public Core Assessed General

SG 03.1

Indicate if your organisation has a policy on managing potential conflicts of interest in the investment process.

Yes

SG 03.2

Describe your policy on managing potential conflicts of interest in the investment process.

Rule 204A-1 under the US Investment Advisers Act of 1940 requires FI to establish, maintain and enforce a written code of ethics that requires all access persons to report, and FI to review, their personal securities transactions and holdings.

FI actively seeks to avoid situations involving potential conflicts of interest by closely monitoring business practices and reminding employees of their fiduciary responsibilities both when they join the firm and through



annual compliance training. FI has strict procedures in place to help ensure that its fiduciary responsibility to clients is maintained. All reasonably foreseeable conflicts of interest are disclosed in our Form ADV Part 2A. These documents define the appropriate standards of professional conduct employees are expected to follow as a condition of their employment with the firm by addressing topics including, but not limited to:

- Employee, proprietary and client discretionary trading
- Outside business activities and investments
- · Gifts and gratuities

 $\bigcirc$  No

Objectives and strategies							
G 05 Mandatory Public Gateway/Core Assessed General							
SG 05	5.1	Indicate if and how frequently your investment activities.	organisation sets a	nd reviews objectives for its resp	onsible		
⊚ Qu	arterly	or more frequently					
O Bia	annuall	у					
○ An	nually						
O Le	ss freq	uently than annually					
○ Ad	-hoc ba	asis					
○ It is not set/reviewed							
SG 05	5.2	Additional information. [Optional]					

FI has a Responsible Investing Committee consisting of employees from our Institutional Group and Portfolio Management Group (Investment Policy Committee member, Capital Markets Innovation Team Leader, Securities Analysis Team Leader, and ESG Research Specialists). The Committee meets at least quarterly and is responsible for reviewing, suggesting, and implementing the firm's ESG policies and responsible investment activities.

	Governance and human resources							
SG 0	SG 07		ndatory	Public	Core Assessed	General		
	SG 07	.1	Indicate the internal and/or external they have oversight and/or impleme			ch whether		



	Roles						
☑ Board m	☑ Board members or trustees						
□ Ove	☐ Oversight/accountability for responsible investment						
□ Imp	☐ Implementation of responsible investment						
☑ No	oversight/accountability or implementation responsibility for responsible investment						
	Roles (triggers other options)						
	Select from the below internal roles						
	ef Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO), ment Committee						
V	Oversight/accountability for responsible investment						
V	Implementation of responsible investment						
	No oversight/accountability or implementation responsibility for responsible investment						
☑ Oth	er Chief-level staff or head of department, specify						
Sen	ior Executive VP Institutional Group						
V	Oversight/accountability for responsible investment						
	Implementation of responsible investment						
	No oversight/accountability or implementation responsibility for responsible investment						
✓ Port	folio managers						
V	Oversight/accountability for responsible investment						
V	Implementation of responsible investment						
	No oversight/accountability or implementation responsibility for responsible investment						
☑ Inve	estment analysts						
V	Oversight/accountability for responsible investment						
V	Implementation of responsible investment						
	No oversight/accountability or implementation responsibility for responsible investment						
☑ Dec	icated responsible investment staff						
V	Oversight/accountability for responsible investment						
V	Implementation of responsible investment						
	No oversight/accountability or implementation responsibility for responsible investment						
□ Inve	estor relations						
☑ Oth	☑ Other role, specify (1)						
	Other description (1)						
Clie	nt Guidelines and Assurance team						
	☐ Oversight/accountability for responsible investment						
	✓ Implementation of responsible investment						
	□ No oversight/accountability or implementation responsibility for responsible investment						
	☑ Other role, specify (2)						



Other description (2)
Institutional Portfolio Analytics ESG Team
☐ Oversight/accountability for responsible investment
☑ Implementation of responsible investment
$\hfill \square$ No oversight/accountability or implementation responsibility for responsible investment
☐ External managers or service providers

SG 07.2

For the roles for which you have RI oversight/accountability or implementation responsibilities, indicate how you execute these responsibilities.

#### **Investment Management**

The Investment Policy Committee (IPC) members are portfolio managers of FI and are ultimately responsible for all strategic investment decisions affecting the firm's portfolios including individual security selection and oversight/accountability of ESG/SRI. The members include the founder of the firm, Ken Fisher (Founder and Executive Chairman, Co-Chief Investment Officer), and four others: Jeffery Silk (Vice Chairman, Co-Chief Investment Officer), William Glaser (Executive Vice President of Portfolio Management), Michael Hanson (Senior Vice President of Research) and Aaron Anderson (Senior Vice President of Research). The overall responsibility of implementation and fulfilment of the ESG policy rests with FI's IPC. The IPC determines the materiality of the ESG considerations as they pertain to countries, industries or individual stocks with the assistance of FI's Capital Markets and Securities Analysts. FI has designated one IPC member, Aaron Anderson, to oversee the continuing education on ESG investing and act as a subject matter resource.

FI maintains a large Research Department dedicated to supporting the IPC in its decision-making process. The Capital Markets Research Team is responsible for gathering information used in the analysis of a wide range of economic, political, and sentiment drivers. The IPC uses this information to formulate forecasts and to develop portfolio themes. The Securities Research Team is responsible for the initial analysis and on-going monitoring of securities (including ESG analysis) held in the firm's portfolios. Each analyst covers assigned securities falling within specific sectors. They are then responsible for providing the IPC with security updates as market conditions dictate or at least once per quarter. The Capital Markets Innovation Research Team is tasked with furthering our efforts to develop and evaluate new "capital markets technology" through systematic idea generation and testing in collaboration with the IPC and other parts of the Research Department.

#### Dedicated ESG Subject Matter Analysts

FI has five ESG subject matter experts on the Capital Markets Research and Securities Research teams. These ESG subject matter experts impact the application of ESG considerations in several different areas of our process. The ESG Analysts are responsible for staying on top of current and developing ESG trends, and briefing the IPC when appropriate. Moreover, the ESG subject matter experts works with our ESG data providers to help ensure quality and comprehensive ESG data is available for decision-making, and they monitor the consistent application of ongoing ESG analysis for individual securities. Based on analysis conducted by FI's Research Teams, FI's IPC selects securities.

#### Implementation and Client Guidelines & Assurance (CGA) Teams

After the IPC determines the securities to be purchased or sold in our clients' accounts, FI's Implementation Team generates those orders into Eze Order Management System (Eze OMS). These guidelines are all monitored using our order management system, Eze OMS. The CGA team utilizes MSCI ESG Research to help ensure compliance with our ESG/SRI mandated portfolios. Any orders found to be in violation of any guideline or mandate would be rejected and sent back to the IPC for further review, restarting the process. If the orders prove to be compliant, they are sent to Trading for execution. The Trading Team then executes orders on the open market and the CGA team runs Post-Trade Compliance the following day. Eze OMS furnishes daily exception reports identifying any position potentially violating an account restriction or not falling within the guidelines of the IPC. FI has policies and procedures in place to document, communicate, and resolve these incidents. The client's Relationship Manager would notify the client if the magnitude of the violation is considered material.

Additionally, FI's ESG subject matter resources work with the CGA team to help ensure mechanical screens are applied appropriately and to help identify potential ESG issues with securities using MSCI ESG database tools. The



ESG subject matter experts also work with Portfolio Engineering and Client Operations teams to accommodate client-mandated ESG/SRI restrictions.

	SG 07	7.3	Indicate the number of dedicated responsible investment staff your organisation has.				
			Number				
	8						
SG 0	7 CC		ndatory to Report Voluntary to close	Public	Descriptive	General	
	SG 07	7.5	Indicate the roles in the organisation responsibilities for climate-related		versight, accountability and/c	or management	
			Board members or trustees				
		□ O\	versight/accountability for climate-rela	ated issues			
		□ As	ssessment and management of clima	te-related issu	ues		
		☑ No	responsibility for climate-related iss	ues			
			Chief Executive Officer (CEO) Investment Committee	, Chief Investr	nent Officer (CIO), Chief Risk	COfficer (CRO),	
		☑ O\	versight/accountability for climate-rela	ated issues			
		☑ As	ssessment and management of clima	te-related issu	ues		
		□No	responsibility for climate-related iss	ues			
			Other Chief level steff or board				
			Other Chief-level staff or head	s or departme	nts		
		☑ O\	versight/accountability for climate-rela	ated issues			
		□ As	ssessment and management of clima	te-related issu	les		
	□ No responsibility for climate-related issues  Portfolio managers						
			versight/accountability for climate-rela	ated issues			
			ssessment and management of clima		ues		
			o responsibility for climate-related iss				



	Investment analysts						
✓O	versight/accountability for climate-related issues						
☑ As	ssessment and management of climate-related issues						
□N	o responsibility for climate-related issues						
	Dedicated responsible investment staff						
☑ O	versight/accountability for climate-related issues						
☑ As	ssessment and management of climate-related issues						
□N	o responsibility for climate-related issues						
	Other role, specify (1)						
Client (	Guidelines and Assurance team						
□ 0	versight/accountability for climate-related issues						
☑ As	ssessment and management of climate-related issues						
□N	o responsibility for climate-related issues						
	Other role, specify (2)						
Instituti	onal Portfolio Analytics ESG Team						
☐ Oversight/accountability for climate-related issues							
☑ As	☑ Assessment and management of climate-related issues						
□N	o responsibility for climate-related issues						
G 07.7	For management-level roles that assess and manage climate-related issues, provide further information on the structure and processes involved.						

Supported by FI's Research Analysts, our two Co-CIOs, as well as the rest of the Investment Policy Committee, are responsible for determining the materiality of ESG considerations, including climate-related issues, as they pertain to

Further, to meet and exceed clients' ESG demands, we are committed to continually improving our ESG capabilities. For example, one of our IPC members is currently on the Principles of Responsible Investing (PRI)'s Working Group, which is committed to examining the Sustainable Development Goals in Active Ownership. We also have a Responsible Investments Committee that meets regularly to develop and review our ESG policies to move FI forward with ESG.

	Promoting responsible investment							
SG 09 Mandatory		ndatory	Public	Core Assessed	PRI 4,5			
SG 09.1 Select the collaborative organisation and/or initiatives of which your organisation is a membe which it participated during the reporting year, and the role you played.						s a member or in		

Select all that apply

countries, industries or individual stocks.



Your organisation's role in the initiative during the reporting period (see definitions)				
□ Basic				
✓ Moderate				
□ Advanced				
☐ Asian Corporate Governance Association				
☐ Australian Council of Superannuation Investors				
□ AVCA: Sustainability Committee				
☐ France Invest – La Commission ESG				
☐ BVCA – Responsible Investment Advisory Board				
☑ CDP Climate Change				
Your organisation's role in the initiative during the reporting period (see definitions)				
☑ Basic				
☐ Moderate				
☐ Advanced				
☑ CDP Forests				
Your organisation's role in the initiative during the reporting period (see definitions)				
☑ Basic				
☐ Moderate				
☐ Advanced				
☑ CDP Water				
Your organisation's role in the initiative during the reporting period (see definitions)				
☑ Basic				
☐ Moderate				
☐ Advanced				
☐ CFA Institute Centre for Financial Market Integrity				
☑ Climate Action 100+				

 $\ \ \square$  Principles for Responsible Investment



		Your organisation's role in the initiative during the reporting period (see definitions)				
	□ Basic					
	☐ Moderate					
	☑ Advanced					
	Code for Resp	ponsible Investment in SA (CRISA)				
	Council of Ins	titutional Investors (CII)				
	Eumedion					
	Extractive Ind	ustries Transparency Initiative (EITI)				
	ESG Researc	h Australia				
	Invest Europe	Responsible Investment Roundtable				
	Global Investo	ors Governance Network (GIGN)				
	Global Impact	Investing Network (GIIN)				
	Global Real E	state Sustainability Benchmark (GRESB)				
☐ Green Bond Principles						
☐ HKVCA: ESG Committee						
	Institutional In	vestors Group on Climate Change (IIGCC)				
	Interfaith Cent	ter on Corporate Responsibility (ICCR)				
	International (	Corporate Governance Network (ICGN)				
	Investor Grou	p on Climate Change, Australia/New Zealand (IGCC)				
☐ International Integrated Reporting Council (IIRC)						
☐ Investor Network on Climate Risk (INCR)/CERES						
□ Local Authority Pension Fund Forum						
☐ Principles for Financial Action in the 21st Century						
☐ Principles for Sustainable Insurance						
☐ Regional or National Social Investment Forums (e.g. UKSIF, Eurosif, ASRIA, RIAA), specify						
☐ Responsible Finance Principles in Inclusive Finance						
☐ Shareholder Association for Research and Education (Share)						
☐ United Nations Environmental Program Finance Initiative (UNEP FI)						
☑ United Nations Global Compact						
		Your organisation's role in the initiative during the reporting period (see definitions)				
☑ Basic						
	☐ Moderate					
	☐ Advan	ced				
☑ Other collaborative organisation/initiative, specify						
	Green Summit 2019, University of Liechtenstein					



<ul> <li>☑ Basic</li></ul>	
□ Advanced  ☑ Other collaborative organisation/initiative, specify  Responsible Investor Conferences in London and Tokyo  Your organisation's role in the initiative during the reporting year (see definitions)  ☑ Basic □ Moderate □ Advanced  ☑ Other collaborative organisation/initiative, specify  Responsible Investing Conference Australia  Your organisation's role in the initiative during the reporting year (see definitions)  ☑ Basic □ Moderate □ Advanced	
✓ Other collaborative organisation/initiative, specify Responsible Investor Conferences in London and Tokyo Your organisation's role in the initiative during the reporting year (see definitions) ✓ Basic ✓ Moderate ✓ Advanced ✓ Other collaborative organisation/initiative, specify Responsible Investing Conference Australia Your organisation's role in the initiative during the reporting year (see definitions) ✓ Basic ✓ Moderate ✓ Moderate ✓ Advanced	
Responsible Investor Conferences in London and Tokyo  Your organisation's role in the initiative during the reporting year (see definitions)  Basic  Moderate Advanced  Other collaborative organisation/initiative, specify Responsible Investing Conference Australia  Your organisation's role in the initiative during the reporting year (see definitions)  Basic  Moderate Advanced	
Your organisation's role in the initiative during the reporting year (see definitions)  ☐ Basic ☐ Moderate ☐ Advanced ☐ Other collaborative organisation/initiative, specify Responsible Investing Conference Australia  Your organisation's role in the initiative during the reporting year (see definitions) ☐ Basic ☐ Moderate ☐ Advanced	
<ul> <li>☑ Basic</li> <li>☐ Moderate</li> <li>☐ Advanced</li> <li>☑ Other collaborative organisation/initiative, specify</li> <li>Responsible Investing Conference Australia</li> <li>Your organisation's role in the initiative during the reporting year (see definitions)</li> <li>☑ Basic</li> <li>☐ Moderate</li> <li>☐ Advanced</li> </ul>	
<ul> <li>☑ Basic</li> <li>☐ Moderate</li> <li>☐ Advanced</li> <li>☑ Other collaborative organisation/initiative, specify</li> <li>Responsible Investing Conference Australia</li> <li>Your organisation's role in the initiative during the reporting year (see definitions)</li> <li>☑ Basic</li> <li>☐ Moderate</li> <li>☐ Advanced</li> </ul>	
<ul> <li>☐ Moderate</li> <li>☐ Advanced</li> <li>☑ Other collaborative organisation/initiative, specify</li> <li>Responsible Investing Conference Australia</li> <li>Your organisation's role in the initiative during the reporting year (see definitions)</li> <li>☑ Basic</li> <li>☐ Moderate</li> <li>☐ Advanced</li> </ul>	
□ Advanced  ☑ Other collaborative organisation/initiative, specify Responsible Investing Conference Australia  Your organisation's role in the initiative during the reporting year (see definitions)  ☑ Basic □ Moderate □ Advanced	
<ul> <li>✓ Other collaborative organisation/initiative, specify</li> <li>Responsible Investing Conference Australia</li> <li>Your organisation's role in the initiative during the reporting year (see definitions)</li> <li>✓ Basic</li> <li>☐ Moderate</li> <li>☐ Advanced</li> </ul>	
Responsible Investing Conference Australia  Your organisation's role in the initiative during the reporting year (see definitions)  Basic  Moderate  Advanced	
Your organisation's role in the initiative during the reporting year (see definitions)  ☑ Basic ☐ Moderate ☐ Advanced	
☑ Basic □ Moderate □ Advanced	
☑ Basic □ Moderate □ Advanced	
☐ Moderate ☐ Advanced	
□ Advanced	
☐ Other collaborative organisation/initiative, specify	
Mandatory Public Core Assessed	PRI
SG 10.1 Indicate if your organisation promotes responsible investment, independently of collabo	orative
initiatives.	
Indicate the actions your organisation has taken to promote responsible investmen	
independently of collaborative initiatives. Provide a description of your role in contribution the objectives of the selected action and the typical frequency of your	ibuting
participation/contribution.	
☑ Provided or supported education or training programmes (this includes peer to peer RI support	
education or training may be for clients, investment managers, actuaries, broker/dealers, investm consultants, legal advisers etc.)	
concentanto, logal daviorio cio.	nent
	nent

Provided analyses to clients relating to ESG and created ad-hoc educational pieces.



	Frequency of contribution		
Quarterly or more frequently			
○ Biannua			
○ Annuall	y		
O Less fre	equently than annually		
O Ad hoc			
Other			
☐ Provided fina	ancial support for academic or industry research on responsible investment		
☐ Provided inp	ut and/or collaborated with academia on RI related work		
☐ Encouraged industry	better transparency and disclosure of responsible investment practices across the investment		
☑ Spoke public	ely at events and conferences to promote responsible investment		
	Description		
Our ESG Pro	ogram Manager attended and spoke at responsible investment conferences.		
	Frequency of contribution		
O Quarter	ly or more frequently		
○ Biannua	ally		
O Annuall	у		
O Less fre	equently than annually		
<ul><li>Ad hoc</li></ul>			
Other			
☑ Wrote and p	ublished in-house research papers on responsible investment		
	Description		
We produce	and publish whitepapers that can be distributed to clients and prospective clients.		
	Frequency of contribution		
O Quarter	ly or more frequently		
O Biannua	ally		
<ul><li>Annuall</li></ul>	y		
O Less fre	equently than annually		
<ul><li>Ad hoc</li></ul>			
Other			
☑ Encouraged	the adoption of the PRI		

Description

Our publicly available ESG policy specifies that we encourage other asset managers to adopt the PRI and provides a link to instructions on how to become a signatory. Further, we discussed the possibility of adopting the PRI with select clients, where appropriate.



		Frequency of contribution			
	○ Quarterl	ly or more frequently			
	O Biannua	ally			
	<ul><li>Annually</li></ul>	У			
	O Less fre	quently than annually			
	<ul><li>Ad hoc</li></ul>				
	Other				
1	☐ Responded to	o RI related consultations by	non-governmental	organisations (OECD, FSB etc.)	
I	☐ Wrote and pu	ublished articles on responsib	ole investment in the	e media	
1	☑ A member of	PRI advisory committees/ wo	orking groups, spec	rify	
		I			
		Description			
	Member of S	ustainable Development Goa	ls In Active Owners	hip Working Group	
		Frequency of contribution			
	○ Quarterl	ly or more frequently			
	O Biannua	ally			
	<ul><li>Annually</li></ul>	у			
	O Less fre	quently than annually			
	O Ad hoc				
	○ Other				
		d of, or officially advising, other	er RI organisations	(e.g. local SIFs)	
	☐ Other, specify		Ü	,	
○ No		,			
Outs	ourcing to fic	duciary managers and in	vestment consu	Itants	
SG 12	Mandatory		Public	Core Assessed	PRI 4
	,				
New se	lection options	s have been added to this in	ndicator. Please re	eview your prefilled responses	carefully.
SG 12	2.1 Indica	te whether your organisation	uses investment co	onsultants.	
□Ye	s, we use inves	tment consultants			
	,	investment consultants.			
_ 110	, 110 40 1101 400	invocation concuration			
ESG	issues in ass	set allocation			
SG 12.	Mandatory		Public	Doscriptivo	DDI4
SG 13	Mandatory		Public	Descriptive	PRI 1



SG 13.1

Indicate whether the organisation carries out scenario analysis and/or modelling, and if it does, provide a description of the scenario analysis (by asset class, sector, strategic asset allocation, etc.).

	Describe			
	s a variety of possible outcomes. Any and sectors are continuously analyze		rs that may lead to over/underwe	ights of
☐ Yes, in or	der to assess future climate-related ri	sks and opportuniti	es	
□ No, our o	rganisation does not currently carry or	ut scenario analysis	and/or modelling	
SG 13.2	Indicate if your organisation consid assets between sectors or geograp		strategic asset allocation and/or a	Illocation of
	We do the following			
☐ Allocat	ion between asset classes			
□ Determ	nining fixed income duration			
	ion of assets between geographic ma	rkets		
	weightings			
☐ Other,				
	not consider ESG issues in strategic	asset allocation		
	· ·			
	ndatory to Report Voluntary to	Public	Additional Assessed	PRI 1
Dis	close			
				111 60
SG 14.1	Some investment risks and opportufollowing are considered.	unities arise as a re	sult of long term trends. Indicate	which of the
☑ Changing	demographics			
☑ Climate c	hange			
	scarcity			
	gical developments			
☐ Other, sp	ecify(1)			
☐ Other, sp	ecify(2)			
☐ None of the	he above			
SG 14.2	Indicate which of the following active opportunity	vities you have unde	ertaken to respond to climate cha	inge risk and
✓ Establish	ed a climate change sensitive or clima	ate change integrate	ed asset allocation strategy	

Specify the AUM invested in low carbon and climate resilient portfolios, funds, strategies or asset classes.



 $\ensuremath{\square}$  Targeted low carbon or climate resilient investments

	trillions	billions	millions	thousands	hundreds
Total AUM			219	210	000
Currency	USD				
Assets in USD			219	210	000

Specify the framework or taxonomy used.

FI applies the following low carbon and climate resilient criteria to some of our strategies:

- FI targets 50% of the weighted average carbon intensity of the benchmark.
- FI prohibits the purchase ofthe worst 20% of companies in the benchmark by carbon intensity
- FI restricts coal mining companies that derive 30 percent or more of their income from extraction of thermal coal, and power companies that base 30 percent or more of production on thermal coal.

☐ Phase out your investments in your fossil fuel holdings					
$\ensuremath{ riangledown}$ Reduced portfolio exposure to emissions intensive or fossil fuel holdings					
☑ Used emissions data or analysis to inform investment decision making					
☑ Sought climate change integration by companies					
☐ Sought climate supportive policy from governments					
☐ Other, specify					
☐ None of the above					
SG 14.3 Indicate which of the following tools the organisation uses to manage climate-related risks and opportunities.					
☑ Scenario analysis					
☑ Disclosures on emissions risks to clients/trustees/management/beneficiaries					
☑ Climate-related targets					
☑ Encouraging internal and/or external portfolio managers to monitor emissions risks					
$\hfill\square$ Emissions-risk monitoring and reporting are formalised into contracts when appointing managers					
☑ Weighted average carbon intensity					
☑ Carbon footprint (scope 1 and 2)					
☑ Portfolio carbon footprint					
☑ Total carbon emissions					
☑ Carbon intensity					
☑ Exposure to carbon-related assets					
☑ Other emissions metrics					
☐ Other, specify					



SG 14.4

If you selected disclosure on emissions risks, list any specific climate related disclosure tools or frameworks that you used.

Fisher Investments (FI) provides carbon reporting and extending environmental reporting upon request.

SG 14 CC	CC Voluntary F		Public		General
SG 1 CC	4.6	Provide further details on the key m	netric(s) used to as:	sess climate-related risks and opp	portunities.



Metric Type	Coverage	Purpose	Metric Unit	Metric Methodology
Climate- related targets	☐ All assets ☐ Majority of assets ☐ Minority of assets			
Weighted average carbon intensity	☐ All assets ☐ Majority of assets ☑ Minority of assets	Monitoring	tons CO2e/\$M Sales	Data provided by MSCI ESG Research
Carbon footprint (scope 1 and 2)	☐ All assets ☐ Majority of assets ☐ Minority of assets			
Portfolio carbon footprint	☐ All assets ☐ Majority of assets ☑ Minority of assets	Inform Investment Decisions	tons CO2e/\$M Sales	Data provided by MSCI ESG Research
Total carbon emissions	☐ All assets ☐ Majority of assets ☐ Minority of assets			
Carbon intensity	☐ All assets ☐ Majority of assets ☑ Minority of assets	Monitoring	tons CO2e/\$M Sales	Scope 1 Emissions: Those from sources owned or controlled by the company, typically direct combustion of fuel as in a furnace or vehicle.  Scope 2 Emissions Those caused by the generation of electricity purchased by the company.  Scope 3 Emissions Includes an array of indirect emissions resulting from activities such as business travel, distribution of products by third parties, and downstream use of a company's products  Fossil Fuel Reserves Fossil reserves are defined as proved and probable reserves for coal and proved reserves for oil and natural gas. Evidence of owning reserves includes companies providing the exact volume of reserves, and companies making a statement about their



			ownership of reserve.
Exposure to carbon-related assets	☐ All assets ☐ Majority of assets ☐ Minority of assets		
Other emissions metrics	☐ All assets ☐ Majority of assets ☐ Minority of assets		

SG 14.7 CC

Describe in further detail the key targets.

Targettype	Baseline year	Target year	Description	Attachments
☐ Absolute target ☐ Intensity target				
☐ Absolute target ☐ Intensity target				
☐ Absolute target ☐ Intensity target				
☐ Absolute target☐ Intensity target				
☐ Absolute target☐ Intensity target☐				

SG 14.8 CC Indicate whether climate-related risks are integrated into overall risk management and explain the risk management processes used for identifying, assessing and managing climate-related risks.

Processes for climate-related risks are integrated into overall risk management



#### Please describe

Risk management analysis is performed on an ongoing basis through periodic and ad hoc analyses, with regular reporting to the Investment Policy Committee. The Capital Markets Innovation (CMI) team conducts monthly forward-looking analyses of expected impact from portfolio country, sector and style characteristics and evaluates portfolio sensitivity to macro exposures such as interest rates, commodity prices and currencies. The CMI team also produces ad hoc pre- and post-trade analyses to identify potential impacts of tactical or strategic changes on portfolio exposures, cross correlation of securities, liquidity and ownership levels. On a prescriptive basis, risk management helps the IPC determine areas of focus for additional analysis and scrutiny, potentially guiding portfolio changes at both macro and stock-specific levels. Short and medium term risks are assessed on an ongoing basis by the Securities and Capital Markets teams.

O Processes for climate-related risks are not integrated into overall risk management

SG 14.9 CC Indicate whether your organisation, and/or external investment manager or service providers acting on your behalf, undertake active ownership activities to encourage TCFD adoption.

- O Yes
- O No, we do not undertake active ownership activities.
- No, we do not undertake active ownership activities to encourage TCFD adoption.

SG 15	SG 15 Mandatory to Report Voluntary Disclose			Public	Descriptive	PRI 1
	SG 15	.1	Indicate if your organisation allocate environmental and social themed		manages, funds based on	specific
	Yes	5				
	S	G 15.2	Indicate the percentage of yo	our total AUM inv	ested in environmental and	social themed areas.
			%			
	1		'			
	S	G 15.3	Specify which thematic area( particular asset class and pro			our AUM in the



	Area						
□ Energy e	fficiency / Clean technology						
Renewable energy							
□ Green bι	uildings						
□ Sustaina	ble forestry						
□ Sustaina	ble agriculture						
☐ Microfina	ince						
☐ SME fina	incing						
□ Social er	sterprise / community investing						
☐ Affordab	e housing						
☐ Educatio	n						
☐ Global h	ealth						
□ Water							
Other are	ea, specify						
Assets in goals.	vested in listed equity in strategies broadly aligned with the UN sustainable Development						
goalo.							
	Asset class invested						
✓ List	ed equity						
	Percentage of AUM (+/-5%) per asset class invested in the area						
1							
☐ Fixe	ed income - SSA						
☐ Fixe	ed income - Corporate (financial)						
☐ Fixed income - Corporate (non-financial)							
☐ Fixe	ed income - Securitised						
□ Cas	h						
	Brief description and measures of investment						

FI impact strategies aim to select securities that capitalize on the probability of achieving excess returns, while simultaneously investing in firms committed to making positive social or environmental impact. FI seeks firms whose products and services are consistent with the UN Sustainable Development Goals (SDGs), chosen for to their alignment with our own culture, and their overall positive impact and measurability in listed equities. FI then uses these SDGs as a framework for quantifying impact. The Sustainable Impact Targets are as follows:

- Long term goal of twice the exposure to sustainable impact revenue relative to the benchmark
- Focus on companies positive aligned with the SDGs with a particular emphasis on SDGs 3, 5, 6, 7, 8, 9, 12, 13

Additionally FI's impact portfolios use the below carbon reduction targets:

- 50% carbon intensity reduction compared to the benchmark
- Prohibits purchase of worst 20% of companies in the benchmark by carbon intensity



Finally, FI's impact portfolios use the following portfolio ESG Score targets (using MSCI ESG Research and scoring).

- Target portfolio average ESG rating of one point above the benchmark
- Restrict purchasing CCC rated firms

 $\bigcirc$  No

Com	munio	cation			
SG 19	Mai	ndatory	Public	Core Assessed	PRI 2, 6
SG 19	0.1			es asset class specific informa neficiaries and the public, and p	
		Listed equity - Incorpora	ation		
		Do you disclose?			
	○ We	do not proactively disclose it	to the public and/or client	ts/beneficiaries	
1	○ We	disclose to clients/beneficiari	es only.		
	• We	disclose it publicly			
		The information d	lisclosed to clients/benefic	ciaries is the same	
	•	Yes			
	0	No			



Disclosure to public and URL
Disclosure to public and URL
Broad approach to ESG incorporation      Detailed explanation of ESC incorporation strategy used
Detailed explanation of ESG incorporation strategy used
Frequency
☑ Quarterly or more frequently
□ Biannually
□ Annually
☐ Less frequently than annually
☐ Ad-hoc/when requested
URL https://institutional.fisherinvestments.com/en-us/process/esg
intps://institutional.nsneinvestments.com/en-us/process/esg
URL
https://institutional.fisherinvestments.com/en-us/process/esg
Listed equity - Engagement
Do you disclose?
O We do not disclose to either clients/beneficiaries or the public.
<ul> <li>We disclose to clients/beneficiaries only.</li> </ul>
We disclose to the public
The information disclosed to clients/beneficiaries is the same



○ Yes● No

Disclosure to public and URL	Disclosure to clients/beneficiaries
Disclosure to public and URL	Disclosure to clients/beneficiaries
Details on the overall engagement strategy  ☑ Details on the selection of engagement cases and definition of objectives of the selections, priorities and specific goals  ☑ Number of engagements undertaken  ☑ Breakdown of engagements by type/topic  ☑ Breakdown of engagements by region  ☑ An assessment of the current status of the progress achieved and outcomes against defined objectives  ☐ Examples of engagement cases  ☑ Details on eventual escalation strategy taken after the initial dialogue has been unsuccessful (i.e. filling resolutions, issuing a statement, voting against management, divestment etc.)  ☑ Details on whether the provided information has been externally assured  ☑ Outcomes that have been achieved from the engagement  ☐ Other information	Disclosure to clients/beneficiaries  ☑ Details on the overall engagement strategy ☑ Details on the selection of engagement cases and definition of objectives of the selections, priorities and specific goals ☑ Number of engagements undertaken ☑ Breakdown of engagements by type/topic ☑ Breakdown of engagements by region ☑ An assessment of the current status of the progress achieved and outcomes against defined objectives ☑ Examples of engagement cases ☑ Details on eventual escalation strategy taken after the initial dialogue has been unsuccessful (i.e. filing resolutions, issuing a statement, voting against management, divestment etc.) ☑ Details on whether the provided information has been externally assured ☑ Outcomes that have been achieved from the engagement ☑ Other information Customized engagement reporting relevant
Frequency	to the client portfolio.
☐ Quarterly or more frequently ☐ Biannually ☐ Annually ☐ Less frequently than annually ☐ Ad-hoc/when requested	☐ Quarterly or more frequently ☐ Biannually ☐ Annually ☐ Less frequently than annually ☐ Ad-hoc/when requested
URL https://institutional.fisherinvestments.com/en-us/process/esg  URL https://institutional.fisherinvestments.com/en-us/process/esg	



### Listed equity – (Proxy) Voting

### Do you disclose?

- $\bigcirc$  We do not disclose to either clients/beneficiaries or the public.
- $\ensuremath{\bigcirc}$  We disclose to clients/beneficiaries only.
- We disclose to the public

The information disclosed to clients/beneficiaries is the same

○ Yes

No

Disclosure to public and URL	Disclosure to clients/beneficiaries	
Disclosure to public and URL	Disclosure to clients/beneficiaries	
O Disclose all voting decisions	Disclose all voting decisions	
Disclose some voting decisions	O Disclose some voting decisions	
Only disclose abstentions and votes against management	Only disclose abstentions and votes against management	
Frequency	Frequency	
☐ Quarterly or more frequently	☐ Quarterly or more frequently	
☑ Biannually	☐ Biannually	
☐ Annually	☐ Annually	
☐ Less frequently than annually	☐ Less frequently than annually	
☐ Ad hoc/when requested	☑ Ad hoc/when requested	
URL  https://institutional.fisherinvestments.com/en-us/process/esg		
URL  https://institutional.fisherinvestments.com/en-us/process/esg		



# Fisher Investments

**Reported Information** 

Public version

**Direct - Listed Equity Incorporation** 

# PRI disclaimer

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## ESG incorporation in actively managed listed equities

Implementa	ation processes			
01 Man	datory	Public	Gateway	PRI 1
LEI 01.1	Indicate which ESG incorporate actively managed listed equition strategy or combination of strategy	es; and the break		
□ Sc	rporation strategy (select all that reening alone (i.e., not combined we ematic alone (i.e., not combined we egration alone (i.e., not combined	vith any other stra	tegies)	
	f active listed equity to which the plied — you may estimate +/-	80		
☑ Sc	reening and integration strategies			
_	f active listed equity to which the plied — you may estimate +/-	19		
✓ The	ematic and integration strategies			
-	f active listed equity to which the plied — you may estimate +/-	%		
	reening and thematic strategies			
	three strategies combined do not apply incorporation strates	gies		
	Total actively managed listed	d equities		

100%



LEI 01.2

Describe your organisation's approach to ESG incorporation and the reasons for choosing the particular strategy/strategies.

Fisher Investments (FI) evaluates ESG factors at multiple stages in our top-down investment and portfolio construction process. While all of our strategies incorporate ESG factors to some extent, we also offer dedicated ESG strategies with further mechanical ESG screens, as well as Impact strategies.

ESG issues are among many drivers considered by our Capital Markets Analysts and the Investment Policy Committee (IPC) when developing country, sector and thematic preferences. Governmental influence on public companies, environmental legislation, environmental issues, and market reforms impacting private property, labor and human rights are among multiple ESG factors considered for all of our clients when deciding our country and sector/industry allocations and shaping an initial prospect list of portfolio positions.

At our client's discretion, we are able to refine this prospect list further by applying our proprietary mechanical ESG screens or a client-provided ESG/SRI screens to the list of prospective securities. Our mechanical screening process leverages MSCI ESG Research capabilities to identify and remove portfolio candidates involved in business activities deemed inconsistent with Fisher Investments', or a client mandated, ESG/SRI policy.

Securities Analysts perform fundamental research on the prospect list to identify the securities with strategic attributes most consistent with our top-down views, at relatively attractive valuations. The fundamental research process involves reviewing and evaluating a range of ESG factors with the IPC prior to purchasing a security. These factors include, but are not limited to, shareholder concentration, corporate stewardship, environmental liabilities and unforeseen human or labor rights controversies among many others. In situations where we believe ESG issues violate a client mandated ESG/SRI policy or present an inordinate risk to a company's operational or financial performance, or if we believe they present undue headline risk to share price performance, the IPC would typically choose not to invest in that company.

LEI 01.3

If assets are managed using a combination of ESG incorporation strategies, briefly describe how these combinations are used. [Optional]

FI also maintains Impact strategies which use a combination of screening and thematic investing. While the impact strategies also implement our negative screens, FI's Impact equity strategies aim to select securities making a measurable positive social or environmental impact, simultaneously seeking to achieve excess returns. Securities with positive impact revenue are given preference among a broader set of prospective companies aligned with our top-down investment and sustainability themes. By aligning securities thematically and selecting securities with positive social & environmental impact, we seek to optimize portfolios to produce a positive impact within the constraint of our excess return objective.

(A) In	(A) implementation: Screening					
.EI 04	Mandatory	Public	Descriptive	PRI 1		

**LEI 04.1** 

Indicate and describe the type of screening you apply to your internally managed active listed equities.

#### Type of screening

✓ Negative/exclusionary screening

Screened by



	☑ Product
	☑ Activity
	☑ Sector
	☑ Country/geographic region
	☑ Environmental and social practices and performance
	☑ Corporate governance
	Description
	We are able to refine our prospect list by applying our proprietary mechanical ESG screens or a client-provided ESG/SRI screen to the list of prospective securities. Our mechanical screening process leverages MSCI ESG research capabilities to identify and remove portfolio candidates involved in business activities deemed inconsistent with Fisher Investments', or a client-provided, ESG/SRI policy.
	Some examples of potential mechanical screens applied to prospect lists include, but are not limited to: adult entertainment, alcohol, gambling, tobacco, child labor controversy, biological/chemical weapons, depleted uranium, cluster munitions, civilian firearms, etc.
$\checkmark$	Positive/best-in-class screening
	Screened by
	□ Product
	□ Activity
	☑ Sector
	☑ Country/geographic region
	☑ Environmental and social practices and performance
	☑ Corporate governance
	Description
	As mentioned above, our top-down investment process considers ESG issues among many other drivers to develop country, sector/industry preferences. Based on our research, we allocate country and sector/industry weights.
$\checkmark$	Norms-based screening
	Screened by
	☑ UN Global Compact Principles
	☐ The UN Guiding Principles on Business and Human Rights
	☑ International Labour Organization Conventions
	☐ United Nations Convention Against Corruption
	☐ OECD Guidelines for Multinational Enterprises
	☑ Other, specify



Universal Declaration of Human Rights

Description

Our ESG Funds restrict securities from the mentioned norms-based screens along with a combination of other screens.

**LEI 04.2** 

Describe how you notify clients and/or beneficiaries when changes are made to your screening criteria.

For separate account clients, guidelines and screening criteria are normally client mandated. FI works with clients to help define their SRI goals and guidelines.

FI's dedicated ESG strategies and fund screening criteria were established from a combination of the following:

- 1. Routine institutional client service interactions.
- 2. Surveys conducted for institutional investors, ESG data providers, and government organizations to determine a significant list of ESG screens that ought to be included in the firm's ESG strategies.

These criteria are reviewed on an on-going basis with client dialogues. FI may discuss changing screens within their dedicated ESG strategies on a rolling basis. When the changes are made, dedicated client service relationship managers notify clients.

05	Mandato	ory	Public	Core Assessed	PRI 1	
	LEI 05.1	Indicate which processes your analysis.	organisation uses	to ensure ESG screening is base	d on robust	
		ensive ESG research is undertak	en or sourced to de	etermine companies' activities an	d products.	
		☐ Companies are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies.				
		research and data used to identify staff, the internal audit function or		excluded/included is subject to in	ternal audit	
	☑ Third-part	ty ESG ratings are updated regul	arly to ensure that	portfolio holdings comply with fun	d policies.	
		latforms blocking / restricting flag	ged securities on t	he black list.		
		✓ A committee, body or similar with representatives independent of the individuals who conduct company research reviews some or all screening decisions.				
	☑ A periodice	☑ A periodic review of internal research is carried out.				
	☑ Review a	☑ Review and evaluation of external research providers.				
	☐ Other; sp	ecify				
	☐ None of the	he above				
	LEI 05.2	Indicate the proportion of your comprehensive ESG research		isted equity portfolio that is subjectoreening strategy.	ct to	
	○ <10%					
	○ 10-50%					
	○ 51-90%					
	>90%					



	LEI 05.3	Indicate how frequently third	party ESG ratings	are updated for screening purposes	S.
•	<ul><li>Quarterly</li></ul>	or more frequently			
	O Bi-Annua	ally			
	<ul><li>Annually</li></ul>				
	O Less fred	quently than annually			
	LEI 05.4	Indicate how frequently you r	review internal res	earch that builds your ESG screens.	
	<ul><li>Quarterly</li></ul>	or more frequently			
	O Bi-Annua	ally			
	O Annually				
	O Less free	quently than annually			
7	Mandat	· I	Public pility thematic fund	Descriptive s or mandates your organisation ma	PRI 1 anages.
		nentally themed funds			
	-	hemed funds			
		tion of themes			
		ation: Integration of ESG f	actors		
(C)	) Implement	ation: integration of 200 is			
	) Implement Mandat		Public	Core Assessed	PRI 1
(C)				Core Assessed	PRI 1

ESG issues	Proportion impacted by analysis	
Environmental		
	Environmental	
	O <10%	
	O 10-50%	
	O 51-90%	
	>90%	
Social		
	Social	
	○ <10%	
	○ 10-50%	
	○ 51-90%	
	>90%	
Corporate		
Governance	Corporate Governance	
	O <10%	
	O 10-50%	
	○ 51-90%	
	● >90%	

LEI 09	Mandato	ory	Public	Core Assessed	PRI 1
	LEI 09.1	Indicate which processes your analysis.	organisation uses	to ensure ESG integration is base	ed on robust
		ensive ESG research is undertak	cen or sourced to de	etermine companies' activities an	d products
	☑ Companies are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies				
	☑ Third-party ESG ratings are updated regularly				
	☑ A periodice	☑ A periodic review of the internal research is carried out			
	$\ensuremath{\square}$ Structured, regular ESG specific meetings between responsible investment staff and the fund manager or within the investments team				
	☑ ESG risk profile of a portfolio against benchmark				
	☑ Analysis of the impact of ESG factors on investment risk and return performance				
	☐ Other; specify				
	□ None of t	he above			



LEI 09.2	Indicate the proportion of your actively managed listed equity portfolio that is subject to comprehensive ESG research as part your integration strategy.
○ <10%	
O 10-50%	
○ 51-90%	
<b>⊚</b> >90%	
LEI 09.3	Indicate how frequently third party ESG ratings that inform your ESG integration strategy are updated.
<ul><li>Quarterly</li></ul>	or more frequently
O Bi-Annua	lly
O Annually	
O Less freq	uently than annually
LEI 09.4	Indicate how frequently you review internal research that builds your ESG integration strategy.
	Indicate how frequently you review internal research that builds your ESG integration strategy.  or more frequently
	or more frequently
<ul><li>Quarterly</li></ul>	or more frequently
<ul><li>Quarterly</li><li>Bi-Annua</li><li>Annually</li></ul>	or more frequently
<ul><li>Quarterly</li><li>Bi-Annua</li><li>Annually</li></ul>	or more frequently
<ul><li>Quarterly</li><li>Bi-Annua</li><li>Annually</li></ul>	or more frequently
<ul><li>Quarterly</li><li>Bi-Annua</li><li>Annually</li><li>Less freq</li></ul> LEI 09.5	or more frequently lly uently than annually
<ul> <li>Quarterly</li> <li>Bi-Annua</li> <li>Annually</li> <li>Less freq</li> </ul> LEI 09.5 <ul> <li>ESG info</li> <li>ESG info</li> </ul>	or more frequently lly uently than annually  Describe how ESG information is held and used by your portfolio managers.
<ul> <li>Quarterly</li> <li>Bi-Annua</li> <li>Annually</li> <li>Less freq</li> </ul> LEI 09.5 <ul> <li>ESG info</li> <li>industry/sec</li> </ul>	or more frequently  lly  uently than annually  Describe how ESG information is held and used by your portfolio managers.  rmation is held within centralised databases or tools, and it is accessible by all relevant staff rmation or analysis is a standard section or aspect of all company research notes or tor analysis generated by investment staff ic records are kept that capture how ESG information and research were incorporated into
<ul> <li>Quarterly</li> <li>Bi-Annua</li> <li>Annually</li> <li>Less freq</li> </ul> LEI 09.5 <ul> <li>ESG info</li> <li>ESG info</li> <li>industry/sec</li> <li>Systematic</li> </ul>	or more frequently lly  uently than annually  Describe how ESG information is held and used by your portfolio managers.  rmation is held within centralised databases or tools, and it is accessible by all relevant staff rmation or analysis is a standard section or aspect of all company research notes or tor analysis generated by investment staff ic records are kept that capture how ESG information and research were incorporated into decisions



# Fisher Investments

**Reported Information** 

Public version

**Direct - Listed Equity Active Ownership** 

# PRI disclaimer

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#### Overview

LEA 01 Mandatory

**Public** 

**Core Assessed** 

PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

**LEA 01.1** 

Indicate whether your organisation has an active ownership policy (includes engagement and/or voting).

Yes

**LEA 01.2** 

Attach or provide a URL to your active ownership policy.

Attachment provided:

File 1:Engagement Policy.pdf

File 2:2019\_09 Proxy Voting CV.pdf

O URL provided:

**LEA 01.3** 

Indicate what your active engagement policy covers:

General approach to Active Ownership

- ☑ Conflicts of interest
- ☑ Alignment with national stewardship code requirements
- ☐ Assets/funds covered by active ownership policy
- ☑ Expectations and objectives
- ☑ Engagement approach

Engagement

- ☑ ESG issues
- ☑ Prioritisation of engagement
- ☑ Methods of engagement
- ☑ Transparency of engagement activities
- $\ensuremath{\,\boxtimes\,}$  Due diligence and monitoring process
- ☑ Insider information
- ☑ Escalation strategies
- $\hfill \square$  Service Provider specific criteria
- ☐ Other; (specify)
- ☑ (Proxy) voting approach



	Voting				
	□ ESG issues				
	☑ Prioritisation and scope of voting activities				
	✓ Methods of voting				
	☑ Transparency	of voting activities			
	☐ Regional votin	g practice approach	es		
	☐ Filing or co-fili	ng resolutions			
	☑ Company diale	ogue pre/post-vote			
	☐ Decision-maki	ng processes			
	☐ Securities lend	ling processes			
	☐ Other; (specify	<b>'</b> )			
	☐ Other				
	$\hfill\square$ None of the above				
○ No					
LEA 01	.4 Do you outsou	rce any of your activ	e ownership activiti	es to service providers?	
○ Yes					
<ul><li>No</li></ul>					
Engaç	ement				
LEA 02	Mandatory		Public	Core Assessed	PRI 1,2,3

Indicate the method of engagement, giving reasons for the interaction.

**LEA 02.1** 

Type of engagement	Reason for interaction
Individual / Internal staff engagements	☑ To influence corporate practice (or identify the need to influence it) on ESG issues
	☑ To encourage improved/increased ESG disclosure
	☑ To gain an understanding of ESG strategy and/or management
	☐ We do not engage via internal staff
Collaborative engagements	☑ To influence corporate practice (or identify the need to influence it) on ESG issues
	☑ To encourage improved/increased ESG disclosure
	☑ To gain an understanding of ESG strategy and/or management
	☐ We do not engage via collaborative engagements
Service provider engagements	☐ To influence corporate practice (or identify the need to influence it) on ESG issues
	☐ To encourage improved/increased ESG disclosure
	$\square$ To gain an understanding of ESG strategy and/or management
	☑ We do not engage via service providers

LEA 03 Mandatory Public Core Assessed PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

**LEA 03.1** 

Indicate whether your organisation has a formal process for identifying and prioritising engagements.

Yes

**LEA 03.2** 

Indicate the criteria used to identify and prioritise engagements for each type of engagement.



Type of engagement	Criteria used to identify/prioritise engagements
Individual / Internal staff	
engagements	Individual / Internal staff engagements
	☐ Geography/market of the companies
	☑ Materiality of the ESG factors
	☑ Exposure (size of holdings)
	☑ Responses to ESG impacts that have already occurred
	☑ Responses to divestment pressure
	☑ Consultation with clients/beneficiaries
	☐ Consultation with other stakeholders (e.g. NGOs, trade unions, etc.)
	☐ Follow-up from a voting decision
	☑ Client request
	☑ Breaches of international norms
	☐ Other; (specify)
	☐ We do not outline engagement criteria for our individual engagements
Collaborative engagements	
	Collaborative engagements
	☐ Potential to enhance knowledge of ESG issues through other investors
	☐ Ability to have greater impact on ESG issues
	☐ Ability to add value to the collaboration
	☐ Geography/market of the companies targeted by the collaboration
	☑ Materiality of the ESG factors addressed by the collaboration
	☑ Exposure (size of holdings) to companies targeted by the collaboration
	☑ Responses to ESG impacts addressed by the collaboration that have already occurred
	☑ Responses to divestment pressure
	☐ Follow-up from a voting decision
	☐ Alleviate the resource burden of engagement
	☑ Consultation with clients/beneficiaries
	☐ Consultation with other stakeholders (e.g. NGOs, trade unions, etc.)
	☐ Other; (specify)
	☐ We do not outline engagement criteria for our collaborative engagement providers

 $\bigcirc$  No

LEA 04 Mandatory Public Core Assessed PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.



**LEA 04.1** 

Indicate whether you define specific objectives for your organisation's engagement activities.

Individual / Internal staff engagements	<ul> <li>All engagement activities</li> <li>Majority of engagement activities</li> <li>Minority of engagement activities</li> <li>We do not define specific objectives for engagement activities carried out by internal staff</li> </ul>
Collaborative engagements	<ul> <li>All engagement activities</li> <li>Majority of engagement activities</li> <li>Minority of engagement activities</li> <li>We do not define specific objectives for engagement activities carried out through collaboration</li> </ul>

LEA 05 Mandatory Public Core Assessed PRI 2

**LEA 05.1** 

Indicate whether you monitor and/or review engagement outcomes.

Individual / Internal staff engagements	<ul> <li>Yes, in all cases</li> <li>Yes, in a majority of cases</li> <li>Yes, in a minority of cases</li> <li>We do not monitor, or review engagement outcomes when the engagement is carried out by our internal staff.</li> </ul>
Collaborative engagements	<ul> <li>Yes, in all cases</li> <li>Yes, in a majority of cases</li> <li>Yes, in a minority of cases</li> <li>We do not monitor, or review engagement outcomes when the engagement is carried out through collaboration.</li> </ul>

**LEA 05.2** 

Indicate whether you do any of the following to monitor and/or review the progress of engagement activities.



Individual / Internal staff engagements	<ul> <li>☑ Define timelines/milestones for your objectives</li> <li>☑ Track and/or monitor progress against defined objectives and/or KPIs</li> <li>☑ Track and/or monitor the progress of action taken when original objectives are not met</li> <li>☑ Revisit and, if necessary, revise objectives on a continuous basis</li> <li>☐ Other; specify</li> </ul>
Collaborative engagements	<ul> <li>☑ Define timelines/milestones for your objectives</li> <li>☑ Track and/or monitor progress against defined objectives and/or KPIs</li> <li>☐ Track and/or monitor the progress of action taken when original objectives are not met</li> <li>☐ Revisit and, if necessary, revise objectives on a continuous basis</li> <li>☐ Other; specify</li> </ul>

LEA 06 Mandatory Public Additional Assessed PRI 2,4

**LEA 06.1** 

Indicate whether your organisation has an escalation strategy when engagements are unsuccessful.

Yes

**LEA 06.2** 

Indicate the escalation strategies used at your organisation following unsuccessful engagements.

- ☐ Collaborating with other investors
- ☐ Issuing a public statement
- ☐ Filing/submitting a shareholder resolution
- ☐ Voting against the re-election of the relevant directors
- ☐ Voting against the board of directors or the annual financial report
- ☐ Submitting nominations for election to the board
- ☐ Seeking legal remedy / litigation
- ☑ Reducing exposure (size of holdings)
- ☑ Divestment
- ☐ Other; specify

 $\bigcirc$  No

**LEA 06.3** 

Additional information. [Optional

While not a standard policy, following an unsuccessful engagement, we may decide to reduce the size of a holding or divest. While these are some of the tactics we may employ, and we have done so in the past, this is not a standard strategy.

LEA 07 Voluntary Public Additional Assessed PRI 1,2



**LEA 07.1** 

Indicate whether insights gained from your organisation's engagements are shared with investment decision-makers.

Type of engagement	Insights shared
Individual / Internal staff engagements	<ul><li>Yes, systematically</li><li>Yes, occasionally</li><li>No</li></ul>
Collaborative engagements	<ul><li>Yes, systematically</li><li>Yes, occasionally</li><li>No</li></ul>

**LEA 07.2** 

Indicate the practices used to ensure that information and insights gained through engagements are shared with investment decision-makers.

✓ Involving investmen	t decision-maker	e whan d	avaloning an	angagement	programme
	t uccioion-makei	a wiicii u	evelubiliu ali	CHUAUCHICH	DIOUIAIIIIE

☑ Holding investment team meetings and/or presentations

☑ Using IT platforms/systems that enable data sharing

 $\Box$  Internal process that requires portfolio managers to re-balance holdings based on interaction and outcome levels

☐ Other; specify

☐ None

**LEA 07.3** 

Indicate whether insights gained from your organisation's engagements are shared with your clients/beneficiaries.

Type of engagement	Insights shared
Individual/Internal staff engagements	<ul><li>Yes, systematically</li><li>Yes, occasionally</li><li>No</li></ul>
Collaborative engagements	<ul><li>Yes, systematically</li><li>Yes, occasionally</li><li>No</li></ul>

LEA 08	Mandatory	Public	Gateway	PRI 2
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**LEA 08.1** 

Indicate whether you track the number of your engagement activities.



Type of engagement	Tracking engagements
Individual/Internal staff engagements	<ul><li>Yes, we track the number of our engagements in full</li><li>Yes, we partially track the number of our engagements</li><li>We do not track</li></ul>
Collaborative engagements	<ul> <li>Yes, we track the number of collaborative engagements in full</li> <li>Yes, we partially track the number of our collaborative engagements</li> <li>We do not track</li> </ul>

#### (Proxy) voting and shareholder resolutions

LEA 12 Mandatory Public Descriptive PRI 2

**LEA 12.1** 

Indicate how you typically make your (proxy) voting decisions.

#### Approach

- O We use our own research or voting team and make voting decisions without the use of service providers.
- O We hire service providers who make voting recommendations and/or provide research that we use to guide our voting decisions.
- We hire service providers who make voting decisions on our behalf, except in some pre-defined scenarios where we review and make voting decisions.

#### Based on

- The service-provider voting policy we sign off on
- Our own voting policy
- Our clients` requests or policies
- Other (explain)
- O We hire service providers who make voting decisions on our behalf.

**LEA 12.2** 

Provide an overview of how you ensure that your agreed-upon voting policy is adhered to, giving details of your approach when exceptions to the policy are made.

Institutional Shareholder Services Inc. (ISS) helps ensure each agenda item is evaluated according to our client's policy guidelines to provide a vote recommendation and then helps ensure the ballot shares are counted by the corporate issuer. Throughout this process, Analysts and Associates at FI review the ballot handling and vote recommendations to help ensure the accuracy of the ballot reporting and the shares are being voted in line with the appropriate policy. FI reserves the right to override ISS provided recommendations.

There may be issues that might cause us to deviate from our standard voting policies. Our proxy voting process includes analysis and review of every proxy in order to determine how to vote an issue, including voting against our policies, on a case by case basis. The Investment Policy Committee (IPC) reserves the right to direct a vote against any of these policies in its discretion.

LEA 13 Mandatory Public Additional Assessed PRI 2



**LEA 13.1** 

LEA 1

Of the voting recommendations that your service provider made in the reporting year, indicate the percentage that was reviewed by your organisation, giving the reasons.

	Percentage of voting recommend	dations your organi	isation reviewed	
O 100-75	%,			
O 74-50%	,,,,			
O 49-25%	, ,			
<b>•</b> 24-1%				
○ None				
	Reasons for review			
☐ Specifi	c environmental and/or social issues			
□ Votes o	concerning significant holdings			
✓ Votes a	against management and/or abstentic	ons		
☑ Conflic	ts of interest			
☐ Corpor	ate action, such as M &As, disposals,	etc.		
□ Votes o	concerning companies with which we	have an active en	gagement	
☐ Client r	equests			
☐ Ad-hoo	oversight of service provider			
☑ Shareh	older resolutions			
☐ Share	plocked securities			
☐ Other (	explain)			
. Mar	adata wa	Dublic	Descriptive	PDI 2
5 Mar	ndatory	Public	Descriptive	PRI 2
LEA 15.1	Indicate the proportion of votes par service providers acting on your be			
○ 100%				
○ 99-75%				
○ 74-50%				
O 49-25%				



O Neither we nor our service provider(s) raise concerns with companies ahead of voting

**24-1%** 

LEA 1	5.2	Indicate the reas	sons for raising	g your concerns with	n these companies ahead of v	oting.
□ Vot	e(s) cc	oncerned selected	markets			
□ Vot	e(s) co	oncerned selected	sectors			
✓ Vot	e(s) co	oncerned certain E	SG issues			
□ Vot	e(s) co	oncerned compani	es exposed to	controversy on spe	cific ESG issues	
□ Vot	e(s) co	oncerned significar	nt shareholding	gs .		
□ Clie	ent req	quest				
☐ Oth	er					
16	Man	ndatory		Public	Core Assessed	PRI
		Indicate the pro	portion of votes	s where you, and/or	the service provider(s) acting	on your behall
LEA 1	6.1	communicated t	he rationale to	companies for abst	taining or voting against mana out of all eligible votes.	
O 100	1%	•				
○ 99-	75%					
O 74	50%					
O 74-	JU /0					
0 74- 0 49-						
	25%					
○ 49- ○ 24- • We	25% 1% do no	ot communicate the		•		
<ul><li> 49-</li><li> 24-</li><li> We</li><li> Not</li></ul>	25% 1% do no	cable because we		•	ot abstain or vote against man	nagement
<ul><li> 49-</li><li> 24-</li><li> We</li><li> Not</li></ul>	25% 1% do no applic menda	cable because we		•	ot abstain or vote against man Core Assessed	-
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LEA 17.2	Explain your reason(s) for not voting on certain holdings				
☐ Shares w	☐ Shares were blocked				
☐ Notice, ba	allots or materials not received on time				
☐ Missed de	eadline				
☐ Geograph	nical restrictions (non-home market)				
□ Cost					
☐ Conflicts	of interest				
□ Holdings	☐ Holdings deemed too small				
	ative impediments (e.g., power of attorney requirements, ineligibility due to participation in share				
☐ Client req	uest				
☑ Other (explain)					
Votes with	nheld based on ISS recommendations.				

LEA 18 Voluntary Public Additional Assessed PRI 2

**LEA 18.1** 

Indicate whether you track the voting instructions that you or your service provider on your behalf have issued.

Yes, we track this information

**LEA 18.2** 

Of the voting instructions that you and/or third parties on your behalf have issued, indicate the proportion of ballot items that were:

Voting instructions	Breakdown as percentage of votes cast
For (supporting) management recommendations	92.1
Against (opposing) management recommendations	6.5
Abstentions	1.4

100%

O No, we do not track this information

**LEA 18.3** 

In cases where your organisation voted against management recommendations, indicate the percentage of companies which you have engaged.



LEA 19 Mandatory Public Core Assessed PRI 2

**LEA 19.1** 

Indicate whether your organisation has a formal escalation strategy following unsuccessful voting.

○ Yes● No



# Fisher Investments

**Reported Information** 

Public version

Confidence building measures

# PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



Confide	ence building measures			
01	Mandatory	Public	Additional Assessed	Genera
CM1 01.1	Indicate whether the report year has undergone:	rted information you have	e provided for your PRI Transpare	ency Report t
☐ Third p			s PRI Transparency Report have subsequently been used in	n your PRI
•		correct implementation of	RI processes (that have been re	ported to the
☐ Interna	•	ation of RI processes an	d/or accuracy of RI data (that have	ve been
✓ Internal	al verification of responses before	re submission to the PRI	(e.g. by the CEO or the board)	
● V	Whole PRI Transparency Report	has been internally verif	ied	
08	Selected data has been internally	y verified		
$\square$ Other,	, specify			
□ None	of the above			
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	○ 25-50 %				
	○ 50-70 %				
	○ >75 %				
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	Commodity ty	ype label (e.g. BCI)			
	Social label				
	Climate label				
	IRIAA				
	Other				
		pendent/third party assuran included in this year's PRI			ainability report)
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☑ Other	er, specify				
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